

Stock Code: 6285

# Wistron NeWeb Corporation

## 2013 Annual Report (Translation)

Publication Date: May 7, 2014

Annual Reports are accessible from the following websites:  
<http://mops.twse.com.tw> ; <http://www.wnc.com.tw>



### **1. Name, Title, and Contact Information for Company Spokespersons**

|               |                         |                      |                      |
|---------------|-------------------------|----------------------|----------------------|
| Spokesperson: | Jona Song               | Acting Spokesperson: | Jessy Tsai           |
| Title:        | Chief Financial Officer | Title:               | Director             |
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### **5. For more information about Wistron NeWeb Corporation GDRs: N/A**

### **6. For more information about Wistron NeWeb Corporation, visit: [www.wnc.com.tw](http://www.wnc.com.tw)**

*This English version of the Annual Report is a summarized translation of the Chinese version of Wistron NeWeb Corporation's Annual Report. This document is created for the sole purpose of the convenience of readers and is not an official document representing the financial position of the company per Taiwan laws.*

*Wistron NeWeb Corporation does not guarantee the accuracy of this translated document. Readers wishing to view the official audited version of Wistron NeWeb Corporation's financial reports may obtain a copy of the Wistron NeWeb Corporation Annual Report (Chinese version) on the Wistron NeWeb Corporation website ([www.wnc.com.tw](http://www.wnc.com.tw)).*

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# 1. Letter to Shareholders

Dear Shareholders,

In the industry WNC operates, 2013 was a low-visibility, fast-changing, and highly competitive year. The environment changed rapidly and was always challenging, and we are thankful for all of our shareholders' support during these past years. With this, WNC is able to continually build up its R&D strength and attain a substantial performance in technologies, our products, and in company operations. Along with the hard work and devotion of all WNC employees, we maintained our financial performance at a certain level despite such a highly-competitive industry environment.

## Financial and Operational Results

In 2013, WNC's consolidated revenue was NT\$36.65 billion with an annual growth rate of 6.4%. Consolidated gross profit was NT\$5.19 billion, and consolidated net income was NT\$1.5 billion. Basic earnings per share were NT\$4.84.

With regard to corporate operations as a whole, WNC has devoted efforts in the past few years to investing in new technologies, rolling out new products, developing new markets, enhancing internal operational efficiency, and meeting customer demands with high-quality products and technical services. With our responsiveness when confronting challenges despite uncertainties in the industry and markets, WNC still maintained comparable competitiveness and profitability.

## Research and Development Status

WNC has been focused on wireless communications products for years. With solid capabilities in software, hardware, RF, antenna design, and product integration, and with experiences accessing new markets as well as the long-term cooperation with upstream and downstream partners, WNC has maintained positive progress in product development, quality service, and market performance.

To meet market requirements and the development progress of communication technologies, WNC continues its development of new technologies and applications. As of the end of 2013, WNC has over 1,400 approved patents and patents pending. We hope that we will be able to steadily increase our R&D strength and enhance our product value and continuously consolidate WNC's competitiveness in the wireless communications industry.

In response to international regulations and customer requirements, WNC has fully implemented a green-product management process. Although requiring a slight cost increase in overall product development and production, this management process enhances WNC's ability to provide high environmentally and human-friendly products with great added value, while reducing the impact on the environment as much as possible.

WNC has been recognized once again in 2013 through our winning of international and national awards. We received the 2013 Hsinchu Science Park R&D Accomplishment Award and the Innovative Product Award and also received the 2013 CES Innovations Design and Engineering Award for our innovative product design.

## Operation and Management

In 2013 the global economy has gradually stabilized with a trend of mild growth, but to some extent there are still uncertainties in the midst of stability. Considering the uncertainty and the increasingly competitive industry, we continuously improved our capabilities in manufacturing processes, product quality, business operations, and information systems to enhance the effectiveness and competitiveness

of our corporate operation. In addition to these improvements, we also continue to invest in new technologies and products and input this innovation and open-mindedness into the operation process, product design, market expansion, and customer services, expecting to build the most value for our customers, employees, and shareholders.

WNC published its 2012 Corporate Social Responsibility Report in June 2013. The report disclosed the measures and their effectiveness that WNC implemented in aspects including its operations, environmental protection, and social participation from January through December of 2012. The report covers the scope of WNC's Taiwan headquarters and its major manufacturing sites in China, allowing all stakeholders to better understand what WNC has carried out in its CSR policies and measures.

### **Future Outlook**

Network communication technologies and market needs are changing rapidly. With the deployment and launch of 4G networks, the demands for human-to-human and machine-to-machine connections are developing more broadly and deeply. Connectivity, mobility, and intuitive operation are all essential elements for products. Products are now developed for various applications including wearable devices, home networking, automotive networking, smart buildings, the smart city, and industrial control applications, but they should also comply with the character and regulations of each industry in which they are used (such as the energy, logistics, finance, retail, manufacturing, and medical industries).

With WNC's specialties in communication and sensing/detecting technologies as well as the product development experiences for short-, medium-, and long-range products, we will be able to offer suitable, commercialized products and services for each application and its market needs.

We have long followed a corporate core value of "fundamentals advocacy". With this core value we will continue to face this highly competitive market and our various customers' needs with the highest integrity, providing products with premium quality and performance and earning the highest profits for our shareholders by maintaining a positive corporate operation.

On behalf of all WNC employees, we wish to thank all of our shareholders for their continued encouragement and support.

Thank you!

Simon Lin

Chairman of Wistron NeWeb Corporation

## 2. Company Introduction

### 2.1 Date of Establishment

December 7, 1996

### 2.2 Milestones

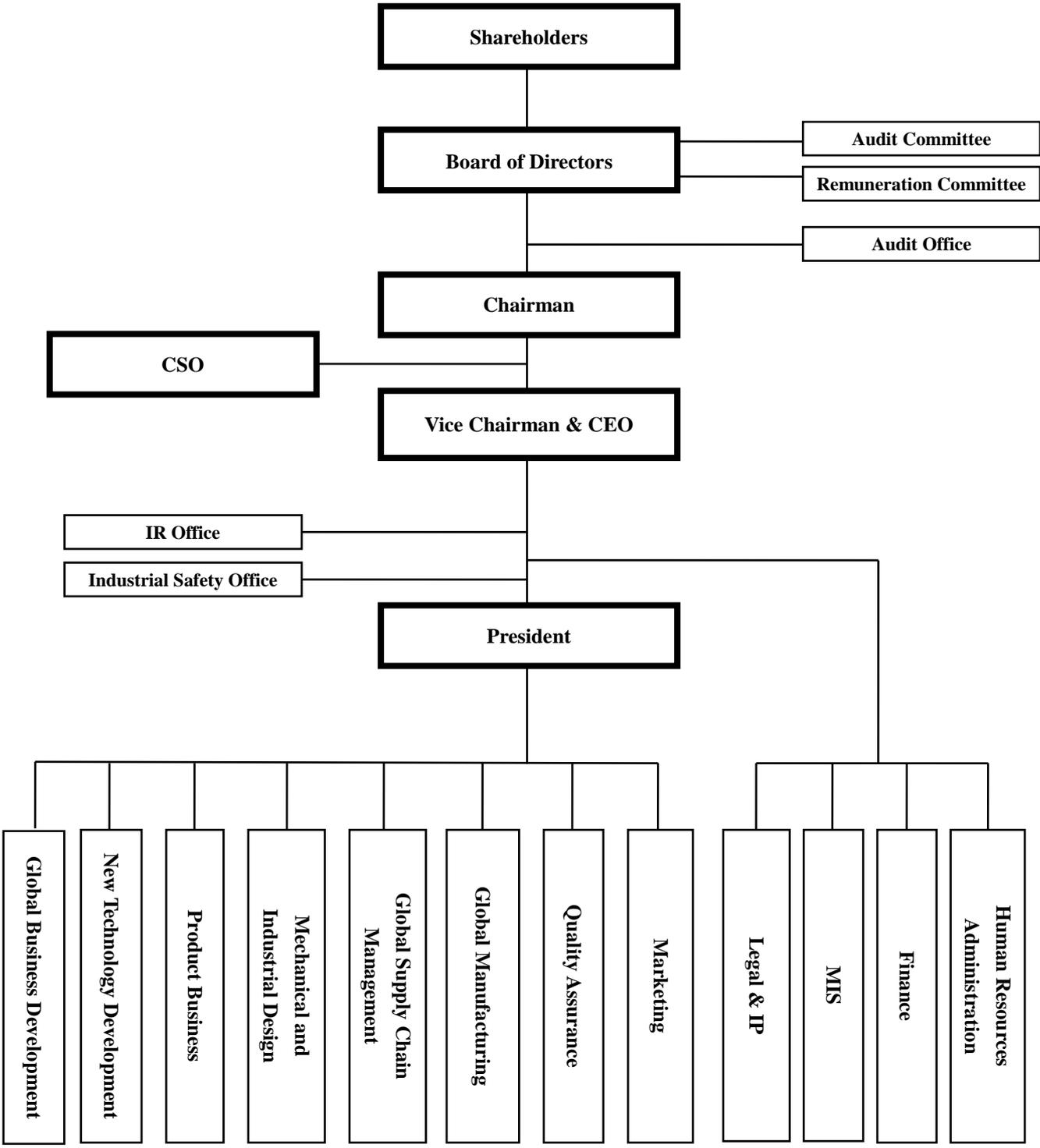
|       |      |   |
|-------|------|---|
| Dec.  | 1996 | Wistron NeWeb Corporation was founded, located on Dongda Rd., Hsinchu, Taiwan.                          |
| April | 1997 | Established manufacturing plant on Fenggang Rd., in Zhubei City.  |
| April | 1998 | Obtained ISO 9001 certification from RWTUV (Germany).   |
| Sept. | 1998 | Triple Beam Antenna and Wireless PC Connection products received the Taiwan Symbol of Excellence Award. |
| June  | 2000 | Bluetooth product series honored with the Best Product Award at Computex Taipei 2000.                   |
| July  | 2000 | Springboard Wireless Connector technology transferred from WIDCOMM (U.S.).                              |
| Aug.  | 2000 | Officially commenced mass production of PHS handsets.   |
| Sept. | 2000 | Bluetooth PDA Connector and IEEE 802.11b PCMCIA Card received the Taiwan Symbol of Excellence Award.    |
| Dec.  | 2000 | Established ANC Holding Corporation.  |
| Oct.  | 2001 | Established WNC Holding Corporation.  |
| Dec.  | 2001 | Bluetooth USB dongle received the Taiwan Symbol of Excellence Award.                                    |
| Jan.  | 2002 | Moved to the Hsinchu Science Park.  |
| May   | 2002 | Established NeWeb Holding Corporation.  |
| July  | 2002 | Honored with the Best International Import and Export Trade Growth in Taiwan.                           |
| Feb.  | 2003 | Established W-NeWeb Corp. in the U.S.   |
| Sept. | 2003 | Wistron NeWeb Corporation publicly listed on the Taiwan Stock Exchange.                                 |
| Nov.  | 2003 | IEEE 802.11a/g Switch received the Hsinchu Science Park 2003 Innovation Product Award.                  |
| Nov.  | 2003 | Established WebCom Communication (Kunshan) Corporation in Mainland China.                               |
| March | 2004 | Established WNC (Kunshan) Corporation in Mainland China.  |
| May   | 2004 | Merger with Acer Netxus Inc. completed on May 31, 2004.   |
| Nov.  | 2005 | Obtained ISO 14001 certification from RWTUV (Germany).  |
| Nov.  | 2005 | LNB annual output reached 10 million.   |
| Dec.  | 2005 | Obtained ISO/TS 16949 certification from RWTUV (Germany).   |
| Jan.  | 2006 | Wi-Fi Phone received the 2006 CES Innovations Design and Engineering Award.                             |
| Feb.  | 2006 | Obtained SONY Green Partner Certification.  |
| April | 2006 | Established Wistron NeWeb (Kunshan) Corporation in Mainland China.                                      |
| June  | 2006 | GSM/Wi-Fi Dual Net Phone received the 2006 Best Choice of Computex Taipei Award.                        |
| Nov.  | 2006 | Honored with the Hsinchu Science Park R&D Accomplishment Award.   |
| July  | 2007 | Wi-Fi Video Phone received the Taiwan Symbol of Excellence Award.                                       |
| Aug.  | 2007 | Established NeWeb Service (Kunshan) Corporation in Mainland China.                                      |
| Dec.  | 2007 | Started mass production of Ka/Ku ODU products.  |
| Jan.  | 2008 | GSM/Wi-Fi Dual Net Phone received the 2008 CES Innovations Design and Engineering Award.                |
| March | 2008 | Honored with the Best Participation of Green Procurement for Enterprises in 2007.                       |
| April | 2008 | WNC Utopia Interface designed for handsets received the 2008 iF communication design award.             |

|       |      |   |
|-------|------|---|
| May   | 2008 | Began construction of the new WNC headquarters building.  |
| Sept. | 2008 | The Wi-Fi Media Frame wireless multimedia player received a Hsinchu Science Park Innovation Product Award.  |
| Oct.  | 2008 | Obtained OHSAS 18001 certification from RWTUV (Germany).  |
| Jan.  | 2009 | GSM/PHS Mobile TV Phone received the 2009 iF product design award.  |
| Nov.  | 2009 | Received the Hsinchu Science Park R&D Accomplishment Award.   |
| Nov.  | 2009 | Completed training programs for the EuP Directive 2005/32/EC and applied the principles in the product design processes.  |
| Jan.  | 2010 | Moved to 20 Park Avenue II (or Yuanchiu 2nd Rd), Hsinchu Science Park.  |
| April | 2010 | Completed training programs for the ErP Directive 2009/125/EC and applied the principles in the product design processes.   |
| June  | 2010 | UI design artwork (Fun-Quick) received the 2010 iF communication design award.  |
| Aug.  | 2010 | Received the Contribution Award and the Invention Award at the 2010 National Invention & Creation Awards.   |
| Oct.  | 2010 | Received the 2010 National Standardization Award.   |
| Nov.  | 2010 | LDS Antenna received the Hsinchu Science Park's Innovative Product Award.   |
| Dec.  | 2010 | Recognized in the 2010 Asiamoney Corporate Governance Poll as Overall Best for Investor Relations across Asia (among other awards).                                     |
| April | 2011 | Obtained IECQ QC080000 (Hazardous Substance Process Management) and ANSI/ESD S20.20 (Electronic Discharge Control Program) certifications.                              |
| June  | 2011 | Published the first edition of the Corporate Social Responsibility report.  |
| Aug.  | 2011 | Smart Shortcut hand-held interface received a reddot award for communication design.  |
| Aug.  | 2011 | Awarded the National HRD InnoPrize.   |
| Sept. | 2011 | Automotive BSD radar system commenced shipping.   |
| Sept. | 2011 | Honored with the Creation Award at the 2011 National Invention & Creation Awards.   |
| Oct.  | 2011 | Established the Irvine Office for the North American market.  |
| Dec.  | 2011 | Received the Hsinchu Science Park Innovative Product Award and the R&D Accomplishment Award.  |
| March | 2012 | Established the New Jersey Office for the North American market.  |
| July  | 2012 | Established the WNC EICC management committee.  |
| Sept. | 2012 | Won an Invention Award in the 2012 National Invention & Creation Awards.  |
| Nov.  | 2012 | 4G Mobile Hotspot received the 2013 CES Innovations Design and Engineering Award.   |
| Dec.  | 2012 | Received the Industrial Development Bureau, Ministry of Economic Affairs Industrial Sustainable Excellence Award and the Hsinchu Science Park R&D Accomplishment Award. |
| April | 2013 | Recognized among the 2012 Deloitte Technology Fast500 Asia Pacific  |
| Nov.  | 2013 | Certified as an "Authorized Economic Operator (AEO)" by the Customs Administration, Ministry of Finance, R.O.C.   |
| Nov.  | 2013 | Ranked first in the Commonwealth magazine "Most Admired Company" 2013 survey among telecommunication enterprises in Taiwan.   |
| Dec.  | 2013 | Honored with the 2013 Hsinchu Science Park R&D Accomplishment Award and the Innovative Product Award.   |

# 3. Operational Highlights

## 3.1 Organization Structure

### 3.1.1 Organizational Chart



### 3.1.2 Departmental Functions

| Department                       | Main Responsibilities   |
|----------------------------------|---|
| Audit Office                     | Responsible for internal auditing and evaluation of the company's internal operations   |
| IR Office                        | Responsible for maintenance of corporate and investor relations   |
| Industrial Safety Office         | Safety inspections of WNC's offices and factories, environmental pollution prevention, and safety maintenance   |
| Human Resources Administration   | Responsible for the company's management systems, human resources, employee welfare, health and safety, employee training, and general affairs  |
| Finance                          | Responsible for treasury, financial management, investment, accounting services, and tax services   |
| MIS                              | Company information systems, software, and network management and maintenance   |
| Legal & IP                       | Legal affairs of the company, contracts, patents, trademarks, technology licensing, IP, and legal consultative services   |
| Product Business                 | Market development, order handling, customer and payment management, customer complaint handling, new product planning, and product development, coordination, and control  |
| New Technology Development       | New product design and technology development, design, sample production, technology transfers, product improvement, product failure analysis, fixture design/construction, and technical support for marketing departments and customers |
| Global Business Development      | Development of new customers worldwide  |
| Mechanical and Industrial Design | Product appearance development, mechanical design, and evaluation and supervision of product quality of qualified vendors   |
| Global Manufacturing             | Raw materials warehouse management, manufacturing, production schedule planning, manufacturing process planning and improvement, outsourcing management, and product inspection and delivery  |
| Global Supply Chain Management   | Global material planning, purchasing, logistic support, and supplier quality management   |
| Quality Assurance                | Responsible for quality and reliability assurance, shipping inspection, after-sales service, and ISO quality system implementation and improvement  |
| Marketing                        | Business information compilation, marketing strategies, exhibition promotion, advertising, and Internet marketing activities  |

### 3.2 Board of Directors, Supervisors, and Key Managers Background Information

#### 3.2.1 Information on the Board of Directors (April 8, 2014)

| Title    | Name  | Date Elected | Term (yrs) | Shares Held When Elected |            | Current Shareholding |            | Shares Held by their Spouses and/or Minor Children |            | Education  | Selected Current Positions  | Spouse or Relative Holding a Position as Key Manager, Director, or Supervisor |      |        |
|----------|---|--------------|------------|--------------------------|------------|----------------------|------------|--|------------|------------|---|---|------|--------|
|          |   |              |            | Number                   | Percentage | Number               | Percentage | Number   | Percentage |            |   | Title   | Name | Number |
| Chairman | Wistron Co.<br>(Representative: Simon Lin)      | 06/17/2011   | 3          |                          |            |                      |            |  |            | Bachelor's | Chairman & CEO of Wistron<br>Chairman of AOPEN<br>Chairman of Wistron ITS<br>Chairman of Changing<br>Director of Gamania<br>Independent Director of TICP<br>Independent Director of Neo Solar Power Corp.<br>Director of Keen High<br>Chairman of Wiwynn<br>Chairman & CSO of Wistron NeWeb   | -   | -    | -      |
| Director | Wistron Co.<br>(Representative: Frank F.C. Lin) | 06/17/2011   | 3          | 70,261,904               | 25.80%     | 79,780,682           | 24.79%     | 0  | 0%         | Bachelor's | Chairman of AnexTEK<br>Chairman of WiseCap<br>Chairman of WLB<br>Director of AOPEN<br>Director of Wistron ITS<br>Director of Changing<br>Director of IP Fund Two<br>Chairman of Nolvate Advanced Ltd.<br>Independent Director of Integrated System Solution (ISSC)<br>Supervisor of aEnrich Technology Corp.<br>Supervisor of Formosoft | -   | -    | -      |
| Director | Haydn Hsieh                                     | 06/17/2011   | 3          | 4,335,416                | 1.59%      | 5,226,652            | 1.62%      | 75,693   | 0.02%      | Bachelor's | Director of aEnrich Technology Corp.<br>Director of Wistron<br>Director of AOPEN<br>Independent Director of Raydium<br>Vice Chairman & CEO of Wistron NeWeb   | -   | -    | -      |

| Title                | Name         | Date Elected | Term (yrs) | Shares Held When Elected |            | Current Shareholding |            | Shares Held by their Spouses and/or Minor Children |            | Education  | Selected Current Positions  | Spouse or Relative Holding a Position as Key Manager, Director, or Supervisor |      |        |
|----------------------|--------------|--------------|------------|--------------------------|------------|----------------------|------------|--|------------|------------|---|---|------|--------|
|                      |              |              |            | Number                   | Percentage | Number               | Percentage | Number   | Percentage |            |   | Title   | Name | Number |
| Director             | Jeffrey Gau  | 06/17/2011   | 3          | 1,584,818                | 0.58%      | 1,956,706            | 0.61%      | 284,175  | 0.09%      | PhD        | President of Wistron NeWeb  | -   | -    | -      |
| Director             | Max Wu       | 06/17/2011   | 3          | 0                        | 0%         | 0                    | 0%         | 0  | 0%         | Bachelor's | Chairman of Birch Venture Capital<br>Chairman of Integrated System Solution (ISSC)<br>Director of Novatek<br>Independent Director of Apacer<br>Director of MicroBase Technology<br>Director of Glory Praise Photonics<br>Supervisor of Antec  | -   | -    | -      |
| Director             | Philip Peng  | 06/17/2011   | 3          | 100,945                  | 0.04%      | 114,619              | 0.04%      | 0  | 0%         | Master's   | Independent Director of AU Optronics<br>The representative of Acer as a member of board of directors<br>Chairman of Acer Investment Inc.<br>Director of AOPEN<br>Director of Wistron ITS<br>President and Director of iD SoftCapital Inc.<br>Chairman of Smart Capital Corp.<br>The representative of Dragon Investment Fund I Co. a member of board of directors<br>The representative of iD innovation as a Supervisor on board of directors (and others) | -   | -    | -      |
| Independent Director | Morgan Chang | 06/17/2011   | 3          | 0                        | 0%         | 0                    | 0%         | 9,183  | 0%         | Bachelor's | CEO of Kuang Chien Computer<br>Supervisor of Great Eastern Resins (GRECO)<br>Chairman of Manufacturers Association of Taichung Industrial Park  | -   | -    | -      |
| Independent Director | Robert Hung  | 06/17/2011   | 3          | 0                        | 0%         | 0                    | 0%         | 0  | 0%         | Master's   | Independent Director of TSRC  | -   | -    | -      |

| Title                | Name      | Date Elected | Term (yrs) | Shares Held When Elected |            | Current Shareholding |            | Shares Held by their Spouses and/or Minor Children |            | Education | Selected Current Positions  | Spouse or Relative Holding a Position as Key Manager, Director, or Supervisor |      |        |
|----------------------|-----------|--------------|------------|--------------------------|------------|----------------------|------------|--|------------|-----------|---|---|------|--------|
|                      |           |              |            | Number                   | Percentage | Number               | Percentage | Number   | Percentage |           |   | Title   | Name | Number |
| Independent Director | S.T. Peng | 06/17/2011   | 3          | 0                        | 0%         | 0                    | 0%         | 0  | 0%         | PhD       | Honorary Chair and Professor of the Department of Communications Engineering at Yuan Ze University (YZU)<br>Director of NCTU Ting-Shiun Telecommunication Development and Education Foundation<br>Supervisor of SpringSoft Education Foundation<br>Executive member of the Intelligent Transportation Society of Taiwan<br>Executive member of the Taiwan Telematics Industry Association | -   | -    | -      |

**3.2.2 Major shareholders of Wistron NeWeb Corporation's Institutional shareholders (April 13, 2014)**

| <b>Name</b>         | <b>Major Shareholders</b>  | <b>Percentage (%)</b> |
|---------------------|--|-----------------------|
| Wistron Corporation | Bank SinoPac Trust Account   | 2.64                  |
|                     | The Master Trust Bank of Japan, Ltd. as trustee of PCA Asia Oceania High Dividend Equity Mother Fund | 2.20                  |
|                     | GMO Emerging Markets Fund  | 2.19                  |
|                     | Fubon Life Insurance Company Limited   | 2.05                  |
|                     | Acer Incorporated  | 2.01                  |
|                     | Management Board of Public Service Pension Fund  | 1.91                  |
|                     | Vanguard Emerging Markets Stock Index Fund, A Series of Vanguard International Equity Index Funds    | 1.72                  |
|                     | Cathay Life Insurance Co.,Ltd.   | 1.54                  |
|                     | Wistron Corp. Global Depository Receipts   | 1.35                  |
|                     | Kuo Su-Mei   | 1.27                  |
|                     | Lin Jen-Mei  | 1.27                  |

**3.2.3 Major shareholders of the institutional shareholders listed in section 3.2.2 (April 20, 2014)**

| <b>Name</b>                          | <b>Major Shareholders</b>   | <b>Percentage (%)</b> |
|--------------------------------------|---|-----------------------|
| Fubon Life Insurance Company Limited | Fubon Financial Holding Co., Ltd.   | 100                   |
| Cathay Life Insurance Co., Ltd.      | Cathay Financial Holdings Co., Ltd.   | 100                   |
| Acer Incorporated                    | Yen, Wei  | 2.63                  |
|                                      | Stan Shih   | 2.63                  |
|                                      | Hung Rouan Investment Corp.   | 2.39                  |
|                                      | Vanguard Emerging Markets Stock Index Fund, A Series of Vanguard International Equity Index Funds                                     | 1.79                  |
|                                      | Management Board of Public Service Pension Fund   | 1.22                  |
|                                      | Acer GDR  | 1.20                  |
|                                      | JPMorgan Chase Bank N.A. Taipei Branch in custody for ABU DHABI Investment Authority  | 1.09                  |
|                                      | Credit Suisse Securities (Europe) Limited   | 0.63                  |
|                                      | Carolyn Yeh   | 0.62                  |
|                                      | JPMorgan Chase Bank N.A., Taipei Branch in custody for Vanguard Total International Stock Index Fund, a series of Vanguard Star Funds | 0.54                  |

### 3.2.4 Information on Key Managers (April 8, 2014)

| Title                    | Name          | Date Assumed Office | Shares Held Directly |            | Shares Held by their Spouses and/or Minor Children |            | Education  | Selected Current Positions   | Spouse or Relative Holding a Position as Key Manager, Director, or Supervisor |      |        |
|--------------------------|---------------|---------------------|----------------------|------------|--|------------|------------|--|---|------|--------|
|                          |               |                     | Number               | Percentage | Number   | Percentage |            |  | Title   | Name | Number |
| Chairman & CSO           | Simon Lin     | 11/26/1996          | 2,367,977            | 0.74%      | 22,722   | 0.01%      | Bachelor's | Chairman & CEO of Wistron<br>Chairman of AOPEN<br>Chairman of Wistron ITS<br>Chairman of Changing<br>Director of Gamania<br>Independent Director of TICP<br>Independent Director of Neo Solar Power Corp.<br>Director of Keen High<br>Chairman of Wiwynn | -   | -    | -      |
| Vice Chairman & CEO      | Haydn Hsieh   | 06/14/1990          | 5,226,652            | 1.62%      | 75,693   | 0.02%      | Bachelor's | Director of aEnrich Technology Corp<br>Director of Wistron<br>Director of AOPEN<br>Independent Director of Raydium   | -   | -    | -      |
| President                | Jeffrey Gau   | 01/01/2008          | 1,956,706            | 0.61%      | 284,175  | 0.09%      | PhD        | -  | -   | -    | -      |
| Senior Vice President    | Larry Lee     | 08/16/2005          | 424,403              | 0.13%      | 2,059  | 0%         | Master's   | -  | -   | -    | -      |
| Vice President           | Fayu Chen     | 04/07/2008          | 277,330              | 0.09%      | 877  | 0%         | Master's   | -  | -   | -    | -      |
| Vice President           | Johnson Hsu   | 02/05/2010          | 204,511              | 0.06%      | 0  | 0%         | Master's   | -  | -   | -    | -      |
| General Plant Manager    | Andrew Wong   | 12/01/2009          | 42,175               | 0.01%      | 0  | 0          | Bachelor's | -  | -   | -    | -      |
| Chief Financial Officer  | Jona Song     | 01/01/2002          | 481,870              | 0.15%      | 0  | 0%         | Bachelor's | -  | -   | -    | -      |
| Chief Logistics Officer  | Jasmine Huang | 08/16/2005          | 348,125              | 0.11%      | 0  | 0%         | Bachelor's | -  | -   | -    | -      |
| Chief Technology Officer | Horen Chen    | 11/05/2013          | 552,882              | 0.17%      | 47,601   | 0.01%      | Bachelor's | -  | -   | -    | -      |
| Associate Vice President | Ray Lee       | 02/01/2006          | 291,781              | 0.09%      | 0  | 0          | Bachelor's | -  | -   | -    | -      |
| Associate Vice President | Jeff Chang    | 08/05/2009          | 77,590               | 0.02%      | 0  | 0%         | Bachelor's | -  | -   | -    | -      |
| Associate Vice President | Chris Hwang   | 02/05/2010          | 122,373              | 0.04%      | 0  | 0%         | Master's   | -  | -   | -    | -      |

| Title                    | Name            | Date Assumed Office | Shares Held Directly |            | Shares Held by their Spouses and/or Minor Children |            | Education | Selected Current Positions | Spouse or Relative Holding a Position as Key Manager, Director, or Supervisor |      |        |
|--------------------------|-----------------|---------------------|----------------------|------------|--|------------|-----------|----------------------------|---|------|--------|
|                          |                 |                     | Number               | Percentage | Number   | Percentage |           |                            | Title   | Name | Number |
| Associate Vice President | Bird Huang      | 02/05/2010          | 119,157              | 0.04%      | 0  | 0%         | Master's  | -                          | -   | -    |        |
| Associate Vice President | TJ Chen         | 02/05/2010          | 99,311               | 0.03%      | 529  | 0%         | Master's  | -                          | -   | -    |        |
| Associate Vice President | Apollo Shyong   | 04/05/2012          | 130,843              | 0.04%      | 0  | 0%         | Master's  | -                          | -   | -    |        |
| Associate Vice President | Michael SY Chen | 04/05/2012          | 10,000               | 0%         | 0  | 0%         | Master's  | -                          | -   | -    |        |
| Associate Vice President | David Tsai      | 09/10/2012          | 0                    | 0%         | 0  | 0%         | Master's  | -                          | -   | -    |        |
| Associate Vice President | Dennis Kung     | 11/05/2013          | 0                    | 0%         | 0  | 0%         | Master's  | -                          | -   | -    |        |
| Associate Vice President | Kevin Chiang    | 04/07/2008          | (Note 1)             | (Note 1)   | (Note 1)   | (Note 1)   | Master's  | -                          | -   | -    |        |
| Associate Vice President | CY Chang        | 06/05/2012          | (Note 2)             | (Note 2)   | (Note 2)   | (Note 2)   | Master's  | -                          | -   | -    |        |

Note 1: Kevin Chiang served as Vice President until June 27, 2013.

Note 2: CY Chang served as Vice President until November 5, 2013.

### 3.3 Corporate Governance

#### 3.3.1 Corporate Governance, Discrepancies between the Corporate Governance Principles Implemented by Wistron NeWeb Corporation and the Principles Set for Publicly Listed Companies and the Reason for the Discrepancy

| Items   | Implementation   | Discrepancies/Reasons   |
|---|--|---|
| <p>A. Ownership structure and shareholders' equity</p> <p>a. Handling of shareholders' proposals and disputes</p> <p>b. Search for information on the identities of major shareholders and their ultimate controlling persons</p> <p>c. Establishment of a risk control mechanism and firewalls with affiliates</p> | <p>a. Wistron NeWeb Corporation has designated the Shareholders Service Office to handle shareholders' proposals and disputes.</p> <p>b. Wistron NeWeb Corporation maintains information on the identities of major shareholders and their ultimate controlling persons. The shareholders' list is available and is disclosed regularly according to government regulations.</p> <p>c. Wistron NeWeb Corporation has established the appropriate risk control mechanisms and firewalls according to internal rules, such as rules for supervision over subsidiaries, rules governing endorsements and guarantees, loaning of funds, and the rules governing acquisition or disposal of assets.</p> | <p>No discrepancy</p> <p>No discrepancy</p> <p>No discrepancy</p> |
| <p>B. Composition and duties of Board of Directors</p> <p>a. Election of independent directors</p> <p>b. Regular evaluation of independence of CPA</p>  | <p>a. Wistron NeWeb Corporation has set three seats for Independent Directors on the Board.</p> <p>b. The CPA is confirmed after evaluation and discussion of the Board.</p>   | <p>No discrepancy</p> <p>No discrepancy</p>                       |
| <p>C. Establishment of communication channels with stakeholders</p>   | <p>Wistron NeWeb Corporation has established the appropriate communication channels with suppliers, customers, banks, investors, and other stakeholders.</p>   | <p>No discrepancy</p>   |

| Items  | Implementation   | Discrepancies/<br>Reasons                   |
|--|--|---|
| <p>D. Disclosure of information</p> <p>a. Utilization of website to disclose finance, operational, and corporate information</p> <p>b. Other means of disclosing information</p>   | <p>a. Wistron NeWeb Corporation has set up a website with information on finance and operations. Related information is also disclosed on the Market Observation Post System according to government regulations.</p> <p>b. Wistron NeWeb Corporation has one chief spokesman and one acting spokesman and has also designated a team responsible for gathering and disclosing information.</p> <p>c. Wistron NeWeb Corporation has established procedures to control the disclosure of material information and to prevent insider trading.</p> | <p>No discrepancy</p> <p>No discrepancy</p> |
| <p>E. Establishment and enforcement of functional committees</p>   | <p>a. Wistron NeWeb Corporation has set up an Audit Committee within the Board.</p> <p>b. A remuneration committee was set up on Oct. 26, 2011.</p>  | <p>No discrepancy</p>                       |
| <p>F. If your Company has implemented corporate governance principles according to the Principles, please identify any discrepancy with the Principles:</p> <ul style="list-style-type: none"> <li>● Wistron NeWeb Corporation has established its corporate governance principles, and the principles were approved by the BOD on March 19, 2014. The principles are established for carrying out corporate governance and to maximize shareholder profits and sustainability in corporate operations. There is no discrepancy between the actual implementations and these principles.</li> </ul>  |  |   |
| <p>G. Other important discourses that help you to understand the enforcement of corporate governance of the Company:</p> <ul style="list-style-type: none"> <li>● The recruitment policies of Wistron NeWeb Corporation conform to government regulations. All employees have equal rights and development opportunities in Wistron NeWeb Corporation.</li> <li>● Wistron NeWeb Corporation signs purchasing contracts with suppliers to protect mutual rights.</li> <li>● Wistron NeWeb Corporation maintains stable and close relationships with customers to obtain stable and reasonable profits.</li> <li>● Wistron NeWeb Corporation has purchased liability insurance for Directors and other key employees.</li> </ul> |  |   |

### 3.3.2 Corporate Social Responsibility

| Item   | Implementation Status  | Deviations from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reasons |
|--|--|---|
| <p>1. Exercise of Corporate Governance</p> <p>(1) The company declares its corporate social responsibility policy and examines the results of its implementation.</p> <p>(2) The company establishes exclusively (or concurrently) dedicated units in charge of proposing and enforcing CSR policy.</p> <p>(3) The company regularly promotes and organizes training on business ethics for directors, supervisors and employees, and incorporates the foregoing into its employee performance appraisal system to establish a clear and effective reward and discipline system.</p> | <p>(1) The Corporate Social Responsibility Best-Practice Principles was resolved by the Board of Directors of WNC in May 2013 in order to implement matters pertaining to corporate social responsibility to strengthen its long-term goal of sustainable corporate development. The following are WNC's Corporate Social Responsibility objectives:</p> <ul style="list-style-type: none"> <li>■ Maintain stable growth</li> <li>■ Extend the company's CSR policy to the whole supply chain</li> <li>■ Create an outstanding employee training environment</li> <li>■ Support disadvantaged students</li> </ul> <p>(2) WNC's Marketing Center is in charge of coordinating the publication of the annual CSR report. Execution of the various CSR policy items is the responsibility of the relevant department. Through a semi-annual performance-appraisal system, supervisors from each unit must review the effectiveness of the CSR policy's implementation. Further goals are set as necessary for future development and take effect after approval by the CEO.</p> <p>(3) WNC has implemented its internal regulations in accordance with applicable national laws. Policies such as environmental protection, industrial safety, health policy, anti-discrimination, honesty, avoidance of conflicts of interest, information security, and public-welfare assistance are all included in the field of corporate compliance. WNC conveys these policies to new employees in their training and to the existing employees, managers, and the Board of Directors. Moreover, all WNC subsidiaries and affiliates are required to follow the same corporate-compliance guidelines. All employees are required to sign the WNC Employment Code of Conduct. WNC requires all employees to uphold high ethical standards and abide by norms of integrity while in execution of their daily duties to protect company credibility. Any violations of the guidelines will directly affect the employee's performance appraisal, and he or she will be punished according to related punishment measures.</p> | <p>None</p>   |

| Item  | Implementation Status   | Deviations from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reasons |
|---|---|---|
| <p>2. Fostering a Sustainable Environment</p> <p>(1) The company endeavors to utilize all resources efficiently and uses renewable materials which have a low impact on the environment.</p> <p>(2) The company establishes appropriate environmental-management systems based on the characteristics of different industries.</p> <p>(3) The company establishes dedicated units or assigns dedicated personnel for environment management.</p> <p>(4) The company monitors the impact of climate change on its operations and establishes strategies for energy conservation and carbon and greenhouse-gas reduction.</p> | <p>(1) WNC cooperates with its suppliers to achieve international environmental standards and provide its customers with green products that are energy-efficient, toxin-free or of low toxicity, produce low amounts of emissions, and have design and production services aimed at recyclability and renewability as well as having less impact on the environment. With product LCA (life cycle assessment) principles at the forefront, WNC identifies eco-design parameters such as hazardous-substance restrictions, energy efficiency, recycling and reuse, and environmental information disclosure. Meanwhile, WNC raises supplier-side requirements to ensure that design components meet the eco-design requirements of energy-using products as specified by WNC. For details, please refer to Environmental Protection section in WNC's Corporate Social Responsibility Report.</p> <p>(2) WNC has established an environmental management system. WNC Taiwan and its subsidiaries in China have obtained ISO 14001: 2004 certification and are continuing to improve.</p> <p>(3) WNC's Green Product section of its Quality Assurance Division and Facility &amp; ESH Department of the Human Resources Administration Division are in charge of green-product management and environmental-management matters and their related training, respectively.</p> <p>(4) WNC performs stage-by-stage greenhouse gas inventories, certification, and control according to planning and continues to promote low-carbon, energy-saving actions. For details, please refer to the Environmental Protection section in WNC's Corporate Social Responsibility Report.</p> | <p>None</p>   |

| Item  | Implementation Status   | Deviations from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reasons |
|---|---|---|
| <p>3. Maintaining Social Welfare</p> <p>(1) The company complies with relevant labor laws and regulations, values the international principles respecting basic labor rights, protects the legal rights and interests of employees, has established a non-discrimination employee recruiting policy, and has in place appropriate management methods and procedures.</p> <p>(2) The company provides a safe and healthy work environment for its employees and organizes safety and health training on a regular basis.</p> <p>(3) The company has established a regular communication mechanism and uses reasonable manners to inform employees of critical operational changes.</p> <p>(4) The company establishes and discloses policies on consumer</p> | <p>(1) WNC complies with relevant labor laws and regulations, values the international principles respecting basic labor rights, voluntarily follows the spirit of the Electronic Industry Citizenship Coalition's (EICC) Code of Conduct and plans to expand the EICC's Code of Conduct requirements in its supply chain as a whole. Based on the EICC Code of Conduct, WNC organized a WNC Electronic Industry Code of Conduct Management Committee (WNC EICC Management Committee) in July of 2012 and adopted its own WNC Electronic Industry Code of Conduct. Through the management actions it takes, WNC displays its willingness to take on social and environmental responsibilities as well as carry out its code of ethics and preserve its corporate image. Employee rights, employee health and security, environmental protection, and business ethics are all important subjects of focus for the company. WNC's Code of Conduct shall be carried out and followed by all WNC employees, subsidiaries, and suppliers.</p> <p>(2) WNC has worked proactively to establish a safe and healthy working environment. WNC Taiwan and its subsidiaries in China have obtained OHSAS 18001: 2007 certification and established the Labor Safety and Health Committee. In addition to establishing ESH policies, WNC pays great attention to employees' education and to the execution of our health and safety regulations in our daily work to strengthen disaster precautions. Fire-prevention training is organized periodically. WNC also holds traffic safety forums, health forums, health-enhancement activities, as well as occupational safety and health training non-periodically to enhance employees' health concepts and occupational-safety-related awareness. Currently there are two nursing professionals attending to the company's employee health and nursing needs.</p> <p>(3) WNC has established an Employee Representative Committee and an Employee Welfare Committee. Committee meetings are held quarterly and meeting minutes are announced after the meeting. Besides the regular communication mechanisms, employee satisfaction surveys and discussions are held non-periodically to enhance relations between management and employees. In order to meet different demands and</p> | <p>None</p>   |

| Item  | Implementation Status   | Deviations from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reasons |
|---|---|---|
| <p>rights and interests and provides a clear and effective procedure for handling consumer complaints.</p> <p>(5) The company cooperates with its suppliers to jointly foster a stronger sense of corporate social responsibility.</p> <p>(6) The company, through commercial activities, non-cash property endowments, volunteer service or other free professional services, participates in community development and charitable events.</p> | <p>cultural practices in China, each WNC subsidiary in China has established communication channels such as an employee-concern hotline and an e-mail contact to provide employees with consultation and assistance. For details, please refer to the Employee Well-Being section in WNC's Corporate Social Responsibility Report.</p> <p>(4) WNC is an ODM/JDM/OEM manufacturer, and our customers directly address all types of consumer-rights affairs. To raise the level of trust and satisfaction that customers hold for WNC's products, our customer services division has also instituted a customer satisfaction mechanism. Every year a satisfaction survey and analysis is carried out on product quality, technology, delivery, and other service items. Through this customer satisfaction survey, analysis of reasons for dissatisfaction are passed to related business units for drawing up and execution of plans for improvement and tracking of improvement initiatives. These improvements have helped us win customer recognition.</p> <p>(5) WNC not only guides corporate social responsibility policy for its suppliers but also has co-established and complied with the following items:</p> <ul style="list-style-type: none"> <li>■ Restricted Usage of Environmentally Hazardous Substances</li> <li>■ Non-Use of Conflict Minerals</li> <li>■ Supplier CSR Survey</li> </ul> <p>For details, please refer to the Supply Chain Management section in WNC's Corporate Social Responsibility Report.</p> <p>(6) WNC has continued to commit itself to its four major social care programs with financial and manpower support for youth professional development, care of disadvantaged school children, assistance to charitable organizations, and collection of disaster relief funds. For details, please refer to the Social Care section in WNC's Corporate Social Responsibility Report.</p> |   |

| Item  | Implementation Status  | Deviations from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reasons |
|---|--|---|
| <p>4. Enhancing Information Disclosure</p> <p>(1) Methods of disclosure of relevant and reliable information relating to corporate social responsibility</p> <p>(2) The company produces a CSR report that discloses the status of CSR policy implementation.</p>   | <p>(1) A corporate social responsibility section and a designated e-mail contact have been created on WNC's website to provide a thorough consultation service. Meanwhile, WNC has also responded to the CDP (Carbon Disclosure Project) and the EcoVadis platform's related surveys to evaluate and disclose WNC's CSR performance and results through an impartial third party.</p> <p>(2) WNC's CSR report is published in June every year. A revised edition of this report is being prepared based on the G3.1 guidelines of the GRI (Global Report Initiative), which describes disclosure standards of related economic, environmental, and social performance indexes. This report covers the achievements of WNC with regard to operations, ESH management, and exercise of our social and environmental obligations. It reviews and explains the issues that stakeholders are concerned with and includes corporate governance, care for employees, environmental protection, supply-chain management, and social participation.</p> | None  |
| <p>5. If the Company has established corporate social responsibility principles based on the Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies, please describe any discrepancy between the principles and their implementation:</p>  | <p>To summarize the statements above, there is no notable discrepancy between their implementation and WNC's corporate social responsibility principles.</p>   |   |
| <p>6. Other important information to facilitate a better understanding of the Company's corporate social responsibility practices, such as systems and measures that the company has adopted with respect to environmental protection, community participation, social contributions, service to society, social and public welfare, consumer rights and interests, human rights, safety and health, other corporate social responsibilities and activities, and their implementation status:</p> | <p>For detailed information, please refer to WNC's CSR report at <a href="http://www.wnc.com.tw">http://www.wnc.com.tw</a>.</p>  |   |
| <p>7. If products or corporate social responsibility reports have been verified by external institutions, it should be stated below:</p>  | <p>To provide stakeholders with high-quality products and services, all WNC product materials and processes meet customer requirements and conform to international communication standards and environmental protection regulations such as those relating to the FCC, Wi-Fi, RoHS, WEEE, REACH, and the EU</p>   |   |

| <b>Item</b> | <b>Implementation Status</b>  | <b>Deviations from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reasons</b> |
|-------------|---|--|
|             | <p>Battery Directive. Lead-free and halogen-free processes are also implemented. When a certification requirement is raised by a customer, WNC sends the product for appropriate testing and obtains prompt certification.</p> <p>Wistron NeWeb (Kunshan) Corporation and the Kunshan plants of WebCom Communication (Kunshan) Corporation obtained CQC ISO 14064 certification in 2012 and 2013, respectively.</p> |  |

## 4. Overview of Business Operations

### 4.1 Business Content

#### I. Business Scope

##### 1. Main Business Services

- CC01060 Wired communication equipment and apparatus manufacturing
- CC01070 Wireless communication devices and equipment manufacturing
- CC01101 Restricted telecommunication radio frequency equipment and materials manufacturing
- CC01080 Electronic parts and components manufacturing
- F401021 Restricted telecommunication radio frequency equipment and materials import business
- F401010 International trade business
- F401030 Manufacturing and exporting business
- F401041 Manufacturing and exporting business  
 Research, development, manufacturing, and sales of products as below:
  - (1) Satellite communication product series
  - (2) Mobile and portable communication product series
 Import/export business of products in the categories above

##### 2. Revenue Distribution

Revenue Distribution of Products in Categories

Unit: Thousand NT\$

| Item \ Year                      | 2013       |                |
|----------------------------------|------------|----------------|
|                                  | Amount     | Percentage (%) |
| Wireless communications products | 35,501,296 | 96.86          |
| Other                            | 1,152,365  | 3.14           |
| Total                            | 36,653,661 | 100.00         |

##### 3. Current products

###### (1) Satellite communications product series

- A. DTH TV dish antenna systems
- B. Single cable multi-output outdoor receiver systems and derivative products
- C. Satellite Radio receiver systems
- D. HD Radio receiver systems

###### (2) Mobile and handheld communication product series

- A. 3G/4G wireless network communications equipment and modules
- B. 4G indoor and outdoor broadband network terminal devices
- C. Embedded antennas for mobile devices
- D. RFID product series
- E. Coaxial cable (MoCA) and power-line-communication (PLC) bridges
- F. Home networking and energy management products
- G. Automotive 3G/Wi-Fi modules
- H. Enterprise wireless routers
- I. NFC antennas

- (3) Other wireless products
  - A. Automotive safety radars
- 4. New products under development
  - (1) Satellite communications product series  
Next-generation satellite receiving systems
  - (2) Mobile and handheld communications product series  
System modules for handheld devices

## II. Industry Overview

### 1. Industry Development Trends and Current Market Status

WNC has concentrated its attention on wireless technology in a range of frequency bands for many years and has become experienced in designing antennas which are very critical for the performance of wireless communications devices. We believe the increase of the adoption of 4G technologies has boosted a new wave of sales and will describe some examples of this trend in the following section.

- (1) With regard to satellite-TV markets, North America and Western Europe once dominated global DTH (Direct-to-Home) satellite-TV service market share. In 2013, the Asian market has seen rapid growth while the South American market has been developing gradually. These two emerging regions are seen as having the highest growth potential. In the North American market, total pay-TV users have surpassed 100 million, and DTH subscribers have exceeded 34 million. Driven by the pursuit of HD programs bundled with networking services, network operators in Europe and the U.S. have proactively introduced a wide variety of new services to stimulate demand and replace out-of-date equipment. However, the number of DTH subscribers in Asia has almost caught up with that of North America, with increasing demand for related devices. The overall DTH market in Asia is maintaining a steady growth rate. In the Latin American market, Brazil has exhibited the highest growth rate of users. With the benefit of no-hassle connecting cables, the DTH platform has kept its position as the most popular platform with the fastest-growing number of users.
- (2) In the satellite broadcast market, SiriusXM generated outstanding performance results in 2013. With the current rebound in auto sales, subscribers have increased to over 25 million, with primary business revenue coming from the pre-assembly OEM market. Following trends in mobile broadband, SiriusXM has actively developed new services with IP broadcasting functions and personalized features to respond to developments in global markets and to continuously integrate 4G technologies and telematics services to diversify its business scope. All of these factors will have a positive and direct influence on increasing demand for various integrated satellite broadcasting products.
- (3) Regarding the wireless WAN market, smartphones continued to flourish and competition between brands was intense. Under Google's active promotion, Android is still the most popular platform in the smartphone market. The continuous release of various models of smartphones has fulfilled the demand for smartphones of all prices from low to high and for all types of consumers. This has stimulated replacement of out-of-date feature phones, which helps smartphones retain high shipment volumes. In 2013, the quantity of smartphones shipped surpassed feature phones for the first time. Digitimes estimates that the quantity of smartphones shipped in 2014 will continue to grow and will reach

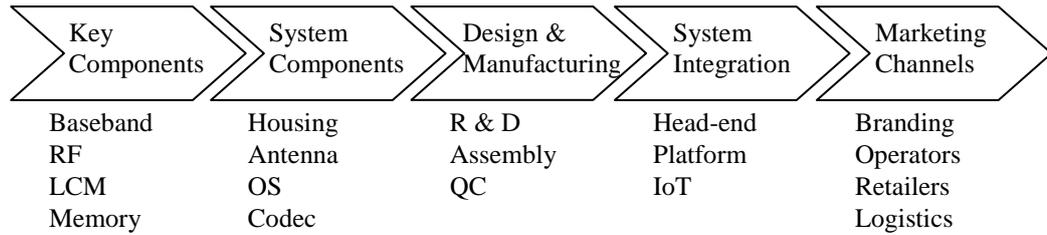
1.24 billion units.

In addition to smartphones, the tablet market is also developing rapidly. The shipment of non-Apple tablets continues to grow after the participation of much more suppliers in this market. Large tablet shipment volumes are also highly anticipated in 2014. With an estimated 289 million shipments of tablets, tablets will have more units shipped than notebook PCs by more than 100 million units. However, although increasingly sophisticated mobile devices offer users an ever-wider variety of new applications, they also place heavy demand on broadband resources necessitating the urgent upgrade of current networks. For this reason, global network operators are planning to replace current frequency bands and speed up the transition to 4G wireless network technology. As a whole, the growth and influence of the extremely broad mobile communications market is expected to spur further development within the wireless communications industry and have a great impact on the future of the ICT industry.

- (4) Wi-Fi is now a required feature of smartphones and tablets for consumers. As a result, network operators have begun providing Wi-Fi services and more diversified Internet-access methods for customers while also strengthening their connection quality. Rising demand for mobile audio and video services caused the upgrade of Wi-Fi from IEEE 802.11n to IEEE 802.11ac and wireless transmission speed to upgrade to the gigabit level, resulting in performance that is three times faster than IEEE 802.11n. In 2013, not only did major networking product providers roll out IEEE 802.11ac products, smartphone suppliers also actively implemented this technology into their products. IEEE 802.11ad (WiGig) technology, which features a speed of up to 7 Gigabits and allows non-compression delivery for audio/video content, also continues to be developed. Inter-connection certifications of IEEE 802.11ad products are estimated to start in late 2014. Major chipset suppliers also are rolling out related products in 2014 that allow more diversified applications for wireless communication products. As for other CE products, the ratio of products equipped with Wi-Fi function continues to increase thanks to social networking trends and the advent of the digital-home. MIC has predicted that digital cameras with Wi-Fi functionality will have a 40% penetration rate in 2016, while Wi-Fi TV will also have a penetration rate of 40%. Terminal devices in a home network, such as SOHO routers, are almost 100% Wi-Fi-compatible. Others, such as cable modems and DSL CPEs, also have a higher Wi-Fi capability rate because more network operators provide Wi-Fi services. This trend is especially noticeable in cable modems, with Wi-Fi capability rates dramatically increasing from 37.5% in 2011 to approximately 70% in 2013. The Wi-Fi capability rates for Cable Modems and DSL CPEs continue to grow and are expected to increase to 86% and 95%, respectively, in 2016. We believe this trend, supported by the statistics above, point towards an optimistic future for the WLAN market.

## 2. Industry Value Chain

The electronics industry has always been characterized by its long supply chain, numerous components, and complex cooperative-competitive partnerships. Coinciding with the integration of a variety of product categories and diversified operational strategies, members within the industry value chain have steadily increased. Recent trends demonstrate that the boundary between specialized divisions and vertical integration is becoming blurred along with increasing product complexity.



### 3. Product Development Trends

#### (1) Digital home applications in full development

In recent years, with the active promotion of operators in TV, telecommunications, and Internet video markets, IP video services and integration of the mobile device and television has become a dominant subject in marketing. Examples such as interaction and multi-screen services have brought new opportunities for digital-home AV applications and equipment. Additionally, home security and intelligent control also become the next critical targets for operators and equipment suppliers in digital-home applications. Security-service providers, broadband service operators, and TV operators in North America are now deploying such services aggressively. These companies use sensors supporting wireless technologies including Wi-Fi, Bluetooth, ZigBee, and Z-Wave to provide users with surveillance and automatic control functions. Along with the use of mature broadband and mobile devices, overall user experiences are becoming more complete and convenient. With strong communication technologies in various wireless-network applications, WNC is capable of utilizing its high flexibility in manufacturing to grow our capabilities together with customer trends.

#### (2) New satellite product development trends

Satellite broadcasting is characterized by long distances, huge bandwidths, and wide coverage, and is well-suited for sending signals and detecting high-speed objects. Under the influence and competitive pressure of these rapidly growing network broadcasting technologies, new products have been developed for satellite broadcasting applications (such as IP LNB and optical LNB) to meet customer expectations for bidirectional interactive videos. WNC has focused on the satellite field for many years and has a deep understanding of wireless high-frequency communication and customer operation modes; additionally, our company can also assist satellite service operators to meet new network video challenges with the integration of other wireless multimedia technologies.

#### (3) A more versatile mobile computing market driven by wireless broadband

In recent years, mobile broadband application market demands have increased dramatically with the development of cell phone chip technology and input interfaces, enhancements in mobile broadband technology, and the appearance of multiple-application services and platforms; various ingenious mobile devices and products used in industrial environments and infrastructure are gradually gaining new opportunities in the market depending on wireless broadband and the open Android platform. WNC has a deep level of product development experience in handheld devices, including antenna design, system integration, software development, and user-interface design and can provide customers with one-stop-shop services. Under this trend, WNC will continue to press forward with its software development to create the greatest value for our customers.

#### (4) Small-cell growth driven by wireless broadband demands

Fourth-generation mobile broadband technology (4G) was officially commercialized in 2010, popularized in 2011 and 2012, and experienced explosive growth globally

in 2013. Its bandwidth limits have reached 100 Mbps and is moving toward the 1 Gbps mark. Telecom operators all over the world are actively committing to 4G deployments and have continued investing in this area for new applications. Nevertheless, 4G deployment costs are gradually increasing with bandwidth growth and has become a heavy burden on operations. Operators have thus turned to the implementation of the new small cell marketing opportunities. With wide-range deployment of low-cost small cells and accurate grid configuration, this promises a better balance between cost and quality and avoids the cost-recovery challenges associated with the 3G era while offering better mobile network experiences for their subscribers. In line with this opportunity, WNC is seeking to leverage its professional antenna design capacity to provide high-quality networks to operators. With in-depth cooperation with chip manufacturers, WNC is able to provide customers with one-stop-shop solutions and can see great potential in staking out a key position in this emerging market.

### III. Technology Research and Development

1. Research & development expenditures during the last fiscal year and the current fiscal year up to March 31, 2014.

Unit: Thousand NT\$

| Year                        | 2013      | Up to Mar. 31, 2014 |
|-----------------------------|-----------|---------------------|
| R&D expenditures            | 1,549,548 | 338,407             |
| Percentage of total revenue | 4.23%     | 4.12%               |

2. Successfully developed technologies or products

- (1) Satellite communications product series

| Year | Technology or Product  |
|------|--|
| 2013 | A. Satellite to IP receiver systems<br>B. Advanced Optical LNBFs |

- (2) Mobile and handheld communications product series

| Year | Technology or Product   |
|------|---|
| 2013 | A. 4G broadband integrated access devices<br>B. IEEE 802.11ac routers<br>C. Advanced Smart TV STBs<br>D. Wireless home AV transmitters<br>E. 3G/4G small-cell equipment |

- (3) Other wireless products

| Year | Technology or Product                              |
|------|--|
| 2013 | A. High-end automotive safety radar product series |

### IV. Long-Term and Short-Term Business Development Plans

1. Short-term business development plans

- (1) Marketing Strategy

Focusing on technology-oriented ODM services, WNC sets short-term goals to fully

understand and cooperate with all major system operators, channel operators and branding companies in corresponding sales regions, and improve its interaction with distributors, aiming to establish integrated marketing channels.

(2) Operations Management

A. Sustained technology development

WNC is built on its professional management team with many years of technological experience. In addition to continuous improvement in the quality of current products, WNC will continue developing products with higher transmission rates and richer functionality to respond to market demands.

B. Improving production capacity and manufacturing capability

In coordination with business expansion and new product development schedules of the company, WNC plans to consolidate and make full use of existing production capacity to actively improve its manufacturing capability and lower costs. It aims to turn its manufacturing strength into the core competency that can create profits.

2. Long-term business development plans

(1) Marketing strategy

WNC plans long-term marketing strategies to strengthen current customer relationships and broaden the market share of products. In addition, WNC emphasizes interaction and communication with its customers. WNC's aim is to meet customer demands through effective communication to provide the right product for the right market and proactively develop products for niche markets and the special demands of future markets.

(2) Operation Management

A. Implementing Internal Control Systems

WNC's operations management planning process involves establishing complete management measures and effectively implementing internal control systems, confirming that all areas of operations achieve their goals with efficiency and favorable outcomes. It also involves releasing reliable financial reports and complying with corresponding laws and regulations. By undertaking all of these actions, WNC aims to ensure the profit levels, performance standards, and asset security of the company.

B. Enhance Product Research and Development

With deep understanding of every change in both markets and technologies, development of niche products that feature high profits and growth rates are possible. WNC continues to invest in research and development to grasp key component technologies with the aim of achieving the highest level of consumer satisfaction and product profit levels.

C. Proactively Establishing Economies of Scale

Proactively develop new customers and product lines to realize the effects of economies of scale. With production capacity expansion and manufacturing capability enhancement, WNC aims to lower manufacturing costs and improve overall competency as well as obtain reasonable growth of both business scale and business profits.

(3) Operational Scale in Cooperation with Financial Policy

A. Establish and integrate domestic and overseas productivity according to operational needs.

B. Enhance asset and liability management capability, maintain reasonable cash conversion cycles, and provide a healthy financial structure.

## 4.2 Market and Sales Overview

### I. Market Analysis

#### 1. Geographic distribution of major product markets

Unit: Thousand NT\$

| Area \ Year    |          | 2012       |                       | 2013       |                       |
|----------------|----------|------------|-----------------------|------------|-----------------------|
|                |          | Amount     | Percentage of Revenue | Amount     | Percentage of Revenue |
| Export Sales   | Americas | 17,798,737 | 51.69%                | 17,882,221 | 48.79%                |
|                | Asia     | 10,623,007 | 30.85%                | 10,352,912 | 28.25%                |
|                | Europe   | 2,466,500  | 7.16%                 | 5,231,806  | 14.27%                |
|                | Others   | 116,509    | 0.34%                 | 254,676    | 0.69%                 |
|                | Total    | 31,004,753 | 90.04%                | 33,721,615 | 92.00%                |
| Domestic Sales |          | 3,429,766  | 9.96%                 | 2,932,046  | 8.00%                 |

#### 2. Market share

WNC maintains its role as a global leader in the world's satellite communication and embedded notebook antenna domain. In the LNB market for direct broadcast satellite services, WNC has gained the trust and recognition of global satellite operators and distributors and understands trends in international technologies among leading competitors. This has led us to develop high-frequency Ka-band ODUs (outdoor units) and single-cable LNBs for signal receiving from multiple satellites. Although facing price competition from competitors, WNC still delivers remarkable performance in the marketplace and has maintained a steady growth rate.

In the embedded notebook antenna market, WNC is renowned for its specialized capabilities in notebook antenna design and for obtaining the trust of its customers. Our abilities in the design and manufacturing of LDS antennas can assist customers designing size-critical products. It has also become a primary supplier of leading smartphone brands. WNC is expected to maintain a high growth rate as a result of recent trends in multi-network integration.

#### 3. Future market status and growth potential

##### (1) Satellite communication product series

In recent years, high-definition satellite TV services have been heavily promoted in mature satellite TV markets in both the U.S. and Europe, as well as in emerging markets in Asia and South America. DIRECTV, a U.S. company, emphasizes its portfolio of more than 195 channels of HD programming. Upgrading of services stimulates demand for HD receiving equipment as well as replacement of out-of-date receiving devices. In addition, many countries have started to recall frequency bands originally utilized by analog TV. These actions encourage former users to turn to new services, ultimately bringing benefits to satellite markets. The rapid growth of the Asian and South American markets together with strong demand for high-quality satellite receiving equipment at a low price and the strong demand for IP satellite receivers suggest that the entire DTH market will develop in a virtuous cycle through the near future.

##### (2) Mobile and handheld devices

In 2013, the market for mobile devices including smartphones and tablets has continued to grow, and the annual shipments of tablets surpassed notebook PC shipments. Mobile

computing has become the target market for most vendors and drove growth in shipments of mobile-phone antennas and other mobile-phone components. With the decreasing cost of mobile broadband and in the face of the next few years' trend of strong growth in smartphones, the integration of cross-industry product services centering on software will become more and more important. For example, applications that use high-speed mobile networks to transfer driving data and vehicle operation information to a cloud server and then synchronizing that information to handheld devices for users to assess their vehicle state in real-time. Other examples are applications that integrate multiple communication technologies to more precisely obtain information on electricity usage to improve the efficiency of the smart grid. These are all great opportunities for future IoT markets.

A variety of network applications have also clearly demonstrated the concept of the digital home. From STB, NAS, IP Radio, IAD (Integrated Access Devices), to traditional home appliances—many devices have begun adding Internet connectivity and functionality. Boundaries between consumer electronic products are becoming increasingly blurred, while the trend of sharing and integrating platforms has become more obvious. For telecom operators, the key to entering the digital home market lies in how to plan a quadruple-play marketing and sales strategy for the 4 screens (television, computer, mobile phone, and tablet PC). The key element to make the digital-home trend popular is to successfully guide users in this new era of the All-IP Network.

#### 4. Competitive Advantages

##### (1) Competitive Advantages of WNC

###### A. Professional management team

The management team at WNC has accumulated many years of experience and management capability in the communications field enabling us to fully understand market changes. The management team leads all functional teams to create, practice, and continuously to enhance our competitive advantages. The management team at WNC leads the company toward its customer satisfaction goals through the company's culture of fundamentals advocacy, teamwork cohesion, customer focus, and value creation.

###### B. Complete product technical solutions

WNC applies its fundamental strengths in antenna and RF design capabilities. Those strengths are focused in the broadband, multimedia, and wireless domains and in the development of a full range of short-, medium-, and long-distance communications products. WNC has rich experience in microwave communications, digital wireless communications, antenna design, software engineering, and multimedia integration development. Through its outstanding research and development capabilities and in-depth cooperation with global industries, WNC not only provides multi-product solutions but also is able to provide complete technical services including product conception, design, verification, production, and logistics.

###### C. Comprehensive quality management systems

WNC devotes itself to product quality management. It not only has earned international certifications such as ISO 9001, ISO 14001, ISO 14064, ISO/TS 16949, IECQ QC080000, OHSAS 18001, and ANSI/ESD S20.20, but also continues to implement Six Sigma and Business Process Improvement (BPI) projects in order to provide the highest quality product and service to our customers. WNC also established a complete customer advisory system and after-sales service to enhance customer satisfaction and maintain long-term partnerships.

#### D. Lean cost control mechanism

The number of satellite communication and mobile communication applications and market sizes is continuously growing, and WNC is always able to maintain the advantage by keeping competitive economies of scale. In addition to its lean cost-control mechanism, WNC not only assures the company's steady profit-making capabilities but also continuously enhances the company's total operational performances.

#### 5. Future development factors and strategies in response

##### (1) Favorable factors:

###### A. Growth of the digital broadcast industry

With the advent of the digital age, rapid and flexible digital communications are a reality. Apple's iPod, among other products, has led to a storm of digital music. Subscribers to the primary satellite radio service provider (Sirius XM) in the U.S., which is the entire American market, is experiencing steady growth. In addition, Sirius XM has achieved service penetration in different communication media formats, increasing user loyalty and opportunities to maintain contact with users.

In the field of digital TV, mature markets in Europe and the U.S. have generated diversified services due to competition among pay-TV platforms and the penetration of Internet applications. For example, many pay-TV service operators in the U.S. have announced new functions such as multi-room systems and integration with smartphone applications. Likewise, emerging markets have begun switching from analog to digital formats with government encouragement. One example is the rapid establishment of DTH platform satellite services: Markets such as India and Latin America have been undergoing significant growth. In general, the demand for integrated products and basic receiving equipment has continued to increase in both mature and emerging markets.

###### B. The wireless communications era is here.

Coinciding with the liberalization of global telecommunications and vigorous development of mobile communications and the Internet, the communications industry has seen rapid growth. The entire communications industry has great development potential, while wireless communication is expected to be a component in the inevitable trend of future development. All of these factors will positively influence WNC's business operations.

###### C. Trends in highly integrated networks and mobile devices

In the trend toward integration of wired and wireless broadband networks to meet user demand for wireless and mobile services, new services are created. For instance, in addition to mobile broadband services, quadruple-play services, which offer voice, video, data, and mobile services through IP networks, are undergoing rapid development based on wired broadband. All of these services will stimulate a new round of network infrastructure and terminal device upgrades.

##### (2) Unfavorable factors

###### A. Domestic software talent shortage

Having focused on providing high-efficiency production and manufacturing services in the past, Taiwan has a strong foundation in hardware-related technologies and logistics systems. However, with the rise of the Internet network era and rapid development of emerging network applications, the lack of controls in the software industry has revealed a competitive disadvantage for domestic companies in comparison to overseas brands.

Response measures:

The integration of platforms and services is expected to bring about excellent growth potential. In addition, boundaries between countries will have no effect on development since the global village we live in is increasingly interconnected by high-speed networks. Companies in Taiwan can acquire more external software development resources due to the economic recessions in the West and thus enhance software development capabilities for consumer electronics products.

**B. Operational costs have increased**

The price of oil continues to rise. The cost of raw materials has increased sharply, while labor costs in mainland China have risen due to local regulations. All of these factors have put great pressure on the entire manufacturing industry regarding the cost of materials and manufacturing. In 2012, the economic situation in the US and Europe has had a considerable effect on the global economy and industrial operations. While the European debt crisis has been temporarily resolved, risk is still present, and uncertainties exist which may or may not have a direct or indirect influence on the operations and profit-earning ability of the company.

Response measures:

Maintain flexible marketing strategies with rapid product integration development capability. Match the right product to the right niche market while responding to market demand. Take measures to pursue maximum profits, expand the scope of operations, and lower manufacturing costs.

**C. Exchange-rate fluctuations influence company profits**

Since WNC is mainly focused on export sales of products, changes in exchange rates can affect the profitability of the company.

Response measures:

The Finance Department must focus on changes in exchange rates and the demand for capital at all times and take all necessary measures to ensure risk mitigation.

**II. Primary Applications of Major Products and Production Processes**

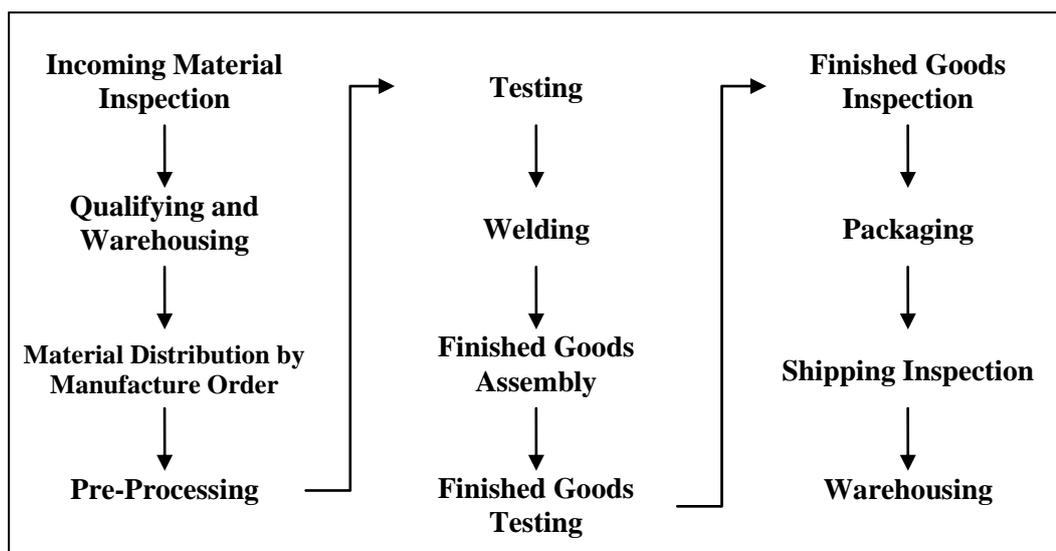
**1. Primary Applications**

|                                    | <b>Satellite Communications Product Series</b>   | <b>Mobile and Handheld Devices</b>   |
|------------------------------------|--|--|
| Functions and Features of Products | Satellite communication products are characterized by long-distance and wide-ranging transmission capability. They can provide any form of wireless communication services without geographical limits. Satellite communications offer | <u>WLAN Networks:</u><br>The GSM protocol for WAN wireless communications formulated by the CEPT (European Conference of Postal and Telecommunications Administrations) in 1982 has now been widely accepted by the global telecom market and has gradually adopted advanced standards with higher bandwidths, wider coverage, and low power consumption. It has evolved from the 2G and 2.5G standards (which focused on voice communication) into the HSPA protocol that focuses on material services. |

|                   | <b>Satellite Communications Product Series</b>   | <b>Mobile and Handheld Devices</b>   |
|-------------------|--|--|
|                   | <p>high quality and large capacity and utilize microwave bands and re-utilize all other frequencies. Available bandwidth can reach several gigabits, and throughput is far greater than ordinary communications technologies.</p>            | <p>Moreover, the latest 4G standards including WiMAX and LTE which utilize OFDM technologies were developed from 2008 to 2010. With the increasing deployment of LTE and LTE-A by operators, the worldwide mobile network is entering a new era of high-speed mobile broadband and has started the development of related markets.</p> <p><u>Broadband Networks:</u><br/>To enable interoperability between different WLAN solutions and create a unified standard for communications between wireless and wired transmission, the IEEE (Institute of Electrical and Electronics Engineers) has defined the IEEE 802.11 standards for wireless LAN. As for middle- and long-distance wireless communications within 30 meters to 300 meters, any devices complying with IEEE 802.11 standards can communicate with each other. A local area network can be established using several compatible communication devices that comply with IEEE 802.11 standards.</p>  |
| Main Applications | <p>Are mainly applied to satellite TV, satellite broadcasting, and digital broadcasting services. They are utilized in areas that lack telecom services or across vast areas of land while providing diversified sources of information.</p> | <p><u>WLAN Networks:</u><br/>The main applications of GSM-based 2G communication standards are voice and text communications and limited network services. With the utilization of the 3G and 4G high-bandwidth technologies described above, the mobile broadband market and related industries is expected to develop at a rapid pace. The development will not only bring improved user experiences in mobile wireless broadband, but may also form a new industry structure and generate competition among highly integrated terminal devices, revolutionizing the entire telecom industry.</p> <p><u>Broadband Networks (IEEE 802.11X):</u><br/>The WLAN solutions promoted by IEEE enable terminal devices to wirelessly access networks based on IEEE 802.11 standards. IEEE 802.11 standards support long transmission distances and high data rates. At present, products conforming to IEEE 802.11a/b/g/n/ac have a data rate of 1 Gbps and a range of 30 meters to 300 meters. Therefore, WLAN products are usually applied in larger environments where wired network systems are difficult to set up and where mobile network access is needed or within environments with temporary demand for network connection. For</p> |

|  | <b>Satellite Communications Product Series</b> | <b>Mobile and Handheld Devices</b>   |
|--|--|--|
|  |  | instance, in-home and public-area networks and enterprise applications can cover markets such as homes, enterprises, logistics, and medical care. Currently, WLAN applications are integrated with multimedia functionality and have become a trend in the wireless digital-home network market. |

## 2. Production Process



## III. Supply/Demand Status of Major Raw Materials and Components

The primary raw materials and components of WNC comprise items such as integrated circuits, storage devices, LCDs, filters, chipsets, connection cables and connectors, mechanical components, dish antennas, and PCBs. WNC maintains business relations with at least two and sometimes more suppliers for each type of raw material or component, and, once vendors are qualified, maintains stable and favorable relationships with them.

In addition to fully controlling the integrity of incoming raw materials and components, WNC has strict requirements regarding the source of materials, quality, and delivery to ensure that there are no issues during the supply of raw materials and components.

#### IV. Key Accounts During the Most Recent Two Years

##### 1. Key Buyers

Unit: Thousand NT\$

|   | 2012       |            |                                   |                                 | 2013       |            |                                   |                                 |
|---|------------|------------|-----------------------------------|---------------------------------|------------|------------|-----------------------------------|---------------------------------|
|   | From*      | Amount     | Percentage of Total Net Sales (%) | Relationship with Wistron NeWeb | From*      | Amount     | Percentage of Total Net Sales (%) | Relationship with Wistron NeWeb |
| 1 | Customer D | 9,859,801  | 29                                | -                               | Customer D | 7,480,616  | 20                                | -                               |
| 2 | Other      | 24,574,718 | 71                                | -                               | Other      | 29,173,045 | 80                                | -                               |
|   | Total      | 34,434,519 | 100                               | -                               | Total      | 36,653,661 | 100                               | -                               |

\*Note: A code can be used to represent a customer that is subject to non-disclosure provisions in a contract or represent an individual party with whom WNC performs transactions while that party is not a related party of WNC.

##### 2. Key Suppliers: None

#### V. Production Value During the Most Recent Two Years

Unit: Thousand NT\$

| Year<br>Production Value<br>Major Product | 2012        |             |            | 2013        |             |            |
|---|-------------|-------------|------------|-------------|-------------|------------|
|   | Capacity    | Quantity    | Value      | Capacity    | Quantity    | Value      |
| Wireless Communication Products           | 294,610,000 | 290,848,402 | 30,044,835 | 312,590,000 | 306,651,668 | 31,284,258 |
| Other                                     | 0           | 0           | 0          | 0           | 0           | 0          |
| Total                                     | 294,610,000 | 290,848,402 | 30,044,835 | 312,590,000 | 306,651,668 | 31,284,258 |

#### VI. Sales Value During the Most Recent Two Years

Unit: Thousand NT\$

| Year<br>Sales Value<br>Major    | 2012       |           |             |            | 2013       |           |             |            |
|---------------------------------|------------|-----------|-------------|------------|------------|-----------|-------------|------------|
|                                 | Domestic   |           | Export      |            | Domestic   |           | Export      |            |
|                                 | Quantity   | Value     | Quantity    | Value      | Quantity   | Value     | Quantity    | Value      |
| Wireless Communication Products | 21,837,254 | 2,762,973 | 233,312,647 | 30,477,419 | 21,273,134 | 2,394,753 | 218,423,691 | 33,106,543 |
| Other                           |            | 666,793   |             | 527,334    |            | 537,293   |             | 615,072    |
| Total                           | 21,837,254 | 3,429,766 | 233,312,647 | 31,004,753 | 21,273,134 | 2,932,046 | 218,423,691 | 33,721,615 |

### 4.3 Employee Data During the Most Recent Two Years

| Year                     |                | 2012  | 2013  |
|--------------------------|----------------|-------|-------|
| Number of Employees      | Sales          | 215   | 222   |
|                          | R&D            | 871   | 870   |
|                          | Manufacturing  | 734   | 691   |
|                          | Administration | 842   | 750   |
|                          | Direct Labor   | 6792  | 6465  |
| Total                    |                | 9454  | 8998  |
| Average Age              |                | 23.35 | 26.33 |
| Average Years of Service |                | 1.72  | 1.76  |

### 4.4 Environmental Protection Measures

1. WNC's business belongs to a technology-intensive industry of research and development. Since our manufacturing processes only include SMT (Surface Mount Technology), precision assembly, testing, and R&D; pollutants such as waste gases, waste water, undesirable noise, or toxic substances, are rarely generated. In addition, except for CO<sub>2</sub> emitted due to power consumption, there are no other air pollutants generated (such as NO<sub>x</sub> or SO<sub>x</sub>). As for the disposal of waste materials, WNC invites only specialist operators recognized by Taiwan's EPA and makes related declarations online as required to ensure that no environmental contamination occurs. WNC implements all applicable pollution prevention tasks in a positive feedback cycle under its well-prepared management system and regularly inspects its waste treatment plant to ensure its proper operation. Furthermore, it continuously carries out a systematic operational management scheme to improve environmental health and safety and has received ISO 14001: 2004 Environmental Management System certification.
2. Total losses and fines for environmental pollution in the two most recent fiscal years and during the current fiscal year up to the date of printing of the annual report: The Company did not/does not have any environmental pollution issues. Therefore, there were no fines or losses incurred.
3. Explanations of measures and possible disbursements to be made in the future: None

## 5. Financial Standing

### 5.1 Most Recent Five-Year Concise Financial Information

#### 5.1.1 Financial Information Based on IFRSs: Consolidated

##### 1. Concise Consolidated Balance Sheets

Unit: Thousand NT\$

| Item \ Period                         |                     | Most Recent Five-Year Financial Information |      |      |            |            | Financial Information as of March 31, 2014 |
|---------------------------------------|---------------------|---|------|------|------------|------------|--|
|                                       |                     | 2009  | 2010 | 2011 | 2012       | 2013       |  |
| Current assets                        |                     | -   | -    | -    | 15,251,582 | 16,797,438 | 16,576,223                                 |
| Property, plant, and equipment        |                     | -   | -    | -    | 4,762,197  | 4,669,660  | 4,858,944                                  |
| Intangible assets                     |                     | -   | -    | -    | 54,114     | 56,858     | 67,899                                     |
| Other assets                          |                     | -   | -    | -    | 743,314    | 746,274    | 616,919                                    |
| Total assets                          |                     | -   | -    | -    | 20,811,207 | 22,270,230 | 22,119,985                                 |
| Current liabilities                   | Before distribution | -   | -    | -    | 9,576,983  | 11,338,995 | 10,930,030                                 |
|                                       | After distribution  | -   | -    | -    | 10,246,251 | Note       | Note                                       |
| Non-current liabilities               |                     | -   | -    | -    | 1,785,748  | 408,630    | 403,947                                    |
| Total liabilities                     | Before distribution | -   | -    | -    | 11,362,731 | 11,747,625 | 11,333,977                                 |
|                                       | After distribution  | -   | -    | -    | 12,031,999 | Note       | Note                                       |
| Equity attributable to parent company |                     | -   | -    | -    | 9,448,476  | 10,522,605 | 10,786,008                                 |
| Common stock                          |                     | -   | -    | -    | 3,045,415  | 3,225,014  | 3,220,792                                  |
| Capital surplus                       |                     | -   | -    | -    | 2,051,579  | 2,212,882  | 2,287,003                                  |
| Retained earnings                     | Before distribution | -   | -    | -    | 4,422,251  | 5,173,321  | 5,419,603                                  |
|                                       | After distribution  | -   | -    | -    | 3,661,719  | Note       | Note                                       |
| Other equity                          |                     | -   | -    | -    | (70,769)   | (88,612)   | (141,390)                                  |
| Treasury stock                        |                     | -   | -    | -    | -          | -          | -  |
| Non-controlling interest              |                     | -   | -    | -    | -          | -          | -  |
| Equity                                | Before distribution | -   | -    | -    | 9,448,476  | 10,522,605 | 10,786,008                                 |
|                                       | After distribution  | -   | -    | -    | 8,779,208  | Note       | Note                                       |

Source: Consolidated financial statements audited by a CPA; financial information as of the end of first quarter, 2014, reviewed and approved by a CPA

Note: The resolution for earnings distribution for Year 2013 has not yet been approved at the Shareholders' Meeting; the distribution numbers are tentative and not listed.

## 2. Concise Consolidated Income Statement

Unit: Thousand NT\$

| Item \ Period   | Most Recent Five-Year Financial Information |      |      |            |            | Financial Information as of March 31, 2014 |
|---|---|------|------|------------|------------|--|
|   | 2009  | 2010 | 2011 | 2012       | 2013       |  |
| Operating revenue   | -   | -    | -    | 34,434,519 | 36,653,661 | 8,217,401                                  |
| Gross profit  | -   | -    | -    | 4,655,244  | 5,191,044  | 1,038,962                                  |
| Operating income  | -   | -    | -    | 1,483,719  | 1,783,136  | 301,962                                    |
| Non-operating income and expenses                         | -   | -    | -    | (51,348)   | 176,967    | 10,202                                     |
| Net profit before taxes                                   | -   | -    | -    | 1,432,371  | 1,960,103  | 312,164                                    |
| Continuing operations' income for the period              | -   | -    | -    | 1,109,748  | 1,518,331  | 246,282                                    |
| Losses from discontinued operations                       | -   | -    | -    | -          | -          | -  |
| Net income (loss)   | -   | -    | -    | 1,109,748  | 1,518,331  | 246,282                                    |
| Other comprehensive income for the period (net after-tax) | -   | -    | -    | (68,058)   | 167,222    | (12,494)                                   |
| Total comprehensive income for the period                 | -   | -    | -    | 1,041,690  | 1,685,553  | 233,788                                    |
| Net income to parent's shareholders                       | -   | -    | -    | 1,109,748  | 1,518,331  | 246,282                                    |
| Net income to non-controlling interests                   | -   | -    | -    | -          | -          | -  |
| Total comprehensive income to parent's shareholders       | -   | -    | -    | 1,041,690  | 1,685,553  | 233,788                                    |
| Total comprehensive income to non-controlling interests   | -   | -    | -    | -          | -          | -  |
| EPS (NT\$)  | -   | -    | -    | 3.66       | 4.84       | 0.78                                       |

Source: Consolidated financial statements audited by a CPA; financial information as of the end of the first quarter, 2014, reviewed and approved by a CPA

## 5.1.2 Financial Information Based on IFRSs: Independent

### 1. Concise Independent Balance Sheets

Unit: Thousand NT\$

| Item \ Period                         |                     | Most Recent Five-Year Financial Information |      |      |            |            |
|---------------------------------------|---------------------|---|------|------|------------|------------|
|                                       |                     | 2009  | 2010 | 2011 | 2012       | 2013       |
| Current assets                        |                     | -   | -    | -    | 11,725,594 | 13,108,459 |
| Property, plant, and equipment        |                     | -   | -    | -    | 1,880,146  | 1,858,562  |
| Intangible assets                     |                     | -   | -    | -    | 51,940     | 54,937     |
| Other assets                          |                     | -   | -    | -    | 4,205,475  | 4,625,107  |
| Total assets                          |                     | -   | -    | -    | 17,863,155 | 19,647,065 |
| Current liabilities                   | Before distribution | -   | -    | -    | 6,628,931  | 8,715,835  |
|                                       | After distribution  | -   | -    | -    | 7,298,199  | Note       |
| Non-current liabilities               |                     | -   | -    | -    | 1,785,748  | 408,625    |
| Total liabilities                     | Before distribution | -   | -    | -    | 8,414,679  | 9,124,460  |
|                                       | After distribution  | -   | -    | -    | 9,083,947  | Note       |
| Equity attributable to parent company |                     | -   | -    | -    | -          | -          |
| Common stock                          |                     | -   | -    | -    | 3,045,415  | 3,225,014  |
| Capital surplus                       |                     | -   | -    | -    | 2,051,579  | 2,212,882  |
| Retained earnings                     | Before distribution | -   | -    | -    | 4,422,251  | 5,173,321  |
|                                       | After distribution  | -   | -    | -    | 3,661,719  | Note       |
| Other equity                          |                     | -   | -    | -    | (70,769)   | (88,612)   |
| Treasury stock                        |                     | -   | -    | -    | -          | -          |
| Non-controlling interest              |                     | -   | -    | -    | -          | -          |
| Equity                                | Before distribution | -   | -    | -    | 9,448,476  | 10,522,605 |
|                                       | After distribution  | -   | -    | -    | 8,779,208  | Note       |

Source: Independent financial statements audited by a CPA

Note: The resolution for earnings distribution for Year 2013 has not yet been approved at the Shareholders' Meeting; the distribution numbers are tentative and not listed.

## 2. Concise Independent Income Statement

Unit: Thousand NT\$

| Item \ Period   | Most Recent Five-Year Financial Information |      |      |            |            |
|---|---|------|------|------------|------------|
|   | 2009  | 2010 | 2011 | 2012       | 2013       |
| Operating revenue   | -   | -    | -    | 32,103,091 | 35,177,877 |
| Gross profit  | -   | -    | -    | 3,716,317  | 4,118,613  |
| Operating income  | -   | -    | -    | 3,787,372  | 4,130,342  |
| Non-operating income and expenses                         | -   | -    | -    | 22,844     | 391,666    |
| Net profit before taxes                                   | -   | -    | -    | 1,373,958  | 1,864,868  |
| Continuing operations' income for the period              | -   | -    | -    | 1,109,748  | 1,518,331  |
| Losses from discontinued operations                       | -   | -    | -    | -          | -          |
| Net income (loss)   | -   | -    | -    | 1,109,748  | 1,518,331  |
| Other comprehensive income for the period (net after-tax) | -   | -    | -    | (68,058)   | 167,222    |
| Total comprehensive income for the period                 | -   | -    | -    | 1,041,690  | 1,685,553  |
| Net income to parent's shareholders                       | -   | -    | -    | 1,109,748  | 1,518,331  |
| Net income to non-controlling interests                   | -   | -    | -    | -          | -          |
| Total comprehensive income to parent's shareholders       | -   | -    | -    | 1,041,690  | 1,685,553  |
| Total comprehensive income to non-controlling interests   | -   | -    | -    | -          | -          |
| EPS (NT\$)  | -   | -    | -    | 3.66       | 4.84       |

Source: Independent financial statements audited by a CPA

### 5.1.3 Financial Information Based on Financial Accounting Standards in Taiwan: Consolidated

#### 1. Concise Consolidated Balance Sheets

Unit: Thousand NT\$

| Item \ Period  |                     | Most Recent Financial Information |            |            |            |
|--|---------------------|-----------------------------------|------------|------------|------------|
|  |                     | 2009                              | 2010       | 2011       | 2012       |
| Current assets                                       |                     | 9,323,674                         | 13,278,907 | 16,496,797 | 15,305,884 |
| Fund and long-term equity investments                |                     | 126,211                           | 181,409    | 196,823    | 201,779    |
| Net property, plant, and equipment                   |                     | 3,396,891                         | 4,277,877  | 4,449,824  | 4,457,945  |
| Intangible assets                                    |                     | 101,507                           | 112,651    | 125,913    | 129,530    |
| Other assets   |                     | 271,989                           | 350,427    | 693,023    | 671,633    |
| Total assets   |                     | 13,220,272                        | 18,201,271 | 22,010,380 | 20,766,771 |
| Current liabilities                                  | Before distribution | 6,522,929                         | 9,930,126  | 10,918,274 | 9,512,061  |
|  | After distribution  | 6,969,576                         | 10,883,251 | 11,930,303 | 10,181,329 |
| Corporate bonds payable                              |                     | 0                                 | 0          | 1,434,637  | 1,460,882  |
| Other liabilities                                    |                     | 68,409                            | 146,067    | 309,073    | 306,201    |
| Total liabilities                                    | Before distribution | 6,591,338                         | 10,076,193 | 12,661,984 | 11,279,144 |
|  | After distribution  | 7,037,985                         | 11,029,318 | 13,674,013 | 11,948,412 |
| Common stock   |                     | 2,521,711                         | 2,735,335  | 2,899,106  | 3,045,415  |
| Capital surplus                                      |                     | 1,491,320                         | 1,727,300  | 1,954,973  | 2,051,579  |
| Retained earnings                                    | Before distribution | 2,755,180                         | 3,733,448  | 4,353,702  | 4,325,357  |
|  | After distribution  | 2,184,464                         | 2,644,162  | 3,197,097  | 3,564,825  |
| Unrealized gain (loss) of financial instruments      |                     | 12,614                            | 2,347      | 4,572      | 8,314      |
| Translation adjustments and other equity adjustments |                     | 62,130                            | (73,352)   | 136,043    | 56,962     |
| Stockholders' equity                                 | Before distribution | 6,628,934                         | 8,125,078  | 9,348,396  | 9,487,627  |
|  | After distribution  | 6,182,287                         | 7,171,953  | 8,336,367  | 8,818,359  |

Source: Consolidated financial statements audited by a CPA

## 2. Concise Consolidated Income Statement

Unit: Thousand NT\$

| Item \ Period   | Most Recent Financial Information |            |            |            |
|---|-----------------------------------|------------|------------|------------|
|   | 2009                              | 2010       | 2011       | 2012       |
| Operating revenue                                     | 15,903,518                        | 27,338,387 | 33,982,114 | 34,434,519 |
| Gross profit  | 3,072,207                         | 4,738,921  | 5,286,186  | 4,681,645  |
| Operating income                                      | 1,063,434                         | 1,960,225  | 2,078,840  | 1,484,669  |
| Non-operating income                                  | 79,119                            | 188,299    | 247,070    | 124,569    |
| Non-operating expenses                                | 65,203                            | 149,559    | 96,788     | 174,253    |
| Income from continuing operations before income taxes | 1,077,350                         | 1,998,965  | 2,229,122  | 1,434,985  |
| Net income for continuing operations                  | 821,623                           | 1,548,984  | 1,709,540  | 1,128,260  |
| Net income  | 821,623                           | 1,548,984  | 1,709,540  | 1,128,260  |
| EPS (NT\$)  | 3.35                              | 5.92       | 5.98       | 3.72       |

Source: Consolidated financial statements audited by a CPA

## 5.1.4 Financial Information Based on Financial Accounting Standards in Taiwan: Independent

### 1. Concise Independent Balance Sheets

Unit: Thousand NT\$

| Item \ Period  |                     | Most Recent Financial Information |            |            |            |
|--|---------------------|-----------------------------------|------------|------------|------------|
|  |                     | 2009                              | 2010       | 2011       | 2012       |
| Current assets                                       |                     | 7,201,142                         | 10,155,058 | 12,241,933 | 11,780,163 |
| Fund and long-term equity investments                |                     | 1,905,875                         | 2,890,746  | 3,850,079  | 3,834,822  |
| Net property, plant, and equipment                   |                     | 1,617,820                         | 2,006,356  | 2,040,883  | 1,727,002  |
| Intangible assets                                    |                     | 27,541                            | 36,874     | 42,537     | 51,940     |
| Other assets   |                     | 196,385                           | 226,348    | 204,780    | 519,462    |
| Total assets   |                     | 10,948,763                        | 15,315,382 | 18,380,212 | 17,913,389 |
| Current liabilities                                  | Before distribution | 4,251,420                         | 7,044,237  | 7,288,106  | 6,658,679  |
|  | After distribution  | 4,698,067                         | 7,997,362  | 8,300,135  | 7,327,947  |
| Corporate bonds payable                              |                     | 0                                 | 0          | 1,434,637  | 1,460,882  |
| Other liabilities                                    |                     | 68,409                            | 146,067    | 309,073    | 306,201    |
| Total liabilities                                    | Before distribution | 4,319,829                         | 7,190,304  | 9,031,816  | 8,425,762  |
|  | After distribution  | 4,766,476                         | 8,143,429  | 10,043,845 | 9,095,030  |
| Common stock   |                     | 2,521,711                         | 2,735,335  | 2,899,106  | 3,045,415  |
| Capital surplus                                      |                     | 1,491,320                         | 1,727,300  | 1,954,973  | 2,051,579  |
| Retained earnings                                    | Before distribution | 2,755,180                         | 3,733,448  | 4,353,702  | 4,325,357  |
|  | After distribution  | 2,184,464                         | 2,644,162  | 3,197,097  | 3,564,825  |
| Unrealized gain (loss) of financial instruments      |                     | 12,614                            | 2,347      | 4,572      | 8,314      |
| Translation adjustments and other equity adjustments |                     | 62,130                            | (73,352)   | 136,043    | 56,962     |
| Stockholders' equity                                 | Before distribution | 6,628,934                         | 8,125,078  | 9,348,396  | 9,487,627  |
|  | After distribution  | 6,182,287                         | 7,171,953  | 8,336,367  | 8,818,359  |

Source: Financial statements audited by a CPA

## 2. Concise Independent Income Statement

| Item \ Period   | Most Recent Financial Information |            |            |            |
|---|-----------------------------------|------------|------------|------------|
|   | 2009                              | 2010       | 2011       | 2012       |
| Operating revenue                                     | 13,270,807                        | 25,861,117 | 31,891,991 | 32,103,091 |
| Gross profit  | 2,360,697                         | 3,599,900  | 3,861,174  | 3,813,773  |
| Operating income                                      | 697,955                           | 1,276,249  | 1,267,413  | 1,352,885  |
| Non-operating income                                  | 388,080                           | 784,591    | 870,397    | 168,440    |
| Non-operating expenses                                | 15,631                            | 148,514    | 27,267     | 128,411    |
| Income from continuing operations before income taxes | 1,070,404                         | 1,912,326  | 2,110,543  | 1,392,914  |
| Net income for continuing operations                  | 821,623                           | 1,548,984  | 1,709,540  | 1,128,260  |
| Net income  | 821,623                           | 1,548,984  | 1,709,540  | 1,128,260  |
| EPS (NT\$)  | 3.35                              | 5.92       | 5.98       | 3.72       |

Unit: Thousand NT\$

Source: Financial statements audited by a CPA

### 5.1.5 CPA Opinions in the Most Recent Five Years

| Year | Name of CPA Firm | Name of CPA                   | Auditor's Opinion |
|------|------------------|-------------------------------|-------------------|
| 2009 | KPMG             | Mei-Yu Tseng, Chia-Hsin Chang | Unreserved        |
| 2010 | KPMG             | Mei-Yu Tseng, Chia-Hsin Chang | Unreserved        |
| 2011 | KPMG             | Mei-Yu Tseng, Chia-Hsin Chang | Unreserved        |
| 2012 | KPMG             | Mei-Yu Tseng, Sing-Hai Wei    | Unreserved        |
| 2013 | KPMG             | Mei-Yu Tseng, Sing-Hai Wei    | Unreserved        |

## 5.2 Most Recent Five-Year Financial Analysis

### 5.2.1 Financial Analysis Based on IFRSs: Consolidated

| Item \ Period               |   | Most Recent Five-Year Financial Information |      |      |        |        | For the year ending March 31, 2014 |
|-----------------------------|---|---|------|------|--------|--------|------------------------------------|
|                             |   | 2009  | 2010 | 2011 | 2012   | 2013   |                                    |
| Financial ratio (%)         | Total liabilities to total assets                     | -   | -    | -    | 54.6   | 52.75  | 51.24                              |
|                             | Long-term debts to property, plant, and equipment     | -   | -    | -    | 229.08 | 225.34 | 221.98                             |
| Ability to pay off debt (%) | Current ratio   | -   | -    | -    | 159.25 | 148.14 | 151.66                             |
|                             | Quick ratio   | -   | -    | -    | 123.48 | 119.82 | 125.47                             |
|                             | Interest coverage ratio                               | -   | -    | -    | 15.22  | 31.02  | 18.47                              |
| Ability to operate          | A/R turnover (times)                                  | -   | -    | -    | 5.62   | 6.63   | 5.97                               |
|                             | A/R turnover days                                     | -   | -    | -    | 65     | 55     | 61                                 |
|                             | Inventory turnover (times)                            | -   | -    | -    | 8.16   | 9.72   | 9.68                               |
|                             | Accounts payable turnover (times)                     | -   | -    | -    | 6.27   | 6.66   | 5.80                               |
|                             | Days sales outstanding                                | -   | -    | -    | 45     | 38     | 38                                 |
|                             | Property, plant, and equipment turnover (times)       | -   | -    | -    | 7.15   | 7.77   | 6.90                               |
|                             | Total assets turnover (times)                         | -   | -    | -    | 1.60   | 1.70   | 1.48                               |
| Earnings ability            | Return on assets (%)                                  | -   | -    | -    | 5.53   | 7.28   | 4.69                               |
|                             | Return on equity (%)                                  | -   | -    | -    | 11.83  | 15.21  | 9.25                               |
|                             | <u>Profit before tax to paid-in capital ratio (%)</u> | -   | -    | -    | 47.14  | 61.01  | 38.82                              |
|                             | Net income ratio (%)                                  | -   | -    | -    | 3.22   | 4.14   | 3.00                               |
|                             | EPS (NT\$)  | -   | -    | -    | 3.66   | 4.84   | 0.78                               |
| Cash flow (%)               | Cash flow ratio (%)                                   | -   | -    | -    | 27.86  | 36.63  | 0.25                               |
|                             | Cash flow adequacy ratio (%)                          | -   | -    | -    | Note   | Note   | Note                               |
|                             | Cash reinvestment ratio (%)                           | -   | -    | -    | 11.53  | 23.37  | 0.18                               |
| Leverage                    | Operating leverage                                    | -   | -    | -    | 1.66   | 1.55   | 1.82                               |
|                             | Financial leverage                                    | -   | -    | -    | 1.07   | 1.04   | 1.06                               |

Source: Consolidated financial statements audited by a CPA; financial information as of the end of the first quarter, 2014, reviewed and approved by a CPA

Note: Financial data calculated according to IFRS standards for less than 5 years

## 5.2.2 Financial Analysis Based on IFRSs: Independent

| Item                        |   | Period | Most Recent 5-Year Financial Information |      |        |        |      |
|-----------------------------|---|--------|--|------|--------|--------|------|
|                             |   |        | 2009                                     | 2010 | 2011   | 2012   | 2013 |
| Financial ratio (%)         | Total liabilities to total assets                 | -      | -  | -    | 47.11  | 46.44  |      |
|                             | Long-term debts to property, plant, and equipment | -      | -  | -    | 580.24 | 566.17 |      |
| Ability to pay off debt (%) | Current ratio                                     | -      | -  | -    | 176.89 | 150.40 |      |
|                             | Quick ratio                                       | -      | -  | -    | 158.02 | 139.74 |      |
|                             | Interest coverage ratio                           | -      | -  | -    | 33.74  | 44.76  |      |
| Ability to operate          | A/R turnover (times)                              | -      | -  | -    | 4.78   | 5.86   |      |
|                             | A/R turnover days                                 | -      | -  | -    | 76     | 62     |      |
|                             | Inventory turnover (times)                        | -      | -  | -    | 27.85  | 29.28  |      |
|                             | Accounts payable turnover (times)                 | -      | -  | -    | 7.09   | 8.17   |      |
|                             | Days sales outstanding                            | -      | -  | -    | 13     | 12     |      |
|                             | Property, plant, and equipment turnover (times)   | -      | -  | -    | 16.88  | 18.82  |      |
|                             | Total assets turnover (times)                     | -      | -  | -    | 1.77   | 1.88   |      |
| Earnings ability            | Return on assets (%)                              | -      | -  | -    | 6.32   | 8.28   |      |
|                             | Return on equity (%)                              | -      | -  | -    | 11.83  | 15.21  |      |
|                             | Profit before tax to paid-in capital ratio (%)    | -      | -  | -    | 45.22  | 58.05  |      |
|                             | Net income ratio (%)                              | -      | -  | -    | 3.46   | 4.32   |      |
|                             | EPS (NT\$)  | -      | -  | -    | 3.66   | 4.84   |      |
| Cash flow (%)               | Cash flow ratio (%)                               | -      | -  | -    | 12.82  | 36.83  |      |
|                             | Cash flow adequacy ratio (%)                      | -      | -  | -    | Note 1 | Note 1 |      |
|                             | Cash reinvestment ratio (%)                       | -      | -  | -    | Note 2 | 20.82  |      |
| Leverage                    | Operating leverage                                | -      | -  | -    | 1.19   | 1.23   |      |
|                             | Financial leverage                                | -      | -  | -    | 1.03   | 1.03   |      |

Source: Independent financial statements audited by a CPA

Notes:

1. Financial data calculated according to IFRS standards for less than 5 years.
2. Net cash flow from operating activities is negative and has no value for analysis.

### 5.2.3 Financial Analysis Based on Financial Accounting Standards in Taiwan: Consolidated

| Item \ Period        |                                   | Most Recent Financial Information |        |        |        |       |
|----------------------|-----------------------------------|-----------------------------------|--------|--------|--------|-------|
|                      |                                   | 2009                              | 2010   | 2011   | 2012   |       |
| Liquidity ratios (%) | Total liabilities to total assets | 49.86                             | 55.36  | 57.53  | 54.31  |       |
|                      | Long-term debts to fixed assets   | 195.15                            | 189.93 | 239.74 | 245.60 |       |
| Debt ratios (%)      | Current ratio                     | 142.94                            | 133.72 | 151.09 | 160.91 |       |
|                      | Quick ratio                       | 114.28                            | 101.17 | 113.79 | 124.91 |       |
|                      | Interest coverage ratio           | 18.19                             | 38.30  | 24.17  | 15.25  |       |
| Activity ratios      | A/R turnover (times)              | 4.75                              | 6.22   | 5.54   | 5.67   |       |
|                      | A/R turnover days                 | 77                                | 59     | 66     | 64     |       |
|                      | Inventory turnover (times)        | 6.32                              | 9.29   | 8.16   | 8.16   |       |
|                      | Accounts payable turnover (times) | 4.36                              | 5.87   | 5.62   | 6.27   |       |
|                      | Days sales outstanding            | 58                                | 39     | 45     | 45     |       |
|                      | Fixed assets turnover (times)     | 4.68                              | 6.39   | 7.56   | 7.72   |       |
|                      | Total assets turnover (times)     | 1.2                               | 1.5    | 1.54   | 1.66   |       |
| Earnings ability     | Return on assets (%)              | 6.61                              | 10.12  | 8.87   | 5.65   |       |
|                      | Return on equity (%)              | 13.04                             | 21     | 19.57  | 11.98  |       |
|                      | Paid-in capital ratio (%)         | Operating income                  | 42.17  | 73.07  | 72.86  | 48.86 |
|                      |                                   | PBT                               | 42.72  | 74.51  | 77.86  | 47.23 |
|                      | Net income ratio (%)              | 5.17                              | 5.67   | 5.03   | 3.28   |       |
|                      | EPS (NT\$)                        | 3.35                              | 5.92   | 5.98   | 3.72   |       |
| Cash flow (%)        | Cash flow ratio                   | 28.5                              | 15.55  | 13.84  | 28.09  |       |
|                      | Cash flow adequacy ratio          | 100.68                            | 77.23  | 71.08  | 79.46  |       |
|                      | Cash reinvestment ratio           | 19.26                             | 10.59  | 4.06   | 11.63  |       |
| Leverage             | Operating leverage                | 1.51                              | 1.33   | 1.43   | 1.66   |       |
|                      | Financial leverage                | 1.06                              | 1.03   | 1.05   | 1.07   |       |

Source: Consolidated financial statements audited by a CPA

## 5.2.4 Financial Analysis Based on Financial Accounting Standards in Taiwan: Independent

| Item                 |                                   | Period           | Most Recent Financial Information |        |        |        |       |
|----------------------|-----------------------------------|------------------|-----------------------------------|--------|--------|--------|-------|
|                      |                                   |                  | 2009                              | 2010   | 2011   | 2012   |       |
| Liquidity ratios (%) | Total liabilities to total assets |                  | 39.45                             | 46.95  | 49.14  | 47.04  |       |
|                      | Long-term debts to fixed assets   |                  | 413.97                            | 412.25 | 528.35 | 633.96 |       |
| Debt ratios (%)      | Current ratio                     |                  | 169.38                            | 144.16 | 167.97 | 176.91 |       |
|                      | Quick ratio                       |                  | 153.93                            | 129.1  | 156.18 | 158.13 |       |
|                      | Interest coverage ratio           |                  | 79.56                             | 139.63 | 78.51  | 34.19  |       |
| Activity ratios      | A/R turnover (times)              |                  | 3.84                              | 5.7    | 4.81   | 4.82   |       |
|                      | A/R turnover days                 |                  | 95                                | 64     | 76     | 76     |       |
|                      | Inventory turnover (times)        |                  | 16.36                             | 27.1   | 30.34  | 27.83  |       |
|                      | Accounts payable turnover (times) |                  | 5.58                              | 7.87   | 6.71   | 7.08   |       |
|                      | Days sales outstanding            |                  | 22                                | 13     | 12     | 13     |       |
|                      | Fixed assets turnover (times)     |                  | 8.20                              | 12.89  | 15.63  | 18.59  |       |
|                      | Total assets turnover (times)     |                  | 1.21                              | 1.69   | 1.74   | 1.79   |       |
| Earnings ability     | Return on assets (%)              |                  | 7.76                              | 11.88  | 10.28  | 6.41   |       |
|                      | Return on equity (%)              |                  | 13.04                             | 21     | 19.57  | 11.98  |       |
|                      | Paid-in capital ratio (%)         | Operating income |                                   | 27.68  | 46.66  | 44.27  | 44.52 |
|                      |                                   | PBT              |                                   | 42.45  | 69.91  | 73.72  | 45.84 |
|                      | Net income ratio (%)              |                  | 6.19                              | 5.99   | 5.36   | 3.51   |       |
| Cash flow (%)        | EPS (NT\$)                        |                  | 3.35                              | 5.92   | 5.98   | 3.72   |       |
|                      | Cash flow ratio                   |                  | 31.93                             | 7.62   | 19.04  | 12.77  |       |
|                      | Cash flow adequacy ratio          |                  | 170.25                            | 117.02 | 111.29 | 87.84  |       |
| Leverage             | Cash reinvestment ratio           |                  | 14.42                             | 0.95   | 3.5    | Note   |       |
|                      | Operating leverage                |                  | 1.14                              | 1.29   | 1.26   | 1.19   |       |
|                      | Financial leverage                |                  | 1.02                              | 1.01   | 1.02   | 1.03   |       |

Note: Net cash flow from operating activities is negative and has no value for analysis.

Source: Independent financial statements audited by a CPA

### **5.3 2013 Audit Committee's Review Report**

The Board of Directors has prepared the Wistron NeWeb Corporation 2013 Business Report, Financial Statements (Balance Sheets, Statements of Comprehensive Income, Statements of Changes in Equity, and Statements of Cash Flows), and the profit allocation proposal. The Audit Committee of Wistron NeWeb Corporation has reviewed and determined the above to be correct and accurate. According to Article 14-4 of the Securities and Exchange Act and Article 219 of the Company Act, I hereby submit this report.

Wistron NeWeb Corporation, 2014 Annual Shareholders' Meeting

Audit Committee convened by: Morgan Chang

March 19, 2014

## 5.4 Financial Reports

### Independent Auditors' Report

The Board of Directors

Wistron NeWeb Corporation:

We have audited the accompanying consolidated balance sheets of Wistron NeWeb Corporation and subsidiaries as of December 31, 2013 and 2012, and January 1, 2012, and the related consolidated statements of comprehensive income, changes in equity, and cash flows for the years ended December 31, 2013 and 2012. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the Regulations Governing Auditing and Certification of Financial Statement by Certified Public Accountants and auditing standards generally accepted in the Republic of China. Those standards and regulations require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Wistron NeWeb Corporation and subsidiaries as of December 31, 2013 and 2012, and January 1, 2012, and the results of their consolidated operations and their consolidated cash flows for the years then ended, in conformity with the Regulations Governing the Preparation of Financial Reports by Securities Issuers and the International Financial Reporting Standards, International Accounting Standards, IFRIC Interpretations, and SIC Interpretations endorsed by Financial Supervisory Commission of the Republic of China.

We have also audited the parent-company-only financial statements of Wistron NeWeb Corporation as of and for the years ended December 31, 2013 and 2012, on which we have issued an unqualified report.

March 19, 2014

The accompanying consolidated financial statements are intended only to present the consolidated financial position, results of operations, and cash flows in accordance with accounting principles and practices generally accepted in the Republic of China and not those of any other jurisdictions. The standards, procedures and practices to audit such consolidated financial statements are those generally accepted and applied in the Republic of China.

The auditors' report and the accompanying financial statements are the English translation of the Chinese version prepared and used in the Republic of China. If there is any conflict between, or any difference in the interpretation of, the English and Chinese language auditors' report and financial statements, the Chinese version shall prevail.

**Wistron NeWeb Corporation and Subsidiaries**  
**Consolidated Balance Sheets**  
**December 31, 2013 and 2012, and January 1, 2012**  
**(expressed in thousands of New Taiwan Dollars)**

| Assets   | December 31,<br>2013 |            | December 31,<br>2012 |            | January 1,<br>2012 |            |
|--|----------------------|------------|----------------------|------------|--------------------|------------|
|  | Amount               | %          | Amount               | %          | Amount             | %          |
| <b>Current assets:</b>   |                      |            |                      |            |                    |            |
| Cash and cash equivalents (note 6(1))  | \$ 5,408,133         | 24         | 4,643,375            | 22         | 3,850,326          | 18         |
| Financial assets at fair value through profit or loss —<br>current (note 6(2)) | -                    | -          | -                    | -          | 97                 | -          |
| Available-for-sale financial assets — current (note 6(2))                      | 2,460,802            | 11         | 1,386,090            | 7          | 1,570,394          | 7          |
| Notes receivable (note 6(2))   | 124,297              | 1          | 205,827              | 1          | 51,350             | -          |
| Accounts receivable, net (note 6(2))   | 5,236,690            | 23         | 5,114,254            | 24         | 6,516,845          | 29         |
| Accounts receivable due from related parties (note 7)                          | 168,674              | 1          | 206,950              | 1          | 159,229            | 1          |
| Inventories, net (note 6(3))   | 3,138,831            | 14         | 3,336,250            | 16         | 3,958,287          | 18         |
| Other financial assets — current   | 40,275               | -          | 173,745              | 1          | 25,733             | -          |
| Other current assets   | <u>219,736</u>       | <u>1</u>   | <u>185,091</u>       | <u>1</u>   | <u>337,425</u>     | <u>2</u>   |
| <b>Total current assets</b>  | <u>16,797,438</u>    | <u>75</u>  | <u>15,251,582</u>    | <u>73</u>  | <u>16,469,686</u>  | <u>75</u>  |
| <b>Non-current assets:</b>   |                      |            |                      |            |                    |            |
| Financial assets carried at cost — non-current<br>(note 6(2))                  | 79,932               | -          | 79,932               | -          | 79,932             | -          |
| Investments accounted for using equity method<br>(note 6(4))                   | 129,626              | 1          | 112,923              | 1          | 108,916            | 1          |
| Property, plant and equipment (notes 6(5) and 7)                               | 4,669,660            | 21         | 4,762,197            | 23         | 4,867,117          | 22         |
| Investment property, net (note 6(6))   | 274,478              | 1          | 282,178              | 1          | 290,941            | 1          |
| Intangible assets (note 6(7))  | 56,858               | -          | 54,114               | -          | 44,638             | -          |
| Deferred tax assets (note 6(13))   | 135,803              | 1          | 133,805              | 1          | 159,482            | 1          |
| Refundable deposits  | 11,078               | -          | 8,924                | -          | 7,975              | -          |
| Other non-current assets (note 6(2))   | <u>115,357</u>       | <u>1</u>   | <u>125,552</u>       | <u>1</u>   | <u>81,578</u>      | <u>-</u>   |
| <b>Total non-current assets</b>  | <u>5,472,792</u>     | <u>25</u>  | <u>5,559,625</u>     | <u>27</u>  | <u>5,640,579</u>   | <u>25</u>  |
| <b>Total assets</b>  | <u>\$ 22,270,230</u> | <u>100</u> | <u>20,811,207</u>    | <u>100</u> | <u>22,110,265</u>  | <u>100</u> |

See accompanying notes to consolidated financial statements.

**Wistron NeWeb Corporation and Subsidiaries**  
**Consolidated Balance Sheets (Continued)**  
**December 31, 2013 and 2012, and January 1, 2012**  
**(expressed in thousands of New Taiwan Dollars)**

|   | <u>December 31,</u><br><b>2013</b> |            | <u>December 31,</u><br><b>2012</b> |            | <u>January 1,</u><br><b>2012</b> |            |
|---|------------------------------------|------------|------------------------------------|------------|----------------------------------|------------|
|   | <u>Amount</u>                      | <u>%</u>   | <u>Amount</u>                      | <u>%</u>   | <u>Amount</u>                    | <u>%</u>   |
| <b>Liabilities and Equity</b>   |                                    |            |                                    |            |                                  |            |
| <b>Current liabilities:</b>   |                                    |            |                                    |            |                                  |            |
| Short-term borrowings (note 6(8))   | \$ 2,251,328                       | 10         | 3,267,160                          | 16         | 3,415,489                        | 15         |
| Financial liabilities at fair value through profit or loss<br>— current (note 6(2)) | 474                                | -          | 657                                | -          | -                                | -          |
| Notes and accounts payable  | 5,055,984                          | 23         | 4,210,500                          | 20         | 5,128,189                        | 23         |
| Accounts payable to related parties (note 7)  | 105,496                            | -          | 77,569                             | -          | 79,638                           | -          |
| Wages and salaries payable  | 1,026,728                          | 5          | 796,956                            | 4          | 1,030,104                        | 5          |
| Other accrued expenses  | 686,235                            | 3          | 685,266                            | 3          | 834,691                          | 4          |
| Provisions—current (note 6(9))  | 112,524                            | -          | 111,024                            | 1          | 119,621                          | 1          |
| Long-term liabilities, current portion (note 6(10))                                 | 1,487,608                          | 7          | -                                  | -          | -                                | -          |
| Other current liabilities, others   | <u>612,618</u>                     | <u>3</u>   | <u>427,851</u>                     | <u>2</u>   | <u>382,310</u>                   | <u>2</u>   |
| <b>Total current liabilities</b>  | <u>11,338,995</u>                  | <u>51</u>  | <u>9,576,983</u>                   | <u>46</u>  | <u>10,990,042</u>                | <u>50</u>  |
| <b>Non-current liabilities:</b>   |                                    |            |                                    |            |                                  |            |
| Bonds payable (note 6(10))  | -                                  | -          | 1,460,882                          | 7          | 1,434,637                        | 6          |
| Deferred tax liabilities (note 6(13))   | 387,345                            | 2          | 305,942                            | 1          | 332,096                          | 2          |
| Accrued pension liabilities (note 6(12))  | <u>21,285</u>                      | <u>-</u>   | <u>18,924</u>                      | <u>-</u>   | <u>33,014</u>                    | <u>-</u>   |
| <b>Total non-current liabilities</b>  | <u>408,630</u>                     | <u>2</u>   | <u>1,785,748</u>                   | <u>8</u>   | <u>1,799,747</u>                 | <u>8</u>   |
| <b>Total liabilities</b>  | <u>11,747,625</u>                  | <u>53</u>  | <u>11,362,731</u>                  | <u>54</u>  | <u>12,789,789</u>                | <u>58</u>  |
| <b>Equity (notes 6(14) and (15)):</b>   |                                    |            |                                    |            |                                  |            |
| Ordinary share capital  | 3,212,730                          | 14         | 3,038,496                          | 15         | 2,862,886                        | 13         |
| Advance receipts for share capital  | 12,284                             | -          | 6,919                              | -          | 36,220                           | -          |
| Capital surplus   | 2,212,882                          | 10         | 2,051,579                          | 10         | 1,954,973                        | 9          |
| Retained earnings   | 5,173,321                          | 23         | 4,422,251                          | 21         | 4,461,825                        | 20         |
| Other equity interest   | <u>(88,612)</u>                    | <u>-</u>   | <u>(70,769)</u>                    | <u>-</u>   | <u>4,572</u>                     | <u>-</u>   |
| <b>Total equity</b>   | <u>10,522,605</u>                  | <u>47</u>  | <u>9,448,476</u>                   | <u>46</u>  | <u>9,320,476</u>                 | <u>42</u>  |
| <b>Total liabilities and equity</b>   | <u>\$ 22,270,230</u>               | <u>100</u> | <u>20,811,207</u>                  | <u>100</u> | <u>22,110,265</u>                | <u>100</u> |

See accompanying notes to consolidated financial statements.

**Wistron NeWeb Corporation and Subsidiaries**  
**Consolidated Statements of Comprehensive Income**  
**For the years ended December 31, 2013 and 2012**  
**(expressed in thousands of New Taiwan Dollars)**

|   | For the years ended<br>December 31, |                 |                         |                 |
|---|-------------------------------------|-----------------|-------------------------|-----------------|
|   | 2013                                |                 | 2012                    |                 |
|   | Amount                              | %               | Amount                  | %               |
| <b>Net operating revenues</b> (notes 6(17) and 7)                                     | \$ 36,653,661                       | 100             | 34,434,519              | 100             |
| <b>Operating costs</b> (notes 6(3) and (12) and 7)                                    | <u>31,462,617</u>                   | <u>86</u>       | <u>29,779,275</u>       | <u>86</u>       |
| <b>Gross profit</b>   | <u>5,191,044</u>                    | <u>14</u>       | <u>4,655,244</u>        | <u>14</u>       |
| <b>Operating expenses</b> (notes 6(11) and (12) and 7):                               |                                     |                 |                         |                 |
| Selling   | 1,273,558                           | 3               | 1,222,639               | 4               |
| General and administrative  | 584,802                             | 2               | 555,035                 | 2               |
| Research and development  | <u>1,549,548</u>                    | <u>4</u>        | <u>1,393,851</u>        | <u>4</u>        |
| <b>Total operating expenses</b>   | <u>3,407,908</u>                    | <u>9</u>        | <u>3,171,525</u>        | <u>10</u>       |
| <b>Net operating income</b>   | <u>1,783,136</u>                    | <u>5</u>        | <u>1,483,719</u>        | <u>4</u>        |
| <b>Non-operating income and expenses:</b>   |                                     |                 |                         |                 |
| Other income (notes 6(11) and (18))   | 124,709                             | -               | 87,761                  | -               |
| Other gains and losses, net (note 6(18))  | 107,351                             | -               | (45,170)                | -               |
| Finance costs (notes 6(10) and (18))  | (65,304)                            | -               | (100,712)               | -               |
| Share of profit of associates accounted for using equity method<br>(note 6(4))        | <u>10,211</u>                       | <u>-</u>        | <u>6,773</u>            | <u>-</u>        |
| <b>Total non-operating income and expenses</b>  | <u>176,967</u>                      | <u>-</u>        | <u>(51,348)</u>         | <u>-</u>        |
| <b>Profit before tax</b>  | 1,960,103                           | 5               | 1,432,371               | 4               |
| <b>Tax expense</b> (note 6(13))   | <u>441,772</u>                      | <u>1</u>        | <u>322,623</u>          | <u>1</u>        |
| <b>Profit</b>   | <u><b>1,518,331</b></u>             | <u><b>4</b></u> | <u><b>1,109,748</b></u> | <u><b>3</b></u> |
| <b>Other comprehensive income (loss):</b>   |                                     |                 |                         |                 |
| Exchange differences on translation of foreign financial<br>statements                | 204,223                             | 1               | (95,281)                | -               |
| Unrealized gains on available-for-sale financial assets                               | 4,446                               | -               | 3,742                   | -               |
| Actuarial gains (losses) on defined benefit plans (note 6(12))                        | (8,108)                             | -               | 8,775                   | -               |
| Less: income tax relating to components of other comprehensive<br>income (note 6(13)) | <u>(33,339)</u>                     | <u>-</u>        | <u>14,706</u>           | <u>-</u>        |
| <b>Other comprehensive income (loss), net of tax</b>                                  | <u>167,222</u>                      | <u>1</u>        | <u>(68,058)</u>         | <u>-</u>        |
| <b>Total comprehensive income (loss), net of tax</b>                                  | <u><b>\$ 1,685,553</b></u>          | <u><b>5</b></u> | <u><b>1,041,690</b></u> | <u><b>3</b></u> |
| <b>Earnings per share</b> (New Taiwan Dollars) (note 6(16))                           |                                     |                 |                         |                 |
| <b>Basic earnings per share</b>   | <u><b>\$ 4.84</b></u>               |                 | <u><b>3.55</b></u>      |                 |
| <b>Diluted earnings per share</b>   | <u><b>\$ 4.60</b></u>               |                 | <u><b>3.36</b></u>      |                 |

See accompanying notes to consolidated financial statements.

**Wistron NeWeb Corporation and Subsidiaries**  
**Consolidated Statements of Changes in Equity**  
**For the years ended December 31, 2013 and 2012**  
**(expressed in thousands of New Taiwan Dollars)**

|  | Retained earnings      |                                    |                  |                  |                 |                                  |                  | Other equity interest   |  |                               | Total equity    |                   |
|--|------------------------|------------------------------------|------------------|------------------|-----------------|----------------------------------|------------------|---|--|-------------------------------|-----------------|-------------------|
|  | Ordinary share capital | Advance receipts for share capital | Capital surplus  | Legal reserve    | Special reserve | Unappropriated retained earnings | Total            | Exchange differences on translation of foreign financial statements | Unrealized gains (losses) on available-for-sale financial assets | Deferred compensation on cost |                 | Total             |
| <b>Balance as of January 1, 2012</b>                                   | \$ 2,862,886           | 36,220                             | 1,954,973        | 821,950          | 71,005          | 3,568,870                        | 4,461,825        | -   | 4,572  | -                             | 4,572           | 9,320,476         |
| Profit for the year ended December 31, 2012                            | -                      | -                                  | -                | -                | -               | 1,109,748                        | 1,109,748        | -   | -  | -                             | -               | 1,109,748         |
| Other comprehensive income for the year ended December 31, 2012        | -                      | -                                  | -                | -                | -               | 7,283                            | 7,283            | (79,083)  | 3,742  | -                             | (75,341)        | (68,058)          |
| <b>Total comprehensive income for the year ended December 31, 2012</b> | -                      | -                                  | -                | -                | -               | 1,117,031                        | 1,117,031        | (79,083)  | 3,742  | -                             | (75,341)        | 1,041,690         |
| Appropriation and distribution of retained earnings (note 1):          |                        |                                    |                  |                  |                 |                                  |                  |   |  |                               |                 |                   |
| Legal reserve appropriated   | -                      | -                                  | -                | 170,954          | -               | (170,954)                        | -                | -   | -  | -                             | -               | -                 |
| Reversal of special reserve  | -                      | -                                  | -                | -                | (71,005)        | 71,005                           | -                | -   | -  | -                             | -               | -                 |
| Cash dividends on ordinary shares                                      | -                      | -                                  | -                | -                | -               | (1,012,029)                      | (1,012,029)      | -   | -  | -                             | -               | (1,012,029)       |
| Stock dividends on ordinary shares                                     | 144,576                | -                                  | -                | -                | -               | (144,576)                        | (144,576)        | -   | -  | -                             | -               | -                 |
| Exercise of employee share options                                     | 31,034                 | (29,301)                           | 96,606           | -                | -               | -                                | -                | -   | -  | -                             | -               | 98,339            |
| <b>Balance as of December 31, 2012</b>                                 | <u>3,038,496</u>       | <u>6,919</u>                       | <u>2,051,579</u> | <u>992,904</u>   | <u>-</u>        | <u>3,429,347</u>                 | <u>4,422,251</u> | <u>(79,083)</u>   | <u>8,314</u>   | <u>-</u>                      | <u>(70,769)</u> | <u>9,448,476</u>  |
| Profit for the year ended December 31, 2013                            | -                      | -                                  | -                | -                | -               | 1,518,331                        | 1,518,331        | -   | -  | -                             | -               | 1,518,331         |
| Other comprehensive income for the year ended December 31, 2013        | -                      | -                                  | -                | -                | -               | (6,729)                          | (6,729)          | 169,505   | 4,446  | -                             | 173,951         | 167,222           |
| <b>Total comprehensive income for the year ended December 31, 2013</b> | -                      | -                                  | -                | -                | -               | 1,511,602                        | 1,511,602        | 169,505   | 4,446  | -                             | 173,951         | 1,685,553         |
| Appropriation and distribution of retained earnings (note 2):          |                        |                                    |                  |                  |                 |                                  |                  |   |  |                               |                 |                   |
| Legal reserve appropriated   | -                      | -                                  | -                | 112,826          | -               | (112,826)                        | -                | -   | -  | -                             | -               | -                 |
| Special reserve appropriated   | -                      | -                                  | -                | -                | 108,123         | (108,123)                        | -                | -   | -  | -                             | -               | -                 |
| Cash dividends on ordinary shares                                      | -                      | -                                  | -                | -                | -               | (669,268)                        | (669,268)        | -   | -  | -                             | -               | (669,268)         |
| Stock dividends on ordinary shares                                     | 91,264                 | -                                  | -                | -                | -               | (91,264)                         | (91,264)         | -   | -  | -                             | -               | -                 |
| Exercise of employee share options                                     | 11,870                 | 5,365                              | 31,027           | -                | -               | -                                | -                | -   | -  | -                             | -               | 48,262            |
| Issuance of restricted stock awards                                    | 71,100                 | -                                  | 130,276          | -                | -               | -                                | -                | -   | -  | (201,376)                     | (201,376)       | -                 |
| Compensation cost of issued restricted stock awards                    | -                      | -                                  | -                | -                | -               | -                                | -                | -   | -  | 9,582                         | 9,582           | 9,582             |
| <b>Balance as of December 31, 2013</b>                                 | <u>\$ 3,212,730</u>    | <u>12,284</u>                      | <u>2,212,882</u> | <u>1,105,730</u> | <u>108,123</u>  | <u>3,959,468</u>                 | <u>5,173,321</u> | <u>90,422</u>   | <u>12,760</u>  | <u>(191,794)</u>              | <u>(88,612)</u> | <u>10,522,605</u> |

Note 1: Remuneration to directors and employees' bonuses in the amount of \$15,386 and \$307,717, respectively, had been charged against consolidated statement of comprehensive income.

Note 2: Remuneration to directors and employees' bonuses in the amount of \$10,154 and \$203,087, respectively, had been charged against consolidated statement of comprehensive income.

**See accompanying notes to consolidated financial statements.**

**Wistron NeWeb Corporation and Subsidiaries**  
**Consolidated Statements of Cash Flows**  
**For the years ended December 31, 2013 and 2012**  
**(expressed in thousands of New Taiwan Dollars)**

|   | <b>For the years ended<br/>December 31,</b> |             |
|---|---|-------------|
|   | <b>2013</b>                                 | <b>2012</b> |
| <b>Cash flows from operating activities:</b>  |   |             |
| <b>Profit before tax</b>  | \$ 1,960,103                                | 1,432,371   |
| <b>Adjustments:</b>   |   |             |
| <b>Adjustments to reconcile profit</b>  |   |             |
| Depreciation (including depreciation of investment property)                                | 908,192                                     | 908,475     |
| Amortization  | 78,218                                      | 73,008      |
| Provision (reversal of provision) for doubtful accounts                                     | (48,139)                                    | 11,616      |
| Net (gains) losses on financial assets and liabilities at fair value through profit or loss | (183)                                       | 754         |
| Interest expense  | 65,304                                      | 100,712     |
| Interest income   | (34,232)                                    | (37,024)    |
| Compensation cost of share-based payment  | 9,582                                       | -           |
| Share of profit of associates accounted for using equity method                             | (10,211)                                    | (6,773)     |
| Gains on disposal of investment   | (7,633)                                     | (7,390)     |
| Adjustment for other non-cash-related losses, net   | 51,738                                      | 35,847      |
| Provision for inventory obsolescence and devaluation loss                                   | 35,685                                      | 67,621      |
| Total adjustments to reconcile profit   | 1,048,321                                   | 1,146,846   |
| <b>Changes in operating assets and liabilities:</b>   |   |             |
| Notes receivable  | 81,530                                      | (154,477)   |
| Accounts receivable   | (74,297)                                    | 1,390,975   |
| Accounts receivable from related parties  | 38,276                                      | (47,721)    |
| Inventories   | 161,734                                     | 554,416     |
| Other operating assets  | 108,895                                     | (38,703)    |
| Notes and accounts payable  | 845,484                                     | (917,689)   |
| Accounts payable to related parties   | 27,927                                      | (2,069)     |
| Other operating liabilities   | 296,426                                     | (417,850)   |
| Total changes in operating assets and liabilities   | 1,485,975                                   | 366,882     |
| Total adjustments   | 2,534,296                                   | 1,513,728   |
| Cash inflow generated from operations   | 4,494,399                                   | 2,946,099   |
| Interest received   | 33,355                                      | 36,687      |
| Interest paid   | (40,559)                                    | (73,656)    |
| Income tax paid   | (334,095)                                   | (241,071)   |
| <b>Net cash flows from operating activities</b>   | 4,153,100                                   | 2,668,059   |
| <b>Cash flows used in investing activities:</b>   |   |             |
| Acquisition of available-for-sale financial assets  | (2,260,700)                                 | (1,440,199) |
| Proceeds from disposal of available-for-sale financial assets                               | 1,198,067                                   | 1,635,637   |
| Acquisition of property, plant and equipment  | (651,977)                                   | (915,548)   |
| Proceeds from disposal of property, plant and equipment                                     | 7,572                                       | 371         |
| Acquisition of intangible assets  | (80,873)                                    | (81,981)    |
| Increase in refundable deposits   | (2,154)                                     | (94)        |
| <b>Net cash flows used in investing activities</b>  | (1,790,065)                                 | (802,669)   |
| <b>Cash used in financing activities:</b>   |   |             |
| Decrease in short-term borrowings   | (1,015,832)                                 | (148,329)   |
| Cash dividends paid   | (669,268)                                   | (1,012,029) |
| Exercise of employee share options  | 48,262                                      | 98,339      |
| <b>Net cash used in financing activities</b>  | (1,636,838)                                 | (1,062,019) |
| <b>Effect of exchange rate changes</b>  | 38,561                                      | (10,322)    |
| <b>Net increase in cash and cash equivalents</b>  | 764,758                                     | 793,049     |
| <b>Cash and cash equivalents at beginning of period</b>                                     | 4,643,375                                   | 3,850,326   |
| <b>Cash and cash equivalents at end of period</b>   | \$ 5,408,133                                | 4,643,375   |

See accompanying notes to consolidated financial statements.

# **Wistron NeWeb Corporation and Subsidiaries**

## **Notes to Consolidated Financial Statements**

**For the years ended December 31, 2013 and 2012  
(amounts expressed in thousands of New Taiwan Dollars,  
except for per share information and unless otherwise noted)**

### **1. Organization**

Wistron NeWeb Corporation (the Company) was founded in Hsinchu, Republic of China (ROC), on December 7, 1996. The address of the Company's registered office is 20 Park Avenue II, Hsinchu Science Park, Hsinchu 308, Taiwan, R.O.C. The Company's ordinary shares were publicly listed on the Taiwan Stock Exchange on September 22, 2003.

The consolidated financial statements as of and for the year ended December 31, 2013, comprise the Company and its subsidiaries (together referred to as the "Group") and the Company's interest in associates. The Group is engaged mainly in the research, development, production, and sale of wired communication equipment, wireless communication networking equipment, electronic components, regulated telecommunication radio frequency equipment, satellite communication systems, and mobile and portable communication equipment.

### **2. Approval Date and Procedures of the Consolidated Financial Statements**

The consolidated financial statements were authorized for issue by the Board of Directors on March 19, 2014.

### **3. New Standards and Interpretations Not Yet Adopted**

- (1) New standards and interpretations endorsed by the Financial Supervisory Commission, R.O.C. ("FSC") but not yet in effect

The International Accounting Standards Board ("IASB") issued International Financial Reporting Standard 9 *Financial Instruments* ("IFRS 9"), which was to be effective on January 1, 2013. (In December 2011, the IASB postponed the effective date until January 1, 2015, to have more time to transition to the new standards for financial statement preparation, then cancelled the effective date. The new effective date has not been announced yet.) This standard has been endorsed by the FSC; however, the effective date has not been announced. In accordance with FSC rules, early adoption is not permitted, and companies shall follow the guidance in the 2009 version of International Accounting Standard 39 *Financial Instruments* ("IAS 39"). Upon the adoption of this new standard, it is expected there will be significant impacts on the classification and measurement of financial instruments in the consolidated financial statements.

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

- (2) New standards and interpretations not yet endorsed by the FSC

Summary of the new standards and amendments issued by the IASB not yet endorsed by the FSC that may have an impact on the consolidated financial statements:

| <u>Issue date</u>             | <u>New standards or amendments</u>  | <u>Description and influence</u>   | <u>Effective date per IASB</u>                     |
|-------------------------------|---|--|--|
| May 12, 2011<br>June 28, 2012 | IFRS 10 <i>Consolidated Financial Statements</i><br>IFRS 12 <i>Disclosure of Interests in Other Entities</i><br>Amended IAS 28<br><i>Investments in Associates and Joint Ventures</i> | On May 12, 2011, the IASB issued a series of standards and amendments related to consolidation, joint arrangements, and investments.<br>• The new standards provide a single model for determining whether an entity has control over an investee (including special purpose entities). However, the original guidance and method apply to the consolidation process.<br>• On June 28, 2012, amendments were issued clarifying the guidance over the transition period.<br><br>At the adoption of these standards, some of the determinations of the investees could be changed, which would increase the disclosure of the equity of the subsidiaries and associates. | January 1, 2013                                    |
| May 12, 2011                  | IFRS 13 <i>Fair value Measurement</i>   | Replaces fair value measurement guidance in other standards, and consolidates as one single guidance. Adoption of this standard would increase the disclosure of fair value.   | January 1, 2013                                    |
| June 16, 2011                 | Amended IAS 1<br><i>Presentation of Financial Statements</i>  | Items presented in other comprehensive income shall be based on whether they are potentially reclassifiable to profit or loss subsequently. Adoption of this standard would change the disclosure of the other comprehensive income in the comprehensive income statement.   | July 1, 2012                                       |
| June 16, 2011                 | Amended IAS 19<br><i>Employee Benefits</i>  | Eliminates the corridor method and eliminates the option to recognize changes in the net defined benefit liability (asset) in profit or loss; in addition, requires the immediate recognition of past service cost.<br><br>Adoption of this standard would change the measurement and presentation of the pension liability and actuarial gains or losses.   | January 1, 2013                                    |
| May 28, 2010                  | Amended IFRS 9<br><i>Financial Instruments</i>  | Amendments for classifying and measuring financial liabilities at fair value through profit or loss that are within the scope of IAS 39 <i>Financial Instruments: Recognition and Measurement</i> . Adoption of this standard would increase the disclosure of the financial instruments.  | Not yet determined, earlier adoption is permitted. |

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

| <u>Issue date</u> | <u>New standards or amendments</u>   | <u>Description and influence</u>   | <u>Effective date per IASB</u>                     |
|-------------------|--|--|--|
| December 16, 2011 | Amended IAS 32<br><i>Financial Instruments: Presentation</i><br><br>Amended IFRS 7<br><i>Financial Instruments: Disclosures</i>  | Amends rules for the offsetting of financial assets and financial liabilities for which disclosure about financial instruments should be provided. Adoption of these standards would increase the disclosure of the financial instruments.   | January 1, 2014<br>January 1, 2013                 |
| December 16, 2011 | Amended IFRS 7<br><i>Financial Instruments: Disclosures</i><br><br>Amended IFRS 9<br><i>Financial Instruments</i>  | Deferral of mandatory effective date. The IASB extended the effective date to January 1, 2015, in December 2011, and then announced the repeal of the mandatory effective date to have more time to transition to the new standards for financial statement preparation. Adoption of these standards would increase the disclosure of the financial instruments.   | Not yet determined, earlier adoption is permitted. |
| December 12, 2013 | Amended IFRS 2<br><i>Share-based Payment</i><br><br>Amended IFRS 8<br><i>Operating Segments</i><br><br>IFRS 13 <i>Fair Value Measurement</i><br><br>Amended IAS 16<br><i>Property, Plant and Equipment</i><br><br>Amended IAS 38<br><i>Intangible Assets</i><br><br>Amended IAS 24<br><i>Related-Party Disclosures</i><br><br>Amended IAS 40<br><i>Investment Property</i> | <ul style="list-style-type: none"> <li>• Amends the definition of vesting condition and adds definitions for performance condition and service condition. Adoption of these standards would increase the disclosure of share-based payment.</li> <li>• Requires an entity to disclose the judgments made by management in applying the aggregation criteria to operating segments. Adoption of these standards would increase the disclosure of operating segments.</li> <li>• Clarifies contracts accounted for within the scope of financial instruments. Adoption of these standards would increase the disclosure of the financial instruments.</li> <li>• Clarifies that an entity providing key management personnel services to the reporting entity or to the parent of the reporting entity is a related party of the reporting entity. Adoption of these standards would increase the disclosure regarding related parties.</li> <li>• Amends rules for determining whether the acquisition of investment property is the acquisition of an asset, a group of assets or a business combination. Adoption of these standards would increase the disclosure of investment property.</li> </ul> | July 1, 2014; earlier adoption is permitted.       |

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

#### 4. Summary of Significant Accounting Policies

The consolidated financial statements and these notes are the English translation of the Chinese version prepared and used in the Republic of China. If there is any conflict between, or any difference in the interpretation of, the English and Chinese language financial statements, the Chinese version shall prevail.

The significant accounting policies presented in the financial statements are summarized as follows. Except for those described individually, the significant accounting policies have been applied consistently to all periods presented in these financial statements, and have been applied consistently to the opening balance sheet as of January 1, 2012, which is prepared for the purpose of transition to the International Financial Reporting Standards, International Accounting Standards, IFRIC Interpretations, and SIC Interpretations endorsed by the FSC (hereinafter referred to as the IFRSs endorsed by the FSC).

##### (1) Statement of compliance

These consolidated financial statements have been prepared in accordance with the Regulations Governing the Preparation of Financial Reports by Securities Issuers (hereinafter referred to as the Regulations) and the IFRSs endorsed by the FSC.

These are the Group's first IFRS consolidated annual financial statements, and IFRS 1 *First-time Adoption of International Financial Reporting Standards* has been applied.

##### (2) Basis of preparation

###### A. Basis of measurement

The consolidated financial statements have been prepared on a historical cost basis except for the following material items in the consolidated balance sheets:

- (a) Financial instruments measured at fair value through profit or loss are measured at fair value (including derivative financial instruments);
- (b) Available-for-sale financial assets are measured at fair value;
- (c) The defined benefit liability is recognized as the net total of the plan assets, plus unrecognized past service cost and unrecognized actuarial losses, less the present value of the defined benefit obligation.

###### B. Functional and presentation currency

The functional currency of each Group entity is determined based on the primary economic environment in which the entity operates. The consolidated financial statements are presented in New Taiwan Dollars, which is the Company's functional currency. All financial information presented in New Taiwan Dollars has been rounded to the nearest thousand.

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

(3) Basis of consolidation

A. Principle of preparation of the consolidated financial statements

The consolidated financial statements comprise the Company and its subsidiaries. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

Intra-group balances and transactions, and any unrealized income and expenses arising from intra-group transactions are eliminated in preparing the consolidated financial statements.

Changes in the Group's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

B. List of subsidiaries in the consolidated financial statements

| Name of Investor | Name of Subsidiary                             | Business   | Percentage of Ownership at |                   |                 |
|------------------|--|--|----------------------------|-------------------|-----------------|
|                  |  |  | December 31, 2013          | December 31, 2012 | January 1, 2012 |
| the Company      | ANC Holding Corp. (ANCH)                       | Sales of wireless communication products and electronic components                     | 100%                       | 100%              | 100%            |
| the Company      | NeWeb Holding Corp. (NEWH)                     | Holding company  | 100%                       | 100%              | 100%            |
| the Company      | WNC Holding Corp. (WNCH)                       | Holding company  | 100%                       | 100%              | 100%            |
| the Company      | W-NeWeb Corp. (NUSA)                           | Sales of satellite communication and portable communication products                   | 100%                       | 100%              | 100%            |
| the Company      | WNC GmbH (NDE)                                 | Services of wireless communication products  | 100%                       | 100%              | Note            |
| NEWH             | WNC (Kunshan) Corp. (NQJ)                      | Manufacturing and sales of satellite communication and portable communication products | 100%                       | 100%              | 100%            |
| NEWH             | Webcom Communication (Kunshan) Co., Ltd. (NYC) | Manufacturing and sales of satellite communication and portable communication products | 100%                       | 100%              | 100%            |
| NEWH             | Wistron NeWeb (Kunshan) Corp. (NQX)            | Manufacturing and sales of satellite communication and portable communication products | 100%                       | 100%              | 100%            |
| NEWH             | NeWeb Service (Kunshan) Corp. (NQC)            | Services for satellite communication and portable communication products               | 100%                       | 100%              | 100%            |

Note: The Company invested in NDE in February 2012, and it was included in the consolidated financial statements since then.

C. List of subsidiaries which are not included in the consolidated financial statements: None.

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

(4) Foreign currency

A. Foreign currency transactions

Transactions in foreign currencies are translated to the respective functional currencies of Group entities at the exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the period adjusted for the effective interest and payments during the period, and the amortized cost in foreign currency translated at the exchange rate at the end of the period.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items in a foreign currency that are measured based on historical cost are translated using the exchange rate at the date of translation.

Foreign currency differences arising on retranslation are recognized in profit or loss except for the available-for-sale financial assets' differences, which are recognized in other comprehensive income arising on the retranslation.

B. Foreign operations

The assets and liabilities of foreign operations are translated to New Taiwan Dollars at the exchange rates at the reporting date with the exception of shareholders' equity, which is translated at historical cost rates, and income and expenses, which are translated to New Taiwan Dollars at the average rate. Foreign currency differences are recognized in other comprehensive income.

(5) Classification of current and non-current assets and liabilities

The Group classifies an asset as current when any one of the following requirements is met. Assets that are not classified as current are non-current assets.

- A. It expects to realize the asset, or intends to sell or consume it, in its normal operating cycle;
- B. It holds the asset primarily for the purpose of trading;
- C. It expects to realize the asset within twelve months after the reporting period; or
- D. The asset is cash or a cash equivalent unless the asset is restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

The Group classifies a liability as current when any one of the following requirements is met. Liabilities that are not classified as current are non-current liabilities.

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

- A. It expects to settle the liability in its normal operating cycle;
- B. It holds the liability primarily for the purpose of trading;
- C. The liability is due to be settled within twelve months after the reporting period; or
- D. It does not have an unconditional right to defer settlement of the liability for at least twelve months after the reporting period. Terms of a liability that could, at the option of the counterparty, result in its settlement by the issue of equity instruments do not affect its classification.

#### (6) Cash and cash equivalents

Cash and cash equivalents comprise cash, cash in bank, and short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

Time deposits with maturities of less than three months that are used for meeting short-term cash commitments instead of investment and that are subject to an insignificant risk of changes in their fair value are classified as cash and cash equivalents.

#### (7) Financial instruments

Financial assets and financial liabilities are initially recognized when the Group becomes a party to the contractual provisions of the instruments.

##### A. Financial assets

###### (a) Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available-for-sale or are not classified in any of the other categories of financial assets. Available-for-sale financial assets are recognized initially at fair value plus any directly attributable transaction cost. Subsequent to initial recognition, they are measured at fair value, and changes therein, other than impairment losses, interest income calculated using the effective interest method, dividend income, and foreign currency differences on available-for-sale debt instruments, are recognized in other comprehensive income and presented in the fair value reserve in equity. When an investment is derecognized, the gain or loss accumulated in equity is reclassified to profit or loss, and is included in non-operating income and expenses. A regular way purchase or sale of financial assets shall be recognized and derecognized, as applicable, using trade-date accounting.

Investments in equity instruments that do not have a quoted market price in an active market, and whose fair value cannot be reliably measured, are carried at their cost less any impairment losses, and are included in financial assets carried at cost.

Dividend income is recognized in profit or loss on the date that the Group's right to

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

receive payment is established, which in the case of quoted securities is normally the ex-dividend date. Such dividend income is included in non-operating income and expenses.

#### (b) Receivables

Receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Receivables comprise notes and accounts receivable and other receivables. Such assets are recognized initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, receivables are measured at amortized cost using the effective interest method, less any impairment losses.

Interest income is included in non-operating income and expenses.

#### (c) Impairment of financial assets

A financial asset is impaired if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset, and that loss event has an impact on the estimated future cash flows of the financial asset that can be estimated reliably.

All individually significant receivables are assessed for specific impairment. Receivables that are not individually significant are collectively assessed for impairment by grouping together assets with similar risk characteristics. In assessing collective impairment, the Group uses historical trends of the probability of default, the timing of recoveries, and the amount of loss incurred, adjusted for management's judgment as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than those suggested by historical trends.

An impairment loss in respect of a financial asset measured at cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment loss is not reversible in subsequent periods.

An impairment loss in respect of a financial asset is deducted from the carrying amount except for accounts receivable, for which an impairment loss is reflected in an allowance account against the receivables. When it is determined a receivable is uncollectible, it is written off from the allowance account. Any subsequent recovery of a receivable written off is recorded in the allowance account. Changes in the amount of the allowance account are recognized in profit or loss.

Impairment losses on available-for-sale financial assets are recognized by reclassifying the losses accumulated in the fair value reserve in equity to profit or loss.

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

Impairment losses recognized on an available-for-sale equity security are not reversed through profit or loss. Any subsequent recovery in the fair value of an impaired available-for-sale equity security is recognized in other comprehensive income, and accumulated in other equity.

Impairment losses on receivables are recognized in operating expenses. Recoveries of receivables are recognized in non-operating income and expenses. Impairment losses and recoveries on financial assets other than receivables are recognized in non-operating income and expenses.

(d) Derecognition of financial assets

The Group derecognizes financial assets when the contractual rights of the cash inflow from the asset are terminated, or when the Group transfers substantially all the risks and rewards of ownership of the financial assets.

B. Financial liabilities and equity instruments

(a) Classification of debt or equity

Debt or equity instruments issued by the Group are classified as financial liabilities or equity in accordance with the substance of the contractual agreement.

Equity instruments refer to surplus equities of the assets after the deduction of all the debts for any contracts. Equity instruments issued are recognized as the amount of consideration received less the direct cost of issuing.

Compound financial instruments issued by the Group comprise convertible notes that can be converted to share capital at the option of the holder, where the number of shares to be issued is fixed.

The liability component of a compound financial instrument is recognized initially at the fair value of a similar liability that does not have an equity conversion option. The equity component is recognized initially at the difference between the fair value of the compound financial instrument as a whole and the fair value of the liability component. Any directly attributable transaction costs are allocated to the liability and equity components in proportion to their initial carrying amounts.

Subsequent to initial recognition, the liability component of a compound financial instrument is measured at amortized cost using the effective interest method. The equity component of a compound financial instrument is not re-measured subsequent to initial recognition.

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

Interest related to the financial liability is recognized in non-operating income and expenses.

On conversion, the financial liability is reclassified to equity, and no gain or loss is recognized.

(b) Other financial liabilities

Financial liabilities not classified as held-for-trading, or designated as at fair value through profit or loss, which comprise short-term borrowings, accounts payable, and other payables, are measured at fair value plus any directly attributable transaction cost at the time of initial recognition. Subsequent to initial recognition, they are measured at amortized cost calculated using the effective interest method.

(c) Derecognition of financial liabilities

The Group derecognizes a financial liability when its contractual obligation has been discharged or cancelled, or has expired. The difference between the carrying amount of a financial liability removed and the consideration paid is recognized in non-operating income and expenses.

(d) Offsetting of financial assets and liabilities

The Group presents financial assets and liabilities on a net basis when the Group has the legally enforceable right to offset and intends to settle such financial assets and liabilities on a net basis or to realize the assets and settle the liabilities simultaneously.

C. Derivative financial instruments

The Group holds derivative financial instruments to hedge its foreign currency exposures. Derivatives are recognized initially at fair value, and attributable transaction costs are recognized in profit or loss as incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are recognized in profit or loss. When the fair value of a derivative instrument is positive, it is classified as a financial asset, and when the fair value is negative, it is classified as a financial liability.

(8) Inventories

Inventories are measured at the lower of cost or net realizable value. The cost of inventories is based on the standard cost method and includes expenditure and other costs incurred in bringing them to their existing location and condition. The difference between standard cost and actual cost is recognized as operating cost. Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses at the end of the period.

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## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

(9) Investment in associates

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Significant influence is presumed to exist when the Group holds between 20% and 50% of the voting power of another entity.

Investments in associates are accounted for using the equity method and are recognized initially at cost. The cost of the investment includes transaction costs. The carrying amount of the investment in associates includes goodwill arising from the acquisition less any accumulated impairment losses.

The consolidated financial statements include the Group's share of the profit or loss and other comprehensive income of equity-accounted investees, after adjustments to align their accounting policies with those of the Group, from the date that significant influence commences until the date that significant influence ceases.

Unrealized profits resulting from the transactions between the Group and associates are eliminated to the extent of the Group's interest in the associate. Unrealized losses on transactions with associates are eliminated in the same way, except to the extent that the underlying asset is impaired.

When the Group's share of losses exceeds its interest in associates, the carrying amount of that investment, including any long-term interests that form part thereof, is reduced to zero, and the recognition of further losses is discontinued except to the extent that the Group has a present legal or constructive obligation or has made payments on behalf of the investee.

(10) Investment property

Investment property is the property held either to earn rental income or for capital appreciation, but not for sale in the ordinary course of business. Investment property is measured at cost on initial recognition and subsequently at cost. Subsequent to initial recognition, investment property is measured at initial acquisition cost less any subsequent accumulated depreciation. Depreciation methods, useful lives, and residual values are in accordance with the policy on property, plant and equipment. Cost includes expenditure that is directly attributable to the acquisition of the investment property and any other costs directly attributable to bringing the investment property to a working condition for its intended use.

Rental income from investment property is recognized as non-operating income or expenses on a straight-line basis over the lease term.

When the use of a property changes such that it is reclassified as property, plant and equipment, its carrying amount at the date of reclassification becomes its cost for subsequent accounting.

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

#### (11) Property, plant and equipment

##### A. Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses. Cost includes expenditure that is directly attributed to the acquisition of the asset, any cost directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management, and the initial estimate of the costs of dismantling and removing the item and restoring the site on which it is located. The cost of the software is capitalized as part of the equipment if the purchase of the software is necessary for the equipment to be capable of operating.

Each part of an item of property, plant and equipment with a cost that is significant in relation to the total cost of the item shall be depreciated separately, unless the useful life and the depreciation method of a significant part of an item of property, plant and equipment are the same as the useful life and depreciation method of another significant part of that same item.

The gain or loss arising from the derecognition of an item of property, plant and equipment shall be determined as the difference between the net disposal proceeds, if any, and the carrying amount of the item, and it shall be recognized as non-operating income and expenses.

##### B. Reclassification to investment property

The property is reclassified to investment property at its carrying amount when the use of the property changes from owner-occupied to investment property.

##### C. Subsequent cost

Subsequent expenditure is capitalized only when it is probable that the future economic benefits associated with the expenditure will flow to the Group and the amount can be reliably measured. The carrying amount of those parts that are replaced is derecognized. Ongoing repairs and maintenance are expensed as incurred.

##### D. Depreciation

The depreciable amount of an asset is determined after deducting its residual amount, and it shall be allocated on a systematic basis over its useful life. Each significant item of property, plant and equipment shall be evaluated individually and depreciated separately if it possesses a different useful life. The depreciation charge for each period shall be recognized in profit or loss.

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

The depreciable amount of a leased asset is allocated to each accounting period during the period of expected use on a systematic basis consistent with the depreciation policy the lessee adopts for depreciable assets that are owned. If there is reasonably certainty that the lessee will obtain ownership by the end of the lease term, the period of expected use is the useful life of the asset; otherwise, the asset is depreciated over the shorter of the lease term and its useful life.

The estimated useful lives for the current and comparative years of significant items of property, plant and equipment are as follows:

- (a) Buildings and structures: 3 to 50 years
- (b) Machinery and equipment: 1 to 6 years
- (c) Research and development equipment: 3 to 6 years
- (d) Other equipment: 3 to 5 years
- (e) Buildings and structures constitute mainly buildings, mechanical and electrical power equipment, and related engineering, laboratory engineering, etc. Each constituent is depreciated based on its useful life of 50 years, 5 years, and 3 years, respectively.

Depreciation methods, useful lives, and residual values are reviewed at each reporting date. If expectations differ from the previous estimates, the change is accounted for as a change in an accounting estimate.

#### (12) Leases

##### A. Lessor

Lease income from an operating lease is recognized in income on a straight-line basis over the lease term.

##### B. Lessee

Leases in which the Group assumes substantially all of the risks and rewards of ownership are classified as finance leases. On initial recognition, the lease asset is measured at an amount equal to the lower of its fair value or the present of the minimum lease payments.

Other leases are operating leases; payments made under an operating lease are recognized in expenses on a straight-line basis over the term of the lease.

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

#### (13) Intangible assets

##### A. Research and development

During the research phase, activities are carried out to obtain and understand new scientific or technical knowledge. Expenditures during this phase are recognized in profit or loss as incurred.

Expenditures arising from the development phase shall be recognized as an intangible asset if all the conditions described below can be demonstrated; otherwise, they will be recognized in profit or loss as incurred.

- (a) The technical feasibility of completing the intangible asset so that it will be available for use or sale.
- (b) The intention to complete the intangible asset and use or sell it.
- (c) The ability to use or sell the intangible asset.
- (d) How the intangible asset will generate probable future economic benefits.
- (e) The availability of adequate technical, financial, and other resources to complete the development and to use or sell the intangible asset.
- (f) The ability to measure reliably the expenditure attributable to the intangible asset during its development.

##### B. Other intangible assets

Other intangible assets acquired by the Group are measured at cost less accumulated amortization and any accumulated impairment losses.

##### C. Subsequent expenditure

Subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates.

##### D. Amortization

The depreciable amount is the cost of an asset, or other amount substituted for cost, less its residual value. Amortization is recognized in profit or loss on a straight-line basis over 1 to 3 years for intangible assets, from the date that they are available for use.

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

The residual value, amortization period, and amortization method for an intangible asset with a finite useful life shall be reviewed at least annually at each fiscal year-end. Any change shall be accounted for as changes in accounting estimates.

#### (14) Impairment of non-financial assets

The Group measures whether impairment has occurred in non-financial assets (except for inventories and deferred income tax assets) on every reporting date, and estimates its recoverable amount. If it is not possible to determine the recoverable amount (fair value less cost to sell and value in use) for the individual asset, then the Group will have to determine the recoverable amount for the asset's cash-generating unit (CGU).

The recoverable amount for an individual asset or a cash-generating unit is the higher of its fair value less costs to sell and its value in use. If, and only if, the recoverable amount of an asset is less than its carrying amount, the carrying amount of the asset shall be reduced to its recoverable amount. That reduction is an impairment loss. An impairment loss shall be recognized immediately in profit or loss.

The Group should assess at the end of each reporting period whether there is any indication that an impairment loss recognized in prior periods for an asset other than goodwill may no longer exist or may have decreased. If any such indication exists, the entity shall estimate the recoverable amount of that asset.

An impairment loss recognized in prior periods for an asset other than goodwill shall be reversed if, and only if, there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If this is the case, the carrying amount of the asset shall be increased to its recoverable amount as a reversal of a previously recognized impairment loss.

Goodwill is required to be tested at least annually. Impairment loss is recognized if the recoverable amount is less than the carrying amount.

#### (15) Provisions

A provision is recognized if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

##### A. Warranties

A provision for warranties is recognized when the underlying products are sold. The provision is based on historical warranty data.

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

#### B. Allowance and related provisions for sales returns

Allowance and related provisions for sales returns are estimated based on historical experience. They are recorded in the same period in which sales are made.

#### (16) Revenue recognition

##### A. Goods sold

Revenue from the sale of goods in the course of ordinary activities is recognized when persuasive evidence exists that the significant risks and rewards of ownership have been transferred to the customer, the recovery of the consideration is probable, and the associated costs and possible return of goods can be estimated reliably.

##### B. Service

The Group provides design and maintenance service to customers. Revenue from design service rendered is recognized in profit in proportion to the stage of completion. Revenue from maintenance service is recognized in profit on the transaction at the reporting date according to transaction terms since the amount of income can be measured reliably.

#### (17) Employee benefits

##### A. Defined contribution plans

Obligations for contributions to defined contribution pension plans are recognized as an employee benefit expense in profit or loss for the periods during which services are rendered by employees.

##### B. Defined benefit plans

The Group's net obligation in respect of defined benefit pension plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine its present value. Any unrecognized past service costs and the fair value of any plan assets are deducted. The discount rate is the yield at the reporting date (market yields of government bonds) on bonds that have maturity dates approximating the terms of the Group's obligations and that are denominated in the same currency in which the benefits are expected to be paid.

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

The calculation is performed annually by a qualified actuary using the projected unit credit method. When the calculation results in a benefit to the Group, the recognized asset is limited to the total of any unrecognized past service costs and the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan. In order to calculate the present value of economic benefits, consideration is given to any minimum funding requirements that apply to any plan in the Group. An economic benefit is available to the Group if it is realizable during the life of the plan, or on settlement of the plan liabilities.

All actuarial gains and losses at January 1, 2012 (the date of transition to the IFRSs endorsed by the FSC) were recognized in retained earnings. The Group recognizes all actuarial gains and losses arising subsequently from defined benefit plans in other comprehensive income.

#### C. Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

A liability is recognized for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

#### (18) Share-based payment

The grant-date fair value of share-based payment awards granted to employees is recognized as employee expenses, with a corresponding increase in equity, over the period that the employees become unconditionally entitled to the awards. The amount recognized as an expense is adjusted to reflect the number of awards whose related service and non-market performance conditions are expected to be met, such that the amount ultimately recognized as an expense is based on the number of awards that meet the related service and non-market performance conditions at the vesting date.

The Company elected to take the optional exemption under IFRS 1 for share-based payment before January 1, 2008. The Company used the intrinsic value method to recognize compensation cost for its employee share options which were granted and vested on or before January 1, 2012, which was the difference between the market price of the stock and the exercise price of the employee share option on the measurement date, in accordance with the ARDF interpretation on January 10, 2009. The grant-date fair value of share-based payment awards granted to employees is recognized as employee expense, with a corresponding increase in equity over the period that the employees become unconditionally entitled to the awards.

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

#### (19) Income tax

Income tax expenses include both current taxes and deferred taxes. Except for expenses related to business combinations or recognized directly in equity or other comprehensive income, all current and deferred taxes shall be recognized in profit or loss.

Current taxes include tax payables and tax deduction receivables on taxable gains (losses) for the year calculated using the statutory tax rate on the reporting date, as well as tax adjustments related to prior years.

Deferred taxes arise due to temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and their respective tax bases. Deferred tax assets and liabilities shall be measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and liabilities may be offset against each other if the following criteria are met:

- A. The entity has the legal right to settle tax assets and liabilities on a net basis; and
- B. the taxing of deferred tax assets and liabilities fulfills one of the scenarios below:
  - (a) levied by the same taxing authority; or
  - (b) levied by different taxing authorities, but where each such authority intends to settle tax assets and liabilities (where such amounts are significant) on a net basis every year of the period of expected asset realization or debt liquidation, or where the timing of asset realization and debt liquidation is matched.

A deferred tax asset should be recognized for the carry forward of unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profit will be available against which the unused tax credits and deductible temporary differences can be utilized. Such unused tax credits and deductible temporary differences shall also be re-evaluated every year on the financial reporting date, and adjusted based on the probability that future taxable profit will be available against which the unused tax credits and deductible temporary differences can be utilized.

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

#### (20) Earnings per share

The Group discloses the Company's basic and diluted earnings per share attributable to ordinary shareholders of the Company. The calculation of basic earnings per share is based on the profit attributable to the ordinary shareholders of the Company divided by the weighted-average number of ordinary shares outstanding. The calculation of diluted earnings per share is based on the profit attributable to ordinary shareholders of the Company, divided by the weighted-average number of ordinary shares outstanding after adjustment for the effects of all dilutive potential ordinary shares, such as employee share options, convertible bonds payable, unvested restricted stock awards, and employees' bonuses to be settled through the issuance of shares upon approval by shareholders. The weighted-average outstanding shares are retroactively adjusted for the effects of stock dividends transferred from retained earnings and capital surplus to ordinary shares.

#### (21) Operating segment information

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the Group). Operating results of the operating segment are regularly reviewed by the Group's chief operating decision maker to make decisions about resources to be allocated to the segment and to assess its performance. Each operating segment consists of standalone financial information.

### 5. Major Sources of Accounting Assumptions, Judgments and Estimation Uncertainty

The preparation of the consolidated financial statements in conformity with the IFRSs endorsed by the FSC requires management to make judgments, estimates and assumptions that affect the application of the accounting policies and the reported amount of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Management continues to monitor the accounting assumptions, estimates and judgments. Management recognizes any changes in the accounting estimates during the period and the impact of the changes in the accounting estimates in the next period.

### 6. Description of Significant Accounts

#### (1) Cash and cash equivalents

|                       | <b>December<br/>31, 2013</b> | <b>December<br/>31, 2012</b> | <b>January<br/>1, 2012</b> |
|-----------------------|------------------------------|------------------------------|----------------------------|
| Cash and cash in bank | \$ 1,431,390                 | 1,837,375                    | 1,784,266                  |
| Time deposits         | <u>3,976,743</u>             | <u>2,806,000</u>             | <u>2,066,060</u>           |
|                       | <b><u>\$ 5,408,133</u></b>   | <b><u>4,643,375</u></b>      | <b><u>3,850,326</u></b>    |

Please refer to note 6(19) for the disclosure of currency risk of the financial assets and liabilities of the Group.

(Continued)

**Wistron NeWeb Corporation and Subsidiaries**

**Notes to Consolidated Financial Statements**

(2) Financial assets

A. Details are as follows:

|  | <b><u>December<br/>31, 2013</u></b> | <b><u>December<br/>31, 2012</u></b> | <b><u>January<br/>1, 2012</u></b> |
|--|-------------------------------------|-------------------------------------|-----------------------------------|
| (a) Available-for-sale financial assets – current:                     |                                     |                                     |                                   |
| Beneficiary certificates – mutual funds                                | \$ <b><u>2,460,802</u></b>          | <b><u>1,386,090</u></b>             | <b><u>1,570,394</u></b>           |
| (b) Financial assets carried at cost – non-current:                    |                                     |                                     |                                   |
| Domestic unlisted common stocks –<br>First International Telecom, Inc. | \$ -                                | -                                   | -                                 |
| Foreign unlisted common stocks –<br>GreenWave Holdings Inc.            | 48,482                              | 48,482                              | 48,482                            |
| NeWave Sensor Solutions LLC  | <u>31,450</u>                       | <u>31,450</u>                       | <u>31,450</u>                     |
|  | <b><u>\$ 79,932</u></b>             | <b><u>79,932</u></b>                | <b><u>79,932</u></b>              |

The Group evaluated the investment value of First International Telecom, Inc., and recorded an impairment loss of \$29,700 in the prior year.

(c) Notes receivable

|  | <b><u>December<br/>31, 2013</u></b> | <b><u>December<br/>31, 2012</u></b> | <b><u>January<br/>1, 2012</u></b> |
|--|-------------------------------------|-------------------------------------|-----------------------------------|
| Notes receivable from operating activities | \$ <b><u>124,297</u></b>            | <b><u>205,827</u></b>               | <b><u>51,350</u></b>              |

(d) Accounts receivable and overdue receivable, net:

|   | <b><u>December<br/>31, 2013</u></b> | <b><u>December<br/>31, 2012</u></b> | <b><u>January<br/>1, 2012</u></b> |
|---|-------------------------------------|-------------------------------------|-----------------------------------|
| Current:  |                                     |                                     |                                   |
| Accounts receivable   | \$ 5,413,918                        | 5,344,424                           | 6,735,399                         |
| Less: allowance for doubtful accounts                             | <u>(177,228)</u>                    | <u>(230,170)</u>                    | <u>(218,554)</u>                  |
|   | <b><u>\$ 5,236,690</u></b>          | <b><u>5,114,254</u></b>             | <b><u>6,516,845</u></b>           |
| Non-current:  |                                     |                                     |                                   |
| Overdue receivable  | \$ 39,976                           | 39,976                              | 39,976                            |
| Less: allowance for doubtful accounts                             | <u>(39,976)</u>                     | <u>(39,976)</u>                     | <u>(39,976)</u>                   |
| Overdue receivable, net (recorded in other<br>non-current assets) | <b><u>\$ -</u></b>                  | <b><u>-</u></b>                     | <b><u>-</u></b>                   |

Please refer to note 6(19) for the movement in the allowance for doubtful accounts receivable.

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

#### B. Sensitivity analysis

If there had been an increase or decrease in the fair value of beneficiary certificates of 1% on the reporting date, after-tax, other comprehensive income would have increased (or decreased) by \$24,608 and by \$13,861 for the years ended December 31, 2013 and 2012, respectively. The analysis is performed on the same basis for both periods and assumes that all other variables remain constant.

#### C. Derivative instruments not used for hedging

The Group uses derivative instruments to hedge certain currency risk the Group is exposed to arising from its operating, financing and investing activities. The Group held the following derivative instruments presented as held-for-trading financial assets as of December 31, 2013 and 2012, and January 1, 2012:

Unit: foreign currency thousand

|  | December 31, 2013 |                      |  | December 31, 2012 |                      |   | January 1, 2012 |                      |   |
|--|-------------------|----------------------|--|-------------------|----------------------|---|-----------------|----------------------|---|
|  | Contract Amount   | Currency             | Maturity Date                            | Contract Amount   | Currency             | Maturity Date                           | Contract Amount | Currency             | Maturity Date                           |
| Sell-forward foreign currency exchange contracts | \$ 6,000          | Sell USD/<br>Buy NTD | December 19,<br>2013-January<br>27, 2014 | 1,000             | Sell EUR/<br>Buy USD | December 4,<br>2012-January<br>14, 2013 | 5,000           | Sell USD/<br>Buy NTD | December 9,<br>2011-January<br>19, 2012 |

As of December 31, 2013 and 2012, and January 1, 2012, the carrying amounts of related derivative financial assets (liabilities) were \$(474), \$(657) and \$97, respectively.

#### (3) Inventories

|  | <b>December<br/>31, 2013</b> | <b>December<br/>31, 2012</b> | <b>January<br/>1, 2012</b> |
|--|------------------------------|------------------------------|----------------------------|
| Raw materials                              | \$ 1,240,711                 | 1,425,485                    | 1,350,001                  |
| Work in process and semi-finished products | 280,403                      | 242,960                      | 243,692                    |
| Finished goods                             | <u>1,617,717</u>             | <u>1,667,805</u>             | <u>2,364,594</u>           |
|  | <b><u>\$ 3,138,831</u></b>   | <b><u>3,336,250</u></b>      | <b><u>3,958,287</u></b>    |

The details of operating costs were as follows:

|                                | <b>For the years ended<br/>December 31,</b> |                          |
|--------------------------------|---|--------------------------|
|                                | <b>2013</b>                                 | <b>2012</b>              |
| Cost of goods sold             | \$ 31,450,975                               | 29,742,592               |
| Inventory provision            | 35,685                                      | 67,621                   |
| Revenue from sale of scrap     | (23,880)                                    | (30,960)                 |
| Physical inventory loss (gain) | <u>(163)</u>                                | <u>22</u>                |
|                                | <b><u>\$ 31,462,617</u></b>                 | <b><u>29,779,275</u></b> |

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

(4) Investment accounted for using equity method

|           | <b>December<br/>31, 2013</b> | <b>December<br/>31, 2012</b> | <b>January<br/>1, 2012</b> |
|-----------|------------------------------|------------------------------|----------------------------|
| Associate | \$ <b>129,626</b>            | <b>112,923</b>               | <b>108,916</b>             |

An associate of the Group is not traded in the public market, and its fair value is impractical to assess.

The Group's share of the net income of an associate was as follows:

| <b>For the years ended<br/>December 31,</b> |              |
|---|--------------|
| <b>2013</b>                                 | <b>2012</b>  |
| \$ <b>10,211</b>                            | <b>6,773</b> |

Summary financial information for an investment in an associate (before being adjusted to the Group's proportionate share) was as follows:

|                   | <b>December<br/>31, 2013</b> | <b>December<br/>31, 2012</b> | <b>January<br/>1, 2012</b> |
|-------------------|------------------------------|------------------------------|----------------------------|
| Total assets      | \$ <b>524,211</b>            | <b>444,416</b>               | <b>468,788</b>             |
| Total liabilities | \$ <b>264,435</b>            | <b>219,483</b>               | <b>252,818</b>             |

| <b>For the years ended<br/>December 31,</b> |                   |                |
|---|-------------------|----------------|
| <b>2013</b>                                 | <b>2012</b>       |                |
| Income                                      | \$ <b>550,382</b> | <b>568,312</b> |
| Net income                                  | \$ <b>21,524</b>  | <b>14,278</b>  |

(5) Property, plant and equipment

|                                 | <b>Building<br/>and<br/>structures</b> | <b>Machinery<br/>and<br/>equipment</b> | <b>Research<br/>and<br/>development<br/>equipment</b> | <b>Other<br/>equipment</b> | <b>Unfinished<br/>construction<br/>and<br/>equipment<br/>under<br/>acceptance</b> | <b>Total</b>     |
|---------------------------------|--|--|---|----------------------------|---|------------------|
| Cost:                           |  |  |   |                            |   |                  |
| Balance as of January 1, 2013   | \$ 3,379,661                           | 3,893,836                              | 553,892   | 557,049                    | 61,688  | 8,446,126        |
| Additions                       | 33,402                                 | 215,028                                | 43,790  | 67,638                     | 348,326   | 708,184          |
| Disposals                       | -                                      | (151,176)                              | (3,995)   | (18,160)                   | -   | (173,331)        |
| Reclassification                | 1,130                                  | 212,559                                | 17,707  | 8,823                      | (291,657)   | (51,438)         |
| Effect of exchange rate changes | 96,715                                 | 153,291                                | 1,896   | 23,637                     | 338   | 275,877          |
| Balance as of December 31, 2013 | \$ <b>3,510,908</b>                    | <b>4,323,538</b>                       | <b>613,290</b>  | <b>638,987</b>             | <b>118,695</b>  | <b>9,205,418</b> |

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

|                                 | <b>Building<br/>and<br/>structures</b> | <b>Machinery<br/>and<br/>equipment</b> | <b>Research<br/>and<br/>development<br/>equipment</b> | <b>Other<br/>equipment</b> | <b>Unfinished<br/>construction<br/>and<br/>equipment<br/>under<br/>acceptance</b> | <b>Total</b>     |
|---------------------------------|--|--|---|----------------------------|---|------------------|
| Balance as of January 1, 2012   | \$ 3,299,274                           | 3,344,957                              | 499,165   | 495,130                    | 266,948   | 7,905,474        |
| Additions                       | 55,744                                 | 364,173                                | 23,363  | 64,938                     | 393,090   | 901,308          |
| Disposals                       | (4,005)                                | (175,579)                              | (3,007)   | (35,636)                   | -   | (218,227)        |
| Reclassification                | 73,217                                 | 416,695                                | 34,984  | 36,279                     | (595,631)   | (34,456)         |
| Effect of exchange rate changes | (44,569)                               | (56,410)                               | (613)   | (3,662)                    | (2,719)   | (107,973)        |
| Balance as of December 31, 2012 | <u>\$ 3,379,661</u>                    | <u>3,893,836</u>                       | <u>553,892</u>  | <u>557,049</u>             | <u>61,688</u>   | <u>8,446,126</u> |
| Accumulated depreciation:       |  |  |   |                            |   |                  |
| Balance as of January 1, 2013   | \$ 716,842                             | 2,219,555                              | 383,448   | 364,084                    | -   | 3,683,929        |
| Depreciation for the period     | 201,906                                | 572,770                                | 53,164  | 72,652                     | -   | 900,492          |
| Disposals                       | -                                      | (146,337)                              | (1,215)   | (17,906)                   | -   | (165,458)        |
| Effect of exchange rate changes | 26,470                                 | 75,431                                 | 1,120   | 13,774                     | -   | 116,795          |
| Balance as of December 31, 2013 | <u>\$ 945,218</u>                      | <u>2,721,419</u>                       | <u>436,517</u>  | <u>432,604</u>             | <u>-</u>  | <u>4,535,758</u> |
| Balance as of January 1, 2012   | \$ 538,144                             | 1,833,864                              | 340,510   | 325,839                    | -   | 3,038,357        |
| Depreciation for the period     | 255,965                                | 525,539                                | 46,347  | 71,861                     | -   | 899,712          |
| Disposals                       | (4,005)                                | (175,403)                              | (3,007)   | (35,258)                   | -   | (217,673)        |
| Reclassification                | -                                      | 1,785                                  | -   | -                          | -   | 1,785            |
| Effect of exchange rate changes | (73,262)                               | 33,770                                 | (402)   | 1,642                      | -   | (38,252)         |
| Balance as of December 31, 2012 | <u>\$ 716,842</u>                      | <u>2,219,555</u>                       | <u>383,448</u>  | <u>364,084</u>             | <u>-</u>  | <u>3,683,929</u> |
| Book value:                     |  |  |   |                            |   |                  |
| Balance as of December 31, 2013 | <u>\$ 2,565,690</u>                    | <u>1,602,119</u>                       | <u>176,773</u>  | <u>206,383</u>             | <u>118,695</u>  | <u>4,669,660</u> |
| Balance as of December 31, 2012 | <u>\$ 2,662,819</u>                    | <u>1,674,281</u>                       | <u>170,444</u>  | <u>192,965</u>             | <u>61,688</u>   | <u>4,762,197</u> |
| Balance as of January 1, 2012   | <u>\$ 2,761,130</u>                    | <u>1,511,093</u>                       | <u>158,655</u>  | <u>169,291</u>             | <u>266,948</u>  | <u>4,867,117</u> |

The Group entered into a construction contract amounting to \$215,472 for a new building with Su Zhou Liang Sheng Mechanical & Electrical Engineering Co., Ltd. and Jiangsu Chengnan Construction Group Co., Ltd. As of December 31, 2013 and 2012, and January 1, 2012, the Group had paid \$215,472, \$215,472 and \$178,977, respectively.

(6) Investment property

|   | <b>Building and<br/>structures</b> |
|---|------------------------------------|
| Cost:   |                                    |
| Balance as of January 1, 2013 (same as balance as of December 31, 2013) | <u>\$ 359,583</u>                  |
| Balance as of January 1, 2012 (same as balance as of December 31, 2012) | <u>\$ 359,583</u>                  |
| Accumulated depreciation:   |                                    |
| Balance as of January 1, 2013   | \$ 77,405                          |
| Depreciation for the period   | 7,700                              |
| Balance as of December 31, 2013   | <u>\$ 85,105</u>                   |
| Balance as of January 1, 2012   | \$ 68,642                          |
| Depreciation for the period   | 8,763                              |
| Balance as of December 31, 2012   | <u>\$ 77,405</u>                   |

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

|                                 | <b>Building and structures</b> |
|---------------------------------|--------------------------------|
| Book value:                     |                                |
| Balance as of December 31, 2013 | \$ <u>274,478</u>              |
| Balance as of December 31, 2012 | \$ <u>282,178</u>              |
| Balance as of January 1, 2012   | \$ <u>290,941</u>              |

The fair value of investment property of the Group has recently been valued based on the location and category of the investment property. Its current price amounted to approximately \$413,000 on December 31, 2013.

The Group entered into agreements to lease buildings that qualify as finance leases. The term of the leases is until the first quarter of 2014. Subsequent renewals are negotiated with the lessee. Please see note 6(11) for further information.

(7) Intangible assets

|                                 | <b>Software</b>   | <b>Patent</b>    | <b>Total</b>      |
|---------------------------------|-------------------|------------------|-------------------|
| Cost:                           |                   |                  |                   |
| Balance as of January 1, 2013   | \$ 122,371        | 55,767           | 178,138           |
| Additions                       | 44,310            | 36,563           | 80,873            |
| Write-off                       | (35,071)          | (28,462)         | (63,533)          |
| Effect of exchange rate changes | 411               | -                | 411               |
| Balance as of December 31, 2013 | \$ <u>132,021</u> | \$ <u>63,868</u> | \$ <u>195,889</u> |
| Balance as of January 1, 2012   | \$ 81,931         | 58,122           | 140,053           |
| Additions                       | 59,313            | 22,668           | 81,981            |
| Reclassification                | 575               | -                | 575               |
| Write-off                       | (19,362)          | (25,023)         | (44,385)          |
| Effect of exchange rate changes | (86)              | -                | (86)              |
| Balance as of December 31, 2012 | \$ <u>122,371</u> | \$ <u>55,767</u> | \$ <u>178,138</u> |
| Amortization:                   |                   |                  |                   |
| Balance as of January 1, 2013   | \$ 72,554         | 51,470           | 124,024           |
| Amortization for the period     | 47,980            | 30,238           | 78,218            |
| Write-off                       | (35,071)          | (28,462)         | (63,533)          |
| Effect of exchange rate changes | 322               | -                | 322               |
| Balance as of December 31, 2013 | \$ <u>85,785</u>  | \$ <u>53,246</u> | \$ <u>139,031</u> |
| Balance as of January 1, 2012   | \$ 51,065         | 44,350           | 95,415            |
| Amortization for the period     | 40,865            | 32,143           | 73,008            |
| Write-off                       | (19,362)          | (25,023)         | (44,385)          |
| Effect of exchange rate changes | (14)              | -                | (14)              |
| Balance as of December 31, 2012 | \$ <u>72,554</u>  | \$ <u>51,470</u> | \$ <u>124,024</u> |

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

|                                 | <u>Software</u>  | <u>Patent</u> | <u>Total</u>  |
|---------------------------------|------------------|---------------|---------------|
| Book value:                     |                  |               |               |
| Balance as of December 31, 2013 | \$ <u>46,236</u> | <u>10,622</u> | <u>56,858</u> |
| Balance as of December 31, 2012 | \$ <u>49,817</u> | <u>4,297</u>  | <u>54,114</u> |
| Balance as of January 1, 2012   | \$ <u>30,866</u> | <u>13,772</u> | <u>44,638</u> |

(8) Short-term borrowings

| <b>December 31, 2013</b> |                 |                             |                         |
|--------------------------|-----------------|-----------------------------|-------------------------|
|                          | <u>Currency</u> | <u>Annual interest rate</u> | <u>Year of maturity</u> |
| Unsecured bank loans     | USD             | 0.75%~2.5%                  | 2014                    |
|                          |                 |                             | \$ <u>2,251,328</u>     |
| <b>December 31, 2012</b> |                 |                             |                         |
|                          | <u>Currency</u> | <u>Annual interest rate</u> | <u>Year of maturity</u> |
| Unsecured bank loans     | USD             | 0.95%~6.60%                 | 2013                    |
|                          |                 |                             | \$ <u>3,267,160</u>     |
| <b>January 1, 2012</b>   |                 |                             |                         |
|                          | <u>Currency</u> | <u>Annual interest rate</u> | <u>Year of maturity</u> |
| Unsecured bank loans     | USD             | 0.7082%~6.059%              | 2012                    |
|                          |                 |                             | \$ <u>3,415,489</u>     |

Please refer to note 6(19) for the disclosure of interest risk, currency risk, and liquidity risk.

(9) Provisions

|   | <u>Warranties</u> | <u>Allowance for sales returns and discounts</u> | <u>Total</u>   |
|---|-------------------|--|----------------|
| Balance as of January 1, 2013             | \$ 66,847         | 44,177   | 111,024        |
| Provisions made (reversed) for the period | 57,973            | (10,332)   | 47,641         |
| Provisions written off for the period     | (46,141)          | -  | (46,141)       |
| Balance as of December 31, 2013           | \$ <u>78,679</u>  | <u>33,845</u>                                    | <u>112,524</u> |
| Balance as of January 1, 2012             | \$ 63,527         | 56,094   | 119,621        |
| Provisions made (reversed) for the period | 25,737            | (11,917)   | 13,820         |
| Provisions written off for the period     | (22,417)          | -  | (22,417)       |
| Balance as of December 31, 2012           | \$ <u>66,847</u>  | <u>44,177</u>                                    | <u>111,024</u> |

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**Wistron NeWeb Corporation and Subsidiaries**

**Notes to Consolidated Financial Statements**

(10) Bonds payable

|  | <b>December<br/>31, 2013</b> | <b>December<br/>31, 2012</b> | <b>January<br/>1, 2012</b> |
|--|------------------------------|------------------------------|----------------------------|
| Convertible bonds payable  | \$ 1,500,000                 | 1,500,000                    | 1,500,000                  |
| Less: unamortized discount   | <u>(12,392)</u>              | <u>(39,118)</u>              | <u>(65,363)</u>            |
| Subtotal   | 1,487,608                    | 1,460,882                    | 1,434,637                  |
| Less: current portion  | <u>(1,487,608)</u>           | <u>-</u>                     | <u>-</u>                   |
| Book value   | <u>\$ -</u>                  | <u><b>1,460,882</b></u>      | <u><b>1,434,637</b></u>    |
| Equity element – conversion options<br>(recorded in capital surplus – share options) | <u><b>\$ 74,160</b></u>      | <u><b>74,160</b></u>         | <u><b>74,160</b></u>       |

|                  | <b>For the years ended<br/>December 31,</b> |                      |
|------------------|---|----------------------|
|                  | <b>2013</b>                                 | <b>2012</b>          |
| Interest expense | <u><b>\$ 26,726</b></u>                     | <u><b>26,245</b></u> |

Please refer to note 6(19) for the disclosure of liquidity risk.

The significant terms of the convertible bonds payable issued in June 2011 are summarized as follows:

Par value: \$1,500,000

Maturity date: June 2014

Coupon rate: 0%

Conversion price: The conversion price is calculated as 110% of the basis price, which is the average price among the three arithmetic averages of the Company's closing prices for one, three, and five business days before the basis date. Using the above approach, the conversion price of the issuance was \$126.4 per share. The above conversion price has been adjusted down to \$96.3 per share since August 21, 2013.

Conversion method: Except for the closed period, bondholders may convert bonds into the Company's ordinary shares at any time between July 15, 2011, and June 4, 2014.

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## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

(11) Operating lease

A. Lessee

For the years ended December 31, 2013 and 2012, \$13,555 and \$13,430, respectively, were recognized as expenses in profit or loss in respect of operating leases.

The Group entered into a land lease agreement with the Hsinchu Science Park Administration in November 2007. The period of the land lease agreement is twenty years. The monthly rent is \$881. Rental payment is subject to an adjustment as the government adjusts the land value.

B. Lessor

The Group leased out an investment property under an operating lease; please refer to note 6(6). The future minimum lease payments receivable under non-cancellable leases were as follows:

|                            | <b>December<br/>31, 2013</b> | <b>December<br/>31, 2012</b> | <b>January<br/>1, 2012</b> |
|----------------------------|------------------------------|------------------------------|----------------------------|
| Less than one year         | \$ 4,534                     | 34,032                       | 34,032                     |
| Between one and five years | -                            | 11,344                       | 45,376                     |
|                            | <b>\$ 4,534</b>              | <b>45,376</b>                | <b>79,408</b>              |

For the years ended December 31, 2013 and 2012, the Group recognized rental revenue on the investment property of \$27,216 and \$34,037, respectively; the depreciation of the investment property was \$7,700 and \$8,763, respectively, which were recognized as non-operating income and expenses.

(12) Employee benefit

A. Defined benefit plans

The present value of the defined benefit obligation and the fair value adjustments of the plan assets for the Company were as follows:

|   | <b>December<br/>31, 2013</b> | <b>December<br/>31, 2012</b> | <b>January<br/>1, 2012</b> |
|---|------------------------------|------------------------------|----------------------------|
| Total present value of obligation                     | \$ 157,548                   | 148,863                      | 154,392                    |
| Fair value of plan assets                             | (136,263)                    | (129,939)                    | (121,378)                  |
| Recognized liabilities for defined benefit obligation | <b>\$ 21,285</b>             | <b>18,924</b>                | <b>33,014</b>              |

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## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

The Company makes defined benefit plan contributions to the pension fund account at Bank of Taiwan that provides pensions for employees upon retirement. The plans (covered by the Labor Standards Law) entitle a retired employee to receive an annual payment based on years of service and average salary for the six months prior to retirement.

(a) Composition of plan assets

The Company allocates pension funds in accordance with the Regulations for Revenues, Expenditures, Safeguard and Utilization of the Labor Retirement Fund, and such funds are managed by the Labor Pension Fund Supervisory Committee. Minimum earnings shall be no less than the earnings attainable from two-year time deposits with interest rates offered by local banks.

The Company's Bank of Taiwan labor pension reserve account balance amounted to \$136,263 at the end of the reporting period. For information on the utilization of the labor pension fund assets including the asset allocation and yield of the fund, please refer to the website of the Labor Pension Fund Supervisory Committee.

(b) Movements in present value of defined benefit obligation

|  | <b>For the years ended<br/>December 31,</b> |                |
|--|---|----------------|
|  | <b>2013</b>                                 | <b>2012</b>    |
| Defined benefit obligation as of January 1   | \$ 148,863                                  | 154,392        |
| Benefits paid by the plan                    | (2,636)                                     | -              |
| Current service costs and interest           | 3,878                                       | 4,538          |
| Actuarial losses (gains)                     | 7,443                                       | (10,067)       |
| Defined benefit obligation as of December 31 | <b>\$ 157,548</b>                           | <b>148,863</b> |

(c) Movements of defined benefit plan assets

|   | <b>For the years ended<br/>December 31,</b> |                |
|---|---|----------------|
|   | <b>2013</b>                                 | <b>2012</b>    |
| Fair value of plan assets as of January 1   | \$ 129,939                                  | 121,378        |
| Contributions made                          | 7,288                                       | 7,352          |
| Benefits paid by the plan                   | (2,636)                                     | -              |
| Expected return on plan assets              | 2,337                                       | 2,501          |
| Actuarial gains (losses)                    | (665)                                       | (1,292)        |
| Fair value of plan assets as of December 31 | <b>\$ 136,263</b>                           | <b>129,939</b> |

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

- (d) Expenses recognized in profit or loss

|                                | <b>For the years ended<br/>December 31,</b> |              |
|--------------------------------|---|--------------|
|                                | <b>2013</b>                                 | <b>2012</b>  |
| Current service costs          | \$ 1,273                                    | 1,450        |
| Interest on obligation         | 2,605                                       | 3,088        |
| Expected return on plan assets | (2,337)                                     | (2,501)      |
|                                | <b>1,541</b>                                | <b>2,037</b> |
| Actual return on plan assets   | <b>\$ 1,672</b>                             | <b>1,209</b> |

- (e) Actuarial gains and losses recognized in other comprehensive income

|                                     | <b>For the years ended<br/>December 31,</b> |                 |
|-------------------------------------|---|-----------------|
|                                     | <b>2013</b>                                 | <b>2012</b>     |
| Cumulative amount as of January 1   | \$ (54,692)                                 | (63,467)        |
| Recognized during the period        | (8,108)                                     | 8,775           |
| Cumulative amount as of December 31 | <b>\$ (62,800)</b>                          | <b>(54,692)</b> |

- (f) Actuarial assumptions

The following are the Company's principal actuarial assumptions:

- (i) Present value of defined benefit obligation:

|                                | <b>December 31,<br/>2013</b> | <b>December 31,<br/>2012</b> |
|--------------------------------|------------------------------|------------------------------|
| Discount rate                  | 2.00%                        | 1.75%                        |
| Future salary increases        | 3.00%                        | 3.00%                        |
| Expected return on plan assets | 2.00%                        | 1.75%                        |

- (ii) Cost of defined benefit plan:

|                                | <b>For the years ended<br/>December 31,</b> |             |
|--------------------------------|---|-------------|
|                                | <b>2013</b>                                 | <b>2012</b> |
| Discount rate                  | 1.75%                                       | 2.00%       |
| Future salary increases        | 3.00%                                       | 4.00%       |
| Expected return on plan assets | 1.75%                                       | 2.00%       |

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

(g) Experience adjustments based on historical information

|  | <b>December<br/>31, 2013</b> | <b>December<br/>31, 2012</b> | <b>January<br/>1, 2012</b> |
|--|------------------------------|------------------------------|----------------------------|
| Present value of defined benefit plans                                   | \$ 157,548                   | 148,863                      | 154,392                    |
| Fair value of plan assets  | <u>(136,263)</u>             | <u>(129,939)</u>             | <u>(121,378)</u>           |
| Net liabilities (assets) of defined benefit obligation                   | <b><u>\$ 21,285</u></b>      | <b><u>18,924</u></b>         | <b><u>33,014</u></b>       |
| Experience adjustments arising on present value of defined benefit plans | <b><u>\$ 13,623</u></b>      | <b><u>2,967</u></b>          | <b><u>-</u></b>            |
| Experience adjustments arising on fair value of plan assets              | <b><u>\$ 665</u></b>         | <b><u>1,292</u></b>          | <b><u>-</u></b>            |

The expected allocation payment to be made by the Company to the defined benefit plans for the one-year period after the reporting date is \$7,262.

(h) When calculating the present value of the defined benefit obligation, the Company uses judgments and estimations to determine the actuarial assumptions, including the discount rate and future salary changes as of the financial statement date. Any changes in the actuarial assumptions may significantly impact the amount of the defined benefit obligation.

As of December 31, 2013, the Group's accrued pension liabilities were \$21,285. If the discount rate and salary increase rate had increased or decreased by 0.25%, the movement with respect to Group's accrued pension liabilities would be as follows:

| <b>Actuarial assumptions</b> | <b>Accrued pension liabilities</b> |                       |
|------------------------------|------------------------------------|-----------------------|
|                              | <b>Increase 0.25%</b>              | <b>Decrease 0.25%</b> |
| Discount rate                | <b><u>\$ (5,928)</u></b>           | <b><u>6,180</u></b>   |
| Salary increase rate         | <b><u>\$ 6,018</u></b>             | <b><u>(6,129)</u></b> |

#### B. Defined contribution plans

In accordance with the provisions of the Labor Pension Act, the Company should allocate 6% of its employees' monthly wages to their labor pension personal accounts. Under this defined contribution plan, the Company allocates a fixed amount to the Bureau of Labor Insurance without additional legal or constructive obligations. The total pension costs of the Group's overseas subsidiaries under a defined contribution plan are recognized in accordance with their local regulations.

The Group's pension costs under the defined contribution method were \$106,997 and \$98,722 for the years ended December 31, 2013 and 2012, respectively.

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

(13) Income tax

A. Tax expenses

The amount of income tax for the years ended December 31, 2013 and 2012, was as follows:

|   | <b>For the years ended<br/>December 31,</b> |                |
|---|---|----------------|
|   | <b>2013</b>                                 | <b>2012</b>    |
| Current tax expense                                     |   |                |
| Current period  | \$ 343,339                                  | 234,112        |
| 10% surtax on unappropriated retained earnings          | 25,490                                      | 45,298         |
| Adjustment for prior years                              | 26,877                                      | 28,984         |
|   | 395,706                                     | 308,394        |
| Deferred tax expense                                    |   |                |
| Origination and reversal of temporary differences       | 46,484                                      | 13,744         |
| Change in unrecognized deductible temporary differences | (418)                                       | 485            |
|   | 46,066                                      | 14,229         |
| Tax expense   | <b>\$ 441,772</b>                           | <b>322,623</b> |

The amount of tax (expense) income recognized in other comprehensive income for the years ended December 31, 2013 and 2012, was as follows:

|   | <b>For the years ended<br/>December 31,</b> |               |
|---|---|---------------|
|   | <b>2013</b>                                 | <b>2012</b>   |
| Exchange differences on translation of foreign financial statements | \$ (34,718)                                 | 16,198        |
| Defined benefit plan actuarial gains (losses)                       | 1,379                                       | (1,492)       |
|   | <b>\$ (33,339)</b>                          | <b>14,706</b> |

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

The reconciliation of income tax and profit before tax for the years ended December 31, 2013 and 2012, was as follows:

|  | For the years ended<br>December 31, |                  |
|--|-------------------------------------|------------------|
|  | 2013                                | 2012             |
| Profit before tax                                  | \$ <u>1,960,103</u>                 | <u>1,432,371</u> |
| Income tax using the Company's domestic tax rate   | \$ 333,217                          | 243,503          |
| Effect of tax rates in foreign jurisdictions       | 76,580                              | 32,227           |
| Non-deductible expenses                            | 1,762                               | 6,137            |
| Tax-exempt income                                  | (27,476)                            | (52,009)         |
| 10% surtax on unappropriated retained earnings     | 25,490                              | 45,298           |
| Under (over)-provision in prior periods and others | <u>32,199</u>                       | <u>47,467</u>    |
| Total  | <u>\$ 441,772</u>                   | <u>322,623</u>   |

B. Deferred tax assets and liabilities—recognized deferred tax assets and liabilities

Deferred Tax Assets:

|   | Defined<br>benefit<br>plans | Allowance<br>for<br>doubtful<br>accounts<br>over the<br>quota | Unrealized<br>loss from<br>inventory<br>devaluation | Unrealized<br>inter-<br>company<br>profits | Unrealized<br>foreign<br>exchange<br>loss (gains) | Others        | Total          |
|---|-----------------------------|---|---|--|---|---------------|----------------|
| Balance as of January 1, 2013               | \$ 9,297                    | 34,979  | 18,742  | 37,260                                     | 10,204  | 23,323        | 133,805        |
| Recognized in profit or loss                | -                           | (8,345)   | (3,654)   | (4,692)                                    | (10,204)  | 27,514        | 619            |
| Recognized in other<br>comprehensive income | <u>1,379</u>                | -   | -   | -  | -   | -             | <u>1,379</u>   |
| Balance at December 31,<br>2013             | <u>\$ 10,676</u>            | <u>26,634</u>   | <u>15,088</u>                                       | <u>32,568</u>                              | <u>-</u>  | <u>50,837</u> | <u>135,803</u> |
| Balance as of January 1, 2012               | \$ 10,789                   | 31,252  | 28,093  | 65,682                                     | -   | 23,666        | 159,482        |
| Recognized in profit or loss                | -                           | 3,727   | (9,351)   | (28,422)                                   | 10,204  | (343)         | (24,185)       |
| Recognized in other<br>comprehensive income | <u>(1,492)</u>              | -   | -   | -  | -   | -             | <u>(1,492)</u> |
| Balance as of December 31,<br>2012          | <u>\$ 9,297</u>             | <u>34,979</u>   | <u>18,742</u>                                       | <u>37,260</u>                              | <u>10,204</u>                                     | <u>23,323</u> | <u>133,805</u> |

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

Deferred Tax Liabilities:

|   | <u>Share of profit<br/>of subsidiaries<br/>and associates<br/>accounted for<br/>using equity<br/>method</u> | <u>Exchange<br/>differences<br/>on translation<br/>of foreign<br/>financial<br/>statements</u> | <u>Unrealized<br/>foreign<br/>exchange<br/>loss (gains)</u> | <u>Others</u> | <u>Total</u>     |
|---|---|--|---|---------------|------------------|
| Balance as of January 1, 2013               | \$ (292,440)  | (13,502)   | -   | -             | (305,942)        |
| Recognized in profit or loss                | (42,329)  | -  | (4,351)   | (5)           | (46,685)         |
| Recognized in other comprehensive<br>income | -   | (34,718)   | -   | -             | (34,718)         |
| Balance as of December 31, 2013             | <u>\$ (334,769)</u>   | <u>(48,220)</u>  | <u>(4,351)</u>  | <u>(5)</u>    | <u>(387,345)</u> |
| Balance as of January 1, 2012               | \$ (278,975)  | (29,700)   | (23,421)  | -             | (332,096)        |
| Recognized in profit or loss                | (13,465)  | -  | 23,421  | -             | 9,956            |
| Recognized in other comprehensive<br>income | -   | 16,198   | -   | -             | 16,198           |
| Balance as of December 31, 2012             | <u>\$ (292,440)</u>   | <u>(13,502)</u>  | <u>-</u>  | <u>-</u>      | <u>(305,942)</u> |

C. The Company's tax returns have been examined by the tax authorities through 2010.

D. Information related to the unappropriated retained earnings and tax deduction ratio is summarized below:

|   | <u>December<br/>31, 2013</u> | <u>December<br/>31, 2012</u> | <u>January<br/>1, 2012</u> |
|---|------------------------------|------------------------------|----------------------------|
| Unappropriated earnings of 1998 and after                         | <u>\$ 3,959,468</u>          | <u>3,429,347</u>             | <u>3,568,870</u>           |
| Balance of deductible tax account                                 | <u>\$ 546,977</u>            | <u>423,079</u>               | <u>420,819</u>             |
|   | <u>2013<br/>(estimated)</u>  | <u>2012<br/>(actual)</u>     |                            |
| Tax deduction ratio for earnings distribution to ROC<br>residents | <u>17.94%</u>                | <u>16.90%</u>                |                            |

The information related to the unappropriated retained earnings and tax deduction ratio shown in the tables above is prepared in accordance with ruling letter No. 10204562810 issued by the Ministry of Finance, R.O.C., on October 17, 2013.

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

(14) Capital and other equity interest

A. Ordinary share capital

As of December 31, 2013 and 2012 and January 1, 2012, the authorized capital of the Company was \$3,500,000, including \$250,000 reserved for employee share options; the issued capital was \$3,212,730, \$3,038,496, and \$2,862,886, respectively.

Pursuant to a shareholders' resolution on June 11, 2013, the Company increased its ordinary shares by 9,126 shares through the transfer of stock dividends of \$91,264. The effective date of the capital increase was August 21, 2013, and it was recorded with the government authorities.

Pursuant to a shareholders' resolution on June 12, 2012, the Company increased its ordinary shares by 14,458 shares through the transfer of stock dividends of \$144,576. The effective date of the capital increase was August 13, 2012, and it was recorded with the government authorities.

B. Capital surplus

|                                  | <b>December<br/>31, 2013</b> | <b>December<br/>31, 2012</b> | <b>January<br/>1, 2012</b> |
|----------------------------------|------------------------------|------------------------------|----------------------------|
| Capital surplus — premium        | \$ 1,871,339                 | 1,840,312                    | 1,743,706                  |
| Treasury stock sold to employees | 100,454                      | 100,454                      | 100,454                    |
| Conversion options of bonds      | 74,160                       | 74,160                       | 74,160                     |
| Restricted stock awards          | 130,276                      | -                            | -                          |
| Capital surplus from merger      | 36,653                       | 36,653                       | 36,653                     |
|                                  | <b><u>\$ 2,212,882</u></b>   | <b><u>2,051,579</u></b>      | <b><u>1,954,973</u></b>    |

In accordance with the ROC Company Act, realized capital reserves can only be reclassified as share capital or distributed as cash dividends after offsetting losses. The aforementioned capital reserves include share premiums and donation gains. In accordance with the Securities Offering and Issuance Guidelines, the amount of capital reserves to be reclassified under share capital shall not exceed 10% of the actual share capital amount.

C. Retained earnings

(a) Legal reserve

Pursuant to the ROC Company Act, 10% of the Company's annual profit is to be set aside as legal reserve until such retention equals the amount of issued ordinary share capital. Where a company incurs no loss, it may distribute the amount of the legal reserve that exceeds 25% of issued ordinary share capital either by capitalizing its legal reserve and distributing the new shares as dividend shares to its original shareholders in proportion to the number of shares held by each of them or by distributing a cash dividend.

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

(b) Special reserve

By choosing to apply exemptions granted under IFRS 1 during the Company's first-time adoption of the IFRSs endorsed by the FSC, cumulative translation adjustments under shareholders' equity shall be reclassified as retained earnings at the adoption date. The increase in retained earnings occurring before the adoption date due to the first-time adoption of the IFRSs endorsed by the FSC amounted to \$136,043. In accordance with Ruling No. 1010012865 issued by the FSC on April 6, 2012, a net increase in retained earnings due to the first-time adoption of the IFRSs endorsed by the FSC shall be reclassified as a special earnings reserve during earnings distribution, and when the relevant asset is used, disposed of, or reclassified, this special earnings reserve shall be reversed as distributable earnings proportionately. The carrying amount of special earnings reserve amounted to \$108,123 on December 31, 2013.

In accordance with the guidelines of the above Ruling, a portion of current-period earnings and undistributed prior-period earnings shall be reclassified as a special earnings reserve during earnings distribution. The amount to be reclassified should be equal to the difference between the total net current-period reduction of special earnings reserve resulting from the first-time adoption of the IFRSs endorsed by the FSC and the carrying amount of other shareholders' equity as stated above. Similarly, a portion of undistributed prior-period earnings shall be reclassified as a special earnings reserve (which does not qualify for earnings distribution) to account for cumulative changes to other shareholders' equity pertaining to prior periods due to the first-time adoption of the IFRSs endorsed by the FSC. Amounts of subsequent reversals pertaining to the net reduction of other shareholders' equity shall qualify for additional distributions.

(c) Earnings distribution

According to the Company's articles of incorporation, after-tax earnings, if any, should first offset the cumulative losses, and 10% of the remainder should be set aside as legal reserve. If necessary, any special capital reserve or reversal should be made in accordance with relevant laws or regulations. The remaining amount together with the prior years' unappropriated retained earnings should be distributed as follows:

- (i) 5% or more of the current-year earnings as bonuses to employees. If the bonus is provided as ordinary shares, employees (including those of the subsidiaries) must conform to certain conditions set by the Board of Directors.
- (ii) 1% of the current-year earnings as remuneration to directors (provided in cash).
- (iii) The remainder, after retaining a certain portion for business considerations, as stock dividends or bonuses to shareholders.

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

For the years ended December 31, 2013 and 2012, the amounts of the employees' bonuses were estimated at \$204,975 and \$203,087, respectively, and the amounts of remuneration to directors were estimated at \$13,665 and \$10,154, respectively. The Board of Directors estimated the amounts by taking into consideration the historical appropriation, and the amounts were decided to be 90% of the balance of profit for the years ended December 31, 2013 and 2012, multiplied by 15% and 20%, respectively, as bonuses to employees and multiplied by 1% as remuneration to directors. Shares distributed to employees as employees' bonuses are calculated based on the closing price of the Company's shares on the day before the shareholders' meeting, and the ex-rights and ex-dividend effects should be taken into consideration. Moreover, if the amounts are modified by the shareholders, the adjustment will be regarded as a change in accounting estimate and will be reflected in the statement of profit (loss) in the following year.

Earnings distributions for 2012 and 2011 were approved through the shareholders' meetings held on June 11, 2013, and June 12, 2012, respectively. The relevant dividend distributions to shareholder were as follows:

|  | 2012   |                   | 2011   |                  |
|--|--|-------------------|--|------------------|
|  | Amount<br>per share<br>(New Taiwan<br>Dollars) | Total<br>amount   | Amount<br>per share<br>(New Taiwan<br>Dollars) | Total<br>amount  |
| Dividends distributed to<br>ordinary shareholders: |  |                   |  |                  |
| Cash   | \$2.1967                                       | 669,268           | 3.499  | 1,012,029        |
| Shares   | 0.2995   | 91,264            | 0.500  | 144,576          |
|  |  | <b>\$ 760,532</b> |  | <b>1,156,605</b> |
| Employees' bonuses — cash                          |  | \$ 203,087        |  | 307,717          |
| Directors' remuneration                            |  | 10,154            |  | 15,386           |
|  |  | <b>\$ 213,241</b> |  | <b>323,103</b>   |

The appropriation of retained earnings did not differ from the resolutions approved by the directors.

The related information is available on the Market Observation Post System website.

For the year ended December 31, 2013, the total amounts of the employees' bonuses and remuneration to directors will be presented for approval in the resolution of the annual Board of Directors' meeting and annual shareholders' meeting. The information will be available on the Market Observation Post System website after those meetings.

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## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

(15) Share-based payment

- A. Information about the Company's equity-settled share-based payment transactions as of December 31, 2013, is as follows:

|  | <b>Restricted stock awards</b> | <b>Employee share options</b> |
|--|--------------------------------|-------------------------------|
|  | <b>Issued in 2013</b>          | <b>Issued in 2007</b>         |
| Grant date                                   | November 12, 2013              | November 16, 2007             |
| Granted units (thousands)                    | 7,110                          | 20,000                        |
| Contractual life                             | 1~3 years                      | 5 years                       |
| Vesting condition                            | Note                           | 2~4 years                     |
| Price per share (New Taiwan Dollars)         | 0                              | 65.8                          |
| Adjusted exercise price (New Taiwan Dollars) | 0                              | 33.4                          |

Note: Employees are entitled to receive restricted stock in the first, second and third year (from the grant date) of their service. The options will be granted only if the overall performance target and the personal performance target are reached.

For the years ended December 31, 2013 and 2012, the above employee share options had been exercised for 1,362 shares and 2,414 shares, respectively.

As of December 31, 2013 and 2012, and January 1, 2012, the Company had received \$12,284, \$6,919 and \$36,220, respectively, in advance for employee share options for the purchase of 362 thousand shares, 187 thousand shares and 877 thousand shares, respectively. The registration had not yet been completed and was recorded in advance receipts for share capital.

According to the employee share options granted on November 16, 2007, the options are exercisable from the second anniversary of the grant date. The Company adopted the intrinsic value method to recognize the compensation cost for the first employee share options in 2007. However, as the option exercise price was equal to the market value on the measurement date, there was no compensation cost recognized for the year ended December 31, 2012.

On June 11, 2013, pursuant to the resolutions of its shareholders' meeting, the Company issued 7,110 thousand shares of restricted stock awards to those full-time employees who conformed to the Company's requirements. These restricted stock awards have been registered and approved by the Securities and Futures Bureau of the ROC Financial Supervisory Commission. On August 7, 2013, the Board of Directors approved a resolution to issue 7,110 thousand shares of restricted stock awards to employees. The effective date of this capital increase was November 12, 2013, and it was recorded with the government authorities.

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## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

Unless the vesting conditions have been met, the restricted stock awards may not be sold, pledged, transferred, hypothecated or otherwise disposed of. Holders of restricted stock awards are entitled to the same rights as the Company's existing ordinary shareholders except for the fact that restricted stock awards are held in trust and have vesting conditions. Also, the Company has the right to take back all unvested shares without compensation and to cancel all restricted stock awards issued to employees who fail to comply with the vesting conditions.

- B. The Company adopted the Black-Scholes model to calculate the fair value of the restricted stock awards and employee share options at the grant date, and the assumptions adopted in this valuation model were as follows:

|                              | <b>Restricted stock awards</b> | <b>Employee share options</b> |
|------------------------------|--------------------------------|-------------------------------|
|                              | <b>Issued in 2013</b>          | <b>Issued in 2007</b>         |
| Exercise price               | 0                              | 10.6                          |
| Current market price         | 69.6                           | 65.8                          |
| Expected cash dividend yield | 0%                             | 22%                           |
| Expected volatility          | 30.85%                         | 87.37%                        |
| Risk-free interest rate      | Note                           | 2.29%                         |
| Expected life of the option  | 1~3 years                      | 5 years                       |

Note: The risk-free interest rate is 0.6042% for the first year, 0.6905% for the second year, and 0.8455% for the third year.

The fair values of restricted stock awards with a vesting period for the first, second and third year were \$61.30, \$58.13 and \$55.97, respectively.

- C. The details of the share options of the Group are as follows (in thousands):

|                               | <b>For the years ended December 31,</b>  |                              |  |                              |
|-------------------------------|--|------------------------------|--|------------------------------|
|                               | <b>2013</b>  |                              | <b>2012</b>  |                              |
|                               | <b>Weighted-<br/>average<br/>exercise<br/>price (New<br/>Taiwan<br/>Dollars)</b> | <b>Number<br/>of options</b> | <b>Weighted-<br/>average<br/>exercise<br/>price (New<br/>Taiwan<br/>Dollars)</b> | <b>Number<br/>of options</b> |
| Outstanding as of January 1   | \$37.00  | 1,986                        | 41.30  | 10,608                       |
| Options exercised             | 35.43  | (1,362)                      | 40.75  | (2,414)                      |
| Options forfeited (expired)   | 34.20  | (39)                         | 41.30  | (6,208)                      |
| Outstanding as of December 31 | <b>33.40</b>   | <b>585</b>                   | <b>37.00</b>   | <b>1,986</b>                 |
| Exercisable as of December 31 | <b>33.40</b>   | <b>585</b>                   | <b>37.00</b>   | <b>1,986</b>                 |

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

The weighted-average remaining contractual periods of the employee share options were as follows:

|  | <b>December<br/>31, 2013</b> | <b>December<br/>31, 2012</b> | <b>January<br/>1, 2012</b> |
|--|------------------------------|------------------------------|----------------------------|
| Weighted-average remaining contractual period<br>(years) | 0.88                         | 1.88                         | 2.88                       |

As of December 31, 2011, the above-mentioned employee share options were fully vested. In accordance with IFRS 1 (endorsed by the FSC), no compensation cost was recalculated retroactively.

- D. For the year ended December 31, 2013, the Company issued restricted stock awards of 7,110 thousand shares, which resulted in an increase of capital surplus—restricted stock awards of \$130,276 and compensation cost of \$9,582. As of December 31, 2013, the Company had deferred compensation cost arising from issuance of restricted stock of \$191,794, which was deducted from other equity.

#### (16) Earnings per share

The Group's calculation of basic earnings per share and diluted earnings per share was as follows:

|  | <b>For the years ended<br/>December 31,</b> |                         |
|--|---|-------------------------|
|  | <b>2013</b>                                 | <b>2012</b>             |
| Basic earnings per share:  |   |                         |
| Profit attributable to ordinary shareholders of the Company            | <b>\$ <u>1,518,331</u></b>                  | <b><u>1,109,748</u></b> |
| Weighted-average number of ordinary shares (in thousands)              | <b><u>313,753</u></b>                       | <b><u>303,487</u></b>   |
| Basic earnings per share (New Taiwan Dollars)                          | <b>\$ <u>4.84</u></b>                       | <b><u>3.66</u></b>      |
| Basic earnings per share – retroactively adjusted (New Taiwan Dollars) |   | <b>\$ <u>3.55</u></b>   |
| Diluted earnings per share:  |   |                         |
| Profit attributable to ordinary shareholders of the Company            | \$ 1,518,331                                | 1,109,748               |
| Interest expense on convertible bonds, net of tax                      | <u>22,183</u>                               | <u>21,783</u>           |
| Profit attributable to ordinary shareholders of the Company (diluted)  | <b>\$ <u>1,540,514</u></b>                  | <b><u>1,131,531</u></b> |

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

|  | For the years ended<br>December 31, |                       |
|--|-------------------------------------|-----------------------|
|  | 2013                                | 2012                  |
| Weighted-average number of ordinary shares (in thousands) (basic)      | 313,753                             | 303,487               |
| Effect of employee bonus   | 4,820                               | 7,629                 |
| Effect of share options on issue                                       | 495                                 | 1,500                 |
| Effect of unvested restricted stock awards                             | 259                                 | -                     |
| Effect of conversion of convertible bonds                              | 15,576                              | 14,409                |
| Weighted-average number of ordinary shares (diluted)                   | <b><u>334,903</u></b>               | <b><u>327,025</u></b> |
| Diluted earnings per share (New Taiwan Dollars)                        | <b><u>\$ 4.60</u></b>               | <b><u>3.46</u></b>    |
| Diluted earnings per share—retroactively adjusted (New Taiwan Dollars) |                                     | <b><u>\$ 3.36</u></b> |

(17) Operating revenues

|                       | For the years ended<br>December 31, |                          |
|-----------------------|-------------------------------------|--------------------------|
|                       | 2013                                | 2012                     |
| Sale of goods         | \$ 36,206,446                       | 33,942,137               |
| Rendering of services | 447,215                             | 492,382                  |
|                       | <b><u>\$ 36,653,661</u></b>         | <b><u>34,434,519</u></b> |

(18) Non-operating income and expenses

A. Other income

The Group's other income was as follows:

|   | For the years ended<br>December 31, |                      |
|---|-------------------------------------|----------------------|
|   | 2013                                | 2012                 |
| Reversal of provision for doubtful accounts | \$ 48,139                           | -                    |
| Interest income                             | 34,232                              | 37,024               |
| Rent income                                 | 19,568                              | 25,377               |
| Others                                      | 22,770                              | 25,360               |
|   | <b><u>\$ 124,709</u></b>            | <b><u>87,761</u></b> |

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

#### B. Other gains or losses

The Group's other gains and losses were as follows:

|  | <b>For the years ended<br/>December 31,</b> |                 |
|--|---|-----------------|
|  | <b>2013</b>                                 | <b>2012</b>     |
| Foreign exchange gains (losses)  | \$ 99,836                                   | (51,623)        |
| Gain on disposal of investment   | 7,633                                       | 7,390           |
| Net gain (loss) on financial assets and liabilities at fair value through profit or loss | 183   | (754)           |
| Loss on disposal of property, plant and equipment  | (301)                                       | (183)           |
|  | <b>\$ 107,351</b>                           | <b>(45,170)</b> |

#### C. Finance costs

|                       | <b>For the years ended<br/>December 31,</b> |                |
|-----------------------|---|----------------|
|                       | <b>2013</b>                                 | <b>2012</b>    |
| Interest expenses     |   |                |
| Bonds payable         | \$ 26,726                                   | 26,245         |
| Short-term borrowings | 38,578                                      | 74,467         |
|                       | <b>\$ 65,304</b>                            | <b>100,712</b> |

#### (19) Financial instruments

##### A. Categories of financial instruments

###### Financial assets

|   | <b>December<br/>31, 2013</b> | <b>December<br/>31, 2012</b> | <b>January<br/>1, 2012</b> |
|---|------------------------------|------------------------------|----------------------------|
| Cash and cash equivalents                             | \$ 5,408,133                 | 4,643,375                    | 3,850,326                  |
| Financial assets at fair value through profit or loss |                              |                              |                            |
| — current   | -                            | -                            | 97                         |
| Available-for-sale financial assets — current         | 2,460,802                    | 1,386,090                    | 1,570,394                  |
| Receivables   | 5,529,661                    | 5,527,031                    | 6,727,424                  |
| Other financial assets — current                      | 40,275                       | 173,745                      | 25,733                     |
| Refundable deposits                                   | 11,078                       | 8,924                        | 7,975                      |
|   | <b>\$13,449,949</b>          | <b>11,739,165</b>            | <b>12,181,949</b>          |

###### Financial liabilities

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

|   | <u>December<br/>31, 2013</u> | <u>December<br/>31, 2012</u> | <u>January<br/>1, 2012</u> |
|---|------------------------------|------------------------------|----------------------------|
| Short-term borrowings   | \$ 2,251,328                 | 3,267,160                    | 3,415,489                  |
| Financial liabilities at fair value through profit or<br>loss — current | 474                          | 657                          | -                          |
| Notes and accounts payable (including related<br>parties)               | 5,161,480                    | 4,288,069                    | 5,207,827                  |
| Bonds payable   | <u>1,487,608</u>             | <u>1,460,882</u>             | <u>1,434,637</u>           |
|   | <b><u>\$ 8,900,890</u></b>   | <b><u>9,016,768</u></b>      | <b><u>10,057,953</u></b>   |

#### B. Credit risk

##### (a) Credit risk exposure

The maximum exposure to credit risk, which was mainly from the carrying amount of financial assets that were recognized at the reporting date, was as follows:

|   | <u>December<br/>31, 2013</u> | <u>December<br/>31, 2012</u> | <u>January<br/>1, 2012</u> |
|---|------------------------------|------------------------------|----------------------------|
| Cash and cash equivalents                     | \$ 5,408,133                 | 4,643,375                    | 3,850,326                  |
| Available-for-sale financial assets — current | 2,460,802                    | 1,386,090                    | 1,570,394                  |
| Receivables                                   | <u>5,529,661</u>             | <u>5,527,031</u>             | <u>6,727,424</u>           |
|   | <b><u>\$ 13,398,596</u></b>  | <b><u>11,556,496</u></b>     | <b><u>12,148,144</u></b>   |

The Group's most significant customer, "D", accounted for \$311,466, \$273,193 and \$913,216 of the carrying amount of accounts receivable as of December 31, 2013 and 2012, and January 1, 2012, respectively.

##### (b) Impairment loss

The aging analysis of receivables (including overdue receivables) as of the reporting date was as follows:

|                             | <u>December 31, 2013</u>   |                       | <u>December 31, 2012</u> |                       | <u>January 1, 2012</u>  |                       |
|-----------------------------|----------------------------|-----------------------|--------------------------|-----------------------|-------------------------|-----------------------|
|                             | <u>Total<br/>amount</u>    | <u>Impairment</u>     | <u>Total<br/>amount</u>  | <u>Impairment</u>     | <u>Total<br/>amount</u> | <u>Impairment</u>     |
| Not past due                | \$ 4,834,625               | -                     | 4,795,306                | 102                   | 5,859,872               | -                     |
| Past due 0~60 days          | 675,402                    | -                     | 685,652                  | 276                   | 892,270                 | 57,977                |
| Past due 61~90 days         | 6,507                      | -                     | 1,368                    | 1                     | 31,650                  | 19,862                |
| Past due 91~180 days        | 725                        | 450                   | 2,750                    | 4                     | 66,963                  | 55,092                |
| Past due more than 181 days | <u>229,606</u>             | <u>216,754</u>        | <u>312,101</u>           | <u>269,763</u>        | <u>135,199</u>          | <u>125,599</u>        |
|                             | <b><u>\$ 5,746,865</u></b> | <b><u>217,204</u></b> | <b><u>5,797,177</u></b>  | <b><u>270,146</u></b> | <b><u>6,985,954</u></b> | <b><u>258,530</u></b> |

The movement in the allowance for doubtful accounts receivable (including overdue receivables) was as follows:

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## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

|                                       | For the years ended<br>December 31, |                |
|---------------------------------------|-------------------------------------|----------------|
|                                       | 2013                                | 2012           |
| Balance as of January 1               | \$ 270,146                          | 258,530        |
| Impairment loss recognized (reversed) | (48,139)                            | 11,616         |
| Write-off for the period              | (4,803)                             | -              |
| Balance as of December 31             | \$ <b>217,204</b>                   | <b>270,146</b> |

The Group determines an impairment loss according to the credit ratings, insurance adequacy, and aging of receivables of its customers. An impairment loss in respect of accounts receivable is reflected in an allowance account against the receivables. Any subsequent recovery of receivables written off is recorded in the allowance account. Changes in the amount of the allowance account are recognized in non-operating income and expenses.

#### C. Liquidity risk

The following are the contractual maturities of financial liabilities, including estimated interest payments but excluding the impact of netting agreements, except for notes and accounts payable (including related parties) and other accrued expenses.

|  | Carrying<br>amount  | Contractual<br>cash flows | Within 1<br>year | 1~2 years        | 2~5 years |
|--|---------------------|---------------------------|------------------|------------------|-----------|
| <b>December 31, 2013</b>   |                     |                           |                  |                  |           |
| Non-derivative financial liabilities                                 |                     |                           |                  |                  |           |
| Unsecured fixed-rate bank loans                                      | \$ 1,173,128        | 1,174,478                 | 1,174,478        | -                | -         |
| Unsecured variable-rate bank loans                                   | 1,078,200           | 1,079,818                 | 1,079,818        | -                | -         |
| Bonds payable (recorded in long-term liabilities, current portion)   | 1,487,608           | 1,500,000                 | 1,500,000        | -                | -         |
| Derivative financial liabilities                                     |                     |                           |                  |                  |           |
| Financial liabilities at fair value through profit or loss – current | 474                 | 474                       | 474              | -                | -         |
|  | <b>\$ 3,739,410</b> | <b>3,754,770</b>          | <b>3,754,770</b> | <b>-</b>         | <b>-</b>  |
| <b>December 31, 2012</b>   |                     |                           |                  |                  |           |
| Non-derivative financial liabilities                                 |                     |                           |                  |                  |           |
| Unsecured fixed-rate bank loans                                      | \$ 2,334,808        | 2,337,755                 | 2,337,755        | -                | -         |
| Unsecured variable-rate bank loans                                   | 932,352             | 934,354                   | 934,354          | -                | -         |
| Bonds payable  | 1,460,882           | 1,500,000                 | -                | 1,500,000        | -         |
| Derivative financial liabilities                                     |                     |                           |                  |                  |           |
| Financial liabilities at fair value through profit or loss – current | 657                 | 657                       | 657              | -                | -         |
|  | <b>\$ 4,728,699</b> | <b>4,772,766</b>          | <b>3,272,766</b> | <b>1,500,000</b> | <b>-</b>  |
| <b>January 1, 2012</b>   |                     |                           |                  |                  |           |
| Non-derivative financial liabilities                                 |                     |                           |                  |                  |           |
| Unsecured fixed-rate bank loans                                      | \$ 2,458,329        | 2,462,314                 | 2,462,314        | -                | -         |
| Unsecured variable-rate bank   | 957,160             | 958,523                   | 958,523          | -                | -         |

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

|               | <b>Carrying<br/>amount</b> | <b>Contractual<br/>cash flows</b> | <b>Within 1<br/>year</b> | <b>1~2 years</b> | <b>2~5 years</b> |
|---------------|----------------------------|-----------------------------------|--------------------------|------------------|------------------|
| loans         |                            |                                   |                          |                  |                  |
| Bonds payable | 1,434,637                  | 1,500,000                         | -                        | -                | 1,500,000        |
|               | <b>\$ 4,850,126</b>        | <b>4,920,837</b>                  | <b>3,420,837</b>         | <b>-</b>         | <b>1,500,000</b> |

The Group does not expect that the cash flows included in the maturity analysis could occur significantly earlier or at significantly different amounts.

#### D. Currency risk

##### (a) Exposure to currency risk

The Group's financial assets and liabilities exposed to exchange rate risk were as follows:

|  |    |         |  | <b>December 31, 2013</b>    |                          |            |
|--|----|---------|--|-----------------------------|--------------------------|------------|
|  |    |         |  | <b>Foreign<br/>currency</b> | <b>Exchange<br/>rate</b> | <b>TWD</b> |
| <u>Financial assets</u>                                  |    |         |  |                             |                          |            |
| <u>Monetary items</u>                                    |    |         |  |                             |                          |            |
| USD  | \$ | 189,498 |  | 29.95                       |                          | 5,675,460  |
| <u>Investments accounted for<br/>using equity method</u> |    |         |  |                             |                          |            |
| USD  |    | 4,328   |  | 29.95                       |                          | 129,626    |
| <u>Financial liabilities</u>                             |    |         |  |                             |                          |            |
| <u>Monetary items</u>                                    |    |         |  |                             |                          |            |
| USD  |    | 241,142 |  | 29.95                       |                          | 7,222,214  |
| <u>Non-monetary items</u>                                |    |         |  |                             |                          |            |
| USD  |    | 6,000   |  | 29.63~29.98                 |                          | Note       |
|  |    |         |  | <b>December 31, 2012</b>    |                          |            |
|  |    |         |  | <b>Foreign<br/>currency</b> | <b>Exchange<br/>rate</b> | <b>TWD</b> |
| <u>Financial assets</u>                                  |    |         |  |                             |                          |            |
| <u>Monetary items</u>                                    |    |         |  |                             |                          |            |
| USD  | \$ | 162,724 |  | 29.136                      |                          | 4,741,118  |
| <u>Investments accounted for<br/>using equity method</u> |    |         |  |                             |                          |            |
| USD  |    | 3,876   |  | 29.136                      |                          | 112,923    |

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## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

|  |    |         |  | December 31, 2012   |                  |           |
|--|----|---------|--|---------------------|------------------|-----------|
|  |    |         |  | Foreign<br>currency | Exchange<br>rate | TWD       |
| <u>Financial liabilities</u>                             |    |         |  |                     |                  |           |
| <u>Monetary items</u>                                    |    |         |  |                     |                  |           |
| USD  | \$ | 248,910 |  | 29.136              |                  | 7,252,239 |
| <u>Non-monetary items</u>                                |    |         |  |                     |                  |           |
| EUR  |    | 1,000   |  | 38.62               |                  | Note      |
|  |    |         |  | January 1, 2012     |                  |           |
|  |    |         |  | Foreign<br>currency | Exchange<br>rate | TWD       |
| <u>Financial assets</u>                                  |    |         |  |                     |                  |           |
| <u>Monetary items</u>                                    |    |         |  |                     |                  |           |
| USD  | \$ | 196,598 |  | 30.29               |                  | 5,954,968 |
| <u>Investments accounted for<br/>using equity method</u> |    |         |  |                     |                  |           |
| USD  |    | 3,596   |  | 30.29               |                  | 108,916   |
| <u>Financial liabilities</u>                             |    |         |  |                     |                  |           |
| <u>Monetary items</u>                                    |    |         |  |                     |                  |           |
| USD  |    | 251,027 |  | 30.29               |                  | 7,603,622 |
| <u>Non-monetary items</u>                                |    |         |  |                     |                  |           |
| USD  |    | 5,000   |  | 30.23~30.35         |                  | Note      |

Note: Forward exchange contracts were measured based on fair value at the balance sheet date. Please refer to note 6(2) for further information.

(b) Sensitivity analysis

The Group's exposure to foreign currency risk arises from the translation of the foreign currency exchange gains and losses on cash and cash equivalents, receivables, available-for-sale financial assets—current, short-term borrowings, notes and accounts payable (including related parties), and other accrued expenses that are denominated in foreign currency. A fluctuation in the TWD/USD exchange rate on the reporting date, with other factors remaining constant, would have influenced the comprehensive income for the years ended December 31, 2013 and 2012, as illustrated below:

|                          |                       | For the years ended<br>December 31, |          |
|--------------------------|-----------------------|-------------------------------------|----------|
| Range of<br>fluctuations |                       | 2013                                | 2012     |
| TWD exchange rate        | Depreciation of 1 USD | \$ (42,865)                         | (71,534) |
|                          | Appreciation of 1 USD | \$ 42,865                           | 71,534   |

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## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

#### D. Interest rate analysis

Please refer to the note on liquidity risk management and the Group's interest rate exposure regarding its financial assets and liabilities.

The following sensitivity analysis is based on the exposure to interest rate risk of the derivative and non-derivative instruments on the reporting date.

For variable-rate instruments, the sensitivity analysis assumes the variable-rate liabilities are outstanding for the whole year on the reporting date. The exposure to changes in interest rates (assuming all other variables are constant) would have influenced the comprehensive income for the years ended December 31, 2013 and 2012, as illustrated below:

|  | <u>Range<br/>of fluctuations</u> | <u>For the years ended<br/>December 31,</u> |                |
|--|----------------------------------|---|----------------|
|  |                                  | <u>2013</u>                                 | <u>2012</u>    |
|  |                                  | Annual interest rate                        | Increase of 1% |
|  | Decrease of 1%                   | \$ <u>8,949</u>                             | <u>7,739</u>   |

#### E. Fair value

##### (a) Fair value and carrying amount

Other than those listed below, the Group considers the carrying amounts of its financial assets and financial liabilities measured at amortized cost to be a reasonable approximation of fair value:

|   | <u>December 31, 2013</u>   |                       | <u>December 31, 2012</u>   |                       | <u>January 1, 2012</u>     |                       |
|---|----------------------------|-----------------------|----------------------------|-----------------------|----------------------------|-----------------------|
|   | <u>Carrying<br/>amount</u> | <u>Fair<br/>value</u> | <u>Carrying<br/>amount</u> | <u>Fair<br/>value</u> | <u>Carrying<br/>amount</u> | <u>Fair<br/>value</u> |
| Financial assets:   |                            |                       |                            |                       |                            |                       |
| Financial assets at fair value<br>through profit or loss – current      | \$ -                       | -                     | -                          | -                     | 97                         | 97                    |
| Available-for-sale financial assets<br>– current                        | 2,460,802                  | 2,460,802             | 1,386,090                  | 1,386,090             | 1,570,394                  | 1,570,394             |
| Financial liabilities:  |                            |                       |                            |                       |                            |                       |
| Financial liabilities at fair value<br>through profit or loss – current | 474                        | 474                   | 657                        | 657                   | -                          | -                     |
| Bonds payable   | 1,487,608                  | 1,508,250             | 1,460,882                  | 1,459,500             | 1,434,637                  | 1,432,500             |

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## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

(b) Valuation techniques and assumptions used in fair value determination

The Group uses the following methods in determining the fair value of its financial assets and liabilities:

- (i) The fair value of derivative instruments is based on quoted prices. When quoted prices are unavailable, the fair value of non-option derivative instruments is determined using a discounted cash flow analysis based on the applicable yield curve through the expected life of the derivative instruments. The fair value of option derivatives is determined using option pricing models.
- (ii) Available-for-sale financial assets have an active and open market. Therefore, fair value is based on their market price.
- (iii) The fair value of bonds payable is based on the quoted market price in active markets.

(c) Fair value hierarchy

The table below analyzes financial instruments carried at fair value by the levels in the fair value hierarchy. The different levels have been defined as follows:

Level 1: quoted prices (unadjusted) in active markets for identified assets or liabilities.

Level 2: inputs other than quoted prices included within Level 1 that are observable for the assets or liabilities, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the assets or liabilities that are not based on observable market data (unobservable inputs).

|   | <b>Level 1</b> | <b>Level 2</b> | <b>Level 3</b> | <b>Total</b> |
|---|----------------|----------------|----------------|--------------|
| <b>December 31, 2013</b>  |                |                |                |              |
| Available-for-sale financial assets —<br>current                        | \$ 2,460,802   | -              | -              | 2,460,802    |
| Bonds payable (recorded in long-term<br>liabilities, current portion)   | 1,508,250      | -              | -              | 1,508,250    |
| Financial liabilities at fair value through<br>profit or loss — current | -              | 474            | -              | 474          |

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## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

|   | <b>Level 1</b> | <b>Level 2</b> | <b>Level 3</b> | <b>Total</b> |
|---|----------------|----------------|----------------|--------------|
| <b>December 31, 2012</b>                    |                |                |                |              |
| Available-for-sale financial assets —       |                |                |                |              |
| current                                     | \$ 1,386,090   | -              | -              | 1,386,090    |
| Bonds payable                               | 1,459,500      | -              | -              | 1,459,500    |
| Financial liabilities at fair value through |                |                |                |              |
| profit or loss — current                    | -              | 657            | -              | 657          |
| <b>January 1, 2012</b>                      |                |                |                |              |
| Financial assets at fair value through      |                |                |                |              |
| profit or loss — current                    | -              | 97             | -              | 97           |
| Available-for-sale financial assets —       |                |                |                |              |
| current                                     | 1,570,394      | -              | -              | 1,570,394    |
| Bonds payable                               | 1,432,500      | -              | -              | 1,432,500    |

There were no transfers between the levels for the years ended December 31, 2013 and 2012.

#### (20) Financial risk management

##### A. Overview

The Group is exposed to the following risks due to usage of financial instruments:

- (a) Credit risk
- (b) Liquidity risk
- (c) Market risk

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital. Further quantitative disclosures are included throughout these consolidated financial statements.

##### B. Objectives and policies for managing risk

The main financial instruments of the Group include cash and cash equivalents other than derivative financial instruments that are used to maintain a balance between continuity of funding and flexibility. The other financial assets and liabilities held by the Group, such as accounts receivable and payable, are generated from operating activities.

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## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

The Company is exposed to currency risk on foreign currency from operating and financing activities, and the Company uses derivative financial instruments, primarily forward contracts, to hedge its currency risk.

A review of the amount of risk exposure in accordance with the Group's policy revealed no transactions in derivative financial instruments for the purpose of speculation.

#### C. Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's cash and cash equivalents, receivables, beneficiary certificates — mutual funds, and investment.

The Group maintains its cash in various creditworthy financial institutions. Beneficiary certificates include mutual funds that were issued by various creditworthy entities and financial institutions. As a result, the Group believes that there is no concentration of credit risk in cash and cash equivalents and beneficiary certificates.

The Group continuously evaluates the credit policy, which includes insurance limits and credit ratings of its customers. The Group has to monitor and review the uncollected accounts receivable regularly. It also has to check the process of credit confirmation before delivery. For the years ended December 31, 2013 and 2012, the Group had no concentration of credit risk arising from transactions. As of January 1, 2012, 61% of the total accounts receivable consisted of eleven customers. However, the Group evaluates the collectability of accounts receivable and provides adequate reserves for bad debts, if necessary.

The Group hedges the risk through financial instruments, and primarily uses selected financial instruments and specific banks. For foreign exchange instruments, the Group mainly uses spot and forward exchange contracts, and if necessary, it uses other derivative financial instruments approved by the Board of Directors.

The Group's policy is to provide financial guarantees only to wholly owned subsidiaries.

#### D. Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. There is no liquidity risk of being unable to raise capital to settle contract obligations since the Group have sufficient capital and working capital to fulfill the contract obligations.

#### E. Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate because of changes in market prices. Market risk comprises currency risk, interest risk, and other price risk (such as risk related to equity instruments).

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## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

(a) Interest rate risk

Interest rate risk is the risk that the fair value of a financial instrument will fluctuate due to changes in market interest rates. The Group's exposures to market risk from changes in interest rates arise primarily from the Group's bank loans with floating interest rates.

(b) Currency risk

Currency risk is the risk that fluctuations in foreign currency exchange rates will adversely affect the future cash flow and fair value of financial instruments. The Group's exposure to the risk of changes in foreign currency exchange rates relates primarily to the Company's operating activities (when revenue or expense is denominated in a currency different from the Company's functional currency) and the Company's net investments in foreign subsidiaries.

To achieve foreign currency risk management, the Group hedges its forecast sales and purchases over the following three months. The Group also hedges certain trades without considering limits of time.

When the nature of a hedge is not an economic one, the period of the derivatives should correspond to the period of the hedged items according to the Company's policies to maximize hedge effectiveness.

The Company holds net foreign currency borrowings and uses forward exchange contracts to hedge the fluctuation risk. The risk arises from the translation of USD and EUR due to foreign currency transactions.

(c) Other market price risks

The Company manages equity investments, both singly and as a whole, by diversification of investments and sets a limitation on the amount of equity securities. Information on equity securities transactions within the portfolio has to be provided to the top management of the Company regularly, and all buy and sell decisions should be reviewed and approved by the Board of Directors.

(21) Capital management

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios to support its business and maximize owner value.

The Group is in a technology- and capital-intensive industry, and to fit in with its long-term scheme for stable and long-term growth, it is critical for the Group to undertake a conservative dividend policy. According to the Company's articles of incorporation at June 11, 2013, cash dividends are not less than 10% of the sum of cash dividends and stock dividends.

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## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

There were no changes in the Group's approach to capital management during the year ended December 31, 2013.

The Group's debt-to-adjusted-capital ratio at the end of the reporting period was as follows:

|                                 | <b>December<br/>31, 2013</b> | <b>December<br/>31, 2012</b> | <b>January<br/>1, 2012</b> |
|---------------------------------|------------------------------|------------------------------|----------------------------|
| Total liabilities               | \$ 11,747,625                | 11,362,731                   | 12,789,789                 |
| Less: cash and cash equivalents | <u>(5,408,133)</u>           | <u>(4,643,375)</u>           | <u>(3,850,326)</u>         |
| Net debt                        | <u><b>\$ 6,339,492</b></u>   | <u><b>6,719,356</b></u>      | <u><b>8,939,463</b></u>    |
| Total equity                    | <u><b>\$ 10,522,605</b></u>  | <u><b>9,448,476</b></u>      | <u><b>9,320,476</b></u>    |
| Debt-to-adjusted-capital ratio  | <u><b>60.25%</b></u>         | <u><b>71.12%</b></u>         | <u><b>95.91%</b></u>       |

#### 7. Related-party Transactions

- (1) Parent company and ultimate controlling party

The Company is the ultimate controlling party of the Group.

- (2) Significant related-party transactions

##### A. Operating revenue

|  | <b>For the years ended<br/>December 31,</b> |                       |
|--|---|-----------------------|
|  | <b>2013</b>                                 | <b>2012</b>           |
| Entities with significant influence over the Group | <u><b>\$ 672,852</b></u>                    | <u><b>464,861</b></u> |

The selling prices for sales to related parties were determined by the products' fair market value, and the collection terms were 90 days, which were similar to those for third-party customers.

##### B. Purchases

|           | <b>For the years ended<br/>December 31,</b> |                       |
|-----------|---|-----------------------|
|           | <b>2013</b>                                 | <b>2012</b>           |
| Associate | <u><b>\$ 495,215</b></u>                    | <u><b>461,920</b></u> |

There were no significant differences between the terms and pricing of purchase transactions with related enterprises and those carried out with other normal vendors. The pricing was based on normal market price, and the payment terms were mainly from 60 to 90 days.

(Continued)

**Wistron NeWeb Corporation and Subsidiaries**

**Notes to Consolidated Financial Statements**

C. Accounts receivable from related parties

| <b>Related Party Category</b>                      | <b>December<br/>31, 2013</b> | <b>December<br/>31, 2012</b> | <b>January<br/>1, 2012</b> |
|--|------------------------------|------------------------------|----------------------------|
| Entities with significant influence over the Group | \$ <u>168,674</u>            | <u>206,950</u>               | <u>159,229</u>             |

D. Accounts payable to related parties

| <b>Related Party Category</b> | <b>December<br/>31, 2013</b> | <b>December<br/>31, 2012</b> | <b>January<br/>1, 2012</b> |
|-------------------------------|------------------------------|------------------------------|----------------------------|
| Associate                     | \$ <u>100,983</u>            | <u>74,964</u>                | <u>78,694</u>              |

E. Transactions of property, plant and equipment

(a) Acquisition of property, plant and equipment

The amount of acquisition of property, plant and equipment from related parties and the related unpaid balances were as follows:

| <b>Related Party Category</b>                      | <b>For the years ended<br/>December 31,</b> |             |
|--|---|-------------|
|  | <b>2013</b>                                 | <b>2012</b> |
| Associate  | \$ 5,446                                    | -           |
| Entities with significant influence over the Group | <u>3,543</u>                                | <u>-</u>    |
|  | <u>\$ 8,989</u>                             | <u>-</u>    |

| <b>Related Party Category</b>                      | <b>December<br/>31, 2013</b> | <b>December<br/>31, 2012</b> | <b>January<br/>1, 2012</b> |
|--|------------------------------|------------------------------|----------------------------|
| Entities with significant influence over the Group | \$ 3,543                     | -                            | -                          |
| Associate  | <u>485</u>                   | <u>-</u>                     | <u>-</u>                   |
|  | <u>\$ 4,028</u>              | <u>-</u>                     | <u>-</u>                   |

(b) Disposal of property, plant and equipment

The Group disposed of property, plant and equipment to related parties as follows:

| <b>Related Party Category</b> | <b>For the years ended<br/>December 31,</b> |             |
|-------------------------------|---|-------------|
|                               | <b>2013</b>                                 | <b>2012</b> |
| Associate                     | \$ <u>211</u>                               | <u>-</u>    |

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

As of December 31, 2013 and 2012, receivables resulting from the above transactions had been settled.

F. Other transactions

The Group paid related parties for administrative expenditures and test expenses, and related unpaid balances were as follows:

| <b>Related Party Category</b>                      | <b>For the years ended<br/>December 31,</b> |               |
|--|---|---------------|
|  | <b>2013</b>                                 | <b>2012</b>   |
| Entities with significant influence over the Group | \$ 21,114                                   | 29,171        |
| Associate  | 415   | -             |
|  | <b>\$ 21,529</b>                            | <b>29,171</b> |

| <b>Related Party Category</b>                      | <b>December<br/>31, 2013</b> | <b>December<br/>31, 2012</b> | <b>January<br/>1, 2012</b> |
|--|------------------------------|------------------------------|----------------------------|
| Entities with significant influence over the Group | \$ 314                       | 2,605                        | 944                        |
| Associate  | 171                          | -                            | -                          |
|  | <b>\$ 485</b>                | <b>2,605</b>                 | <b>944</b>                 |

(3) Transactions with key management personnel

Key management personnel compensation comprised:

|                              | <b>For the years ended<br/>December 31,</b> |               |
|------------------------------|---|---------------|
|                              | <b>2013</b>                                 | <b>2012</b>   |
| Short-term employee benefits | \$ 67,133                                   | 70,105        |
| Post-employment benefits     | 691   | 768           |
|                              | <b>\$ 67,824</b>                            | <b>70,873</b> |

8. Pledged Assets: None.

9. Significant Commitments and Contingencies: None.

10. Significant Casualty Loss: None.

11. Significant Subsequent Events: None.

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

#### 12. Other

The following is a summary statement of current-period employee benefits, depreciation, and amortization expenses by function:

| By item                    | For the year ended December 31,<br>2013 |   |           | For the year ended December 31,<br>2012 |   |           |
|----------------------------|---|---|-----------|---|---|-----------|
|                            | Classified<br>as<br>Operating<br>Costs  | Classified<br>as<br>Operating<br>Expenses | Total     | Classified<br>as<br>Operating<br>Costs  | Classified<br>as<br>Operating<br>Expenses | Total     |
| Employee benefits          |   |   |           |   |   |           |
| Salary                     | 1,958,403                               | 1,760,822                                 | 3,719,225 | 1,686,825                               | 1,481,532                                 | 3,168,357 |
| Labor and health insurance | 58,488                                  | 102,539                                   | 161,027   | 56,729                                  | 87,340                                    | 144,069   |
| Pension                    | 48,364                                  | 60,174                                    | 108,538   | 44,132                                  | 56,627                                    | 100,759   |
| Others                     | 96,438                                  | 72,427                                    | 168,865   | 160,253                                 | 81,658                                    | 241,911   |
| Depreciation (Note)        | 679,161                                 | 221,331                                   | 900,492   | 647,831                                 | 251,881                                   | 899,712   |
| Amortization               | 5,942                                   | 72,276                                    | 78,218    | 9,365                                   | 63,643                                    | 73,008    |

Note: Depreciation of the investment property for the years ended December 31, 2013 and 2012, amounted to \$7,700 and \$8,763, respectively, which were deducted from other income.

#### 13. Segment Information

##### (1) General information

The Group operates predominantly in one industry segment which includes the research and development, manufacture, and sale of satellite communication systems and of mobile and portable communication equipment.

The segment financial information is found in the consolidated financial statements. For sales to other than consolidated entities and income before income tax, please see the consolidated statements of comprehensive income. For assets, see the consolidated balance sheets.

##### (2) Products and services information

Revenues of the Group from external customers:

|                                 | For the years ended<br>December 31, |                   |
|---------------------------------|-------------------------------------|-------------------|
|                                 | <u>2013</u>                         | <u>2012</u>       |
| Wireless communication products | \$ 35,501,296                       | 33,240,392        |
| Others                          | <u>1,152,365</u>                    | <u>1,194,127</u>  |
|                                 | <u>\$ 36,653,661</u>                | <u>34,434,519</u> |

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

(3) Geographic information

In presenting information on the basis of geography, segment revenue is based on the geographical location of customers, and segment assets are based on the geographical location of the assets.

A breakdown is as follows:

|                                   | For the years ended<br>December 31, |                          |
|-----------------------------------|-------------------------------------|--------------------------|
|                                   | 2013                                | 2012                     |
| Revenues from external customers: |                                     |                          |
| Americas                          | \$ 17,882,221                       | 17,798,737               |
| Asia                              | 13,284,958                          | 14,052,773               |
| Europe                            | 5,231,806                           | 2,466,500                |
| Others                            | <u>254,676</u>                      | <u>116,509</u>           |
|                                   | <b><u>\$ 36,653,661</u></b>         | <b><u>34,434,519</u></b> |
|                                   | <b>December 31,</b>                 | <b>December 31,</b>      |
|                                   | <b>2013</b>                         | <b>2012</b>              |
| Non-current assets                |                                     |                          |
| Americas                          | \$ 834                              | 683                      |
| Asia                              | <u>5,115,519</u>                    | <u>5,223,358</u>         |
|                                   | <b><u>\$ 5,116,353</u></b>          | <b><u>5,224,041</u></b>  |

(4) Major customer information

Sales to individual customers representing greater than 10% of the revenues were as follows:

|            | For the years ended December 31, |                   |                         |                   |
|------------|----------------------------------|-------------------|-------------------------|-------------------|
|            | 2013                             |                   | 2012                    |                   |
|            | Amount                           | % of<br>net sales | Amount                  | % of<br>net sales |
| Customer D | <b><u>\$ 7,480,616</u></b>       | <b><u>20</u></b>  | <b><u>9,859,801</u></b> | <b><u>29</u></b>  |

#### 14. Convenience Translation into United States Dollars

The consolidated financial statements are stated in thousands of New Taiwan Dollars. The amounts have been translated into thousands of United States Dollars solely for the convenience of the readers, using the rate of NT\$29.95 to US\$1. The convenience translations should not be construed as representations that the New Taiwan Dollar amounts have been, could have been, or could in the future be, converted into United States Dollars at this rate or any other rate of exchange.

(Continued)

**Wistron NeWeb Corporation and Subsidiaries**

**Notes to Consolidated Financial Statements**

**Wistron NeWeb Corporation and Subsidiaries**

**Consolidated Balance Sheets**

**December 31, 2013 and 2012, and January 1, 2012**

**(expressed in thousands of United States Dollars)**

|  | <u>December 31,</u><br><u>2013</u> |            | <u>December 31,</u><br><u>2012</u> |            | <u>January 1,</u><br><u>2012</u> |            |
|--|------------------------------------|------------|------------------------------------|------------|----------------------------------|------------|
|  | <u>Amount</u>                      | <u>%</u>   | <u>Amount</u>                      | <u>%</u>   | <u>Amount</u>                    | <u>%</u>   |
| <b>Assets</b>  |                                    |            |                                    |            |                                  |            |
| <b>Current assets:</b>   |                                    |            |                                    |            |                                  |            |
| Cash and cash equivalents  | \$ 180,572                         | 24         | 155,038                            | 22         | 128,558                          | 18         |
| Financial assets at fair value through profit or loss —<br>current | -                                  | -          | -                                  | -          | 3                                | -          |
| Available-for-sale financial assets — current                      | 82,163                             | 11         | 46,280                             | 7          | 52,434                           | 7          |
| Notes receivable   | 4,150                              | 1          | 6,872                              | 1          | 1,715                            | -          |
| Accounts receivable, net   | 174,848                            | 23         | 170,760                            | 24         | 217,591                          | 29         |
| Accounts receivable from related parties                           | 5,632                              | 1          | 6,910                              | 1          | 5,317                            | 1          |
| Inventories, net   | 104,802                            | 14         | 111,394                            | 16         | 132,163                          | 18         |
| Other financial assets — current                                   | 1,345                              | -          | 5,801                              | 1          | 859                              | -          |
| Other current assets   | <u>7,337</u>                       | <u>1</u>   | <u>6,180</u>                       | <u>1</u>   | <u>11,266</u>                    | <u>2</u>   |
| <b>Total current assets</b>  | <u>560,849</u>                     | <u>75</u>  | <u>509,235</u>                     | <u>73</u>  | <u>549,906</u>                   | <u>75</u>  |
| <b>Non-current assets:</b>   |                                    |            |                                    |            |                                  |            |
| Financial assets carried at cost — non-current                     | 2,669                              | -          | 2,669                              | -          | 2,669                            | -          |
| Investments accounted for using equity method                      | 4,328                              | 1          | 3,770                              | 1          | 3,637                            | 1          |
| Property, plant and equipment                                      | 155,915                            | 21         | 159,005                            | 23         | 162,508                          | 22         |
| Investment property, net   | 9,165                              | 1          | 9,422                              | 1          | 9,714                            | 1          |
| Intangible assets  | 1,898                              | -          | 1,807                              | -          | 1,490                            | -          |
| Deferred tax assets  | 4,534                              | 1          | 4,467                              | 1          | 5,325                            | 1          |
| Refundable deposits  | 370                                | -          | 298                                | -          | 266                              | -          |
| Other non-current assets   | <u>3,852</u>                       | <u>1</u>   | <u>4,192</u>                       | <u>1</u>   | <u>2,724</u>                     | <u>-</u>   |
| <b>Total non-current assets</b>                                    | <u>182,731</u>                     | <u>25</u>  | <u>185,630</u>                     | <u>27</u>  | <u>188,333</u>                   | <u>25</u>  |
| <b>Total assets</b>  | <u>\$ 743,580</u>                  | <u>100</u> | <u>694,865</u>                     | <u>100</u> | <u>738,239</u>                   | <u>100</u> |

(Continued)

**Wistron NeWeb Corporation and Subsidiaries**

**Notes to Consolidated Financial Statements**

**Wistron NeWeb Corporation and Subsidiaries**

**Consolidated Balance Sheets (Continued)**

**December 31, 2013 and 2012, and January 1, 2012**

**(expressed in thousands of United States Dollars)**

|  | <u>December 31,</u><br><b>2013</b> |            | <u>December 31,</u><br><b>2012</b> |            | <u>January 1,</u><br><b>2012</b> |            |
|--|------------------------------------|------------|------------------------------------|------------|----------------------------------|------------|
|  | <u>Amount</u>                      | <u>%</u>   | <u>Amount</u>                      | <u>%</u>   | <u>Amount</u>                    | <u>%</u>   |
| <b>Liabilities and Equity</b>                              |                                    |            |                                    |            |                                  |            |
| <b>Current liabilities:</b>                                |                                    |            |                                    |            |                                  |            |
| Short-term borrowings                                      | \$ 75,169                          | 10         | 109,087                            | 16         | 114,040                          | 15         |
| Financial liabilities at fair value through profit or loss |                                    |            |                                    |            |                                  |            |
| — current  | 16                                 | -          | 22                                 | -          | -                                | -          |
| Notes and accounts payable                                 | 168,814                            | 23         | 140,584                            | 20         | 171,225                          | 23         |
| Accounts payable to related parties                        | 3,522                              | -          | 2,590                              | -          | 2,659                            | -          |
| Wages and salaries payable                                 | 34,281                             | 5          | 26,610                             | 4          | 34,394                           | 5          |
| Other accrued expenses                                     | 22,913                             | 3          | 22,880                             | 3          | 27,869                           | 4          |
| Provisions — current                                       | 3,757                              | -          | 3,707                              | 1          | 3,994                            | 1          |
| Long-term liabilities, current portion                     | 49,670                             | 7          | -                                  | -          | -                                | -          |
| Other current liabilities, others                          | 20,455                             | 3          | 14,286                             | 2          | 12,765                           | 2          |
| <b>Total current liabilities</b>                           | <u>378,597</u>                     | <u>51</u>  | <u>319,766</u>                     | <u>46</u>  | <u>366,946</u>                   | <u>50</u>  |
| <b>Non-current liabilities:</b>                            |                                    |            |                                    |            |                                  |            |
| Bonds payable  | -                                  | -          | 48,777                             | 7          | 47,901                           | 6          |
| Deferred tax liabilities                                   | 12,933                             | 2          | 10,215                             | 1          | 11,089                           | 2          |
| Accrued pension liabilities                                | 710                                | -          | 632                                | -          | 1,102                            | -          |
| <b>Total non-current liabilities</b>                       | <u>13,643</u>                      | <u>2</u>   | <u>59,624</u>                      | <u>8</u>   | <u>60,092</u>                    | <u>8</u>   |
| <b>Total liabilities</b>                                   | <u>392,240</u>                     | <u>53</u>  | <u>379,390</u>                     | <u>54</u>  | <u>427,038</u>                   | <u>58</u>  |
| <b>Equity:</b>   |                                    |            |                                    |            |                                  |            |
| Ordinary share capital                                     | 107,270                            | 14         | 101,452                            | 15         | 95,589                           | 13         |
| Advance receipts for share capital                         | 410                                | -          | 231                                | -          | 1,209                            | -          |
| Capital surplus  | 73,886                             | 10         | 68,500                             | 10         | 65,274                           | 9          |
| Retained earnings  | 172,732                            | 23         | 147,654                            | 21         | 148,976                          | 20         |
| Other equity interest                                      | (2,958)                            | -          | (2,362)                            | -          | 153                              | -          |
| <b>Total equity</b>  | <u>351,340</u>                     | <u>47</u>  | <u>315,475</u>                     | <u>46</u>  | <u>311,201</u>                   | <u>42</u>  |
| <b>Total liabilities and equity</b>                        | <u>\$ 743,580</u>                  | <u>100</u> | <u>694,865</u>                     | <u>100</u> | <u>738,239</u>                   | <u>100</u> |

(Continued)

**Wistron NeWeb Corporation and Subsidiaries**

**Notes to Consolidated Financial Statements**

**Wistron NeWeb Corporation and Subsidiaries  
Consolidated Statements of Comprehensive Income  
For the years ended December 31, 2013 and 2012  
(expressed in thousands of United States Dollars)**

|   | For the years ended<br>December 31, |                 |                      |                 |
|---|-------------------------------------|-----------------|----------------------|-----------------|
|   | 2013                                |                 | 2012                 |                 |
|   | Amount                              | %               | Amount               | %               |
| <b>Net operating revenues</b>   | \$ 1,223,828                        | 100             | 1,149,734            | 100             |
| <b>Operating costs</b>  | <u>1,050,504</u>                    | <u>86</u>       | <u>994,300</u>       | <u>86</u>       |
| <b>Gross profit</b>   | <u>173,324</u>                      | <u>14</u>       | <u>155,434</u>       | <u>14</u>       |
| <b>Operating expenses:</b>  |                                     |                 |                      |                 |
| Selling   | 42,523                              | 3               | 40,823               | 4               |
| General and administrative  | 19,526                              | 2               | 18,532               | 2               |
| Research and development  | <u>51,738</u>                       | <u>4</u>        | <u>46,539</u>        | <u>4</u>        |
| <b>Total operating expenses</b>                                       | <u>113,787</u>                      | <u>9</u>        | <u>105,894</u>       | <u>10</u>       |
| <b>Net operating income</b>   | <u>59,537</u>                       | <u>5</u>        | <u>49,540</u>        | <u>4</u>        |
| <b>Non-operating income and expenses:</b>                             |                                     |                 |                      |                 |
| Other income  | 4,164                               | -               | 2,930                | -               |
| Other gains and losses, net   | 3,584                               | -               | (1,508)              | -               |
| Finance costs   | (2,180)                             | -               | (3,363)              | -               |
| Share of profit of associates accounted for using equity method       | <u>341</u>                          | <u>-</u>        | <u>226</u>           | <u>-</u>        |
| <b>Total non-operating income and expenses</b>                        | <u>5,909</u>                        | <u>-</u>        | <u>(1,715)</u>       | <u>-</u>        |
| <b>Profit before tax</b>  | 65,446                              | 5               | 47,825               | 4               |
| <b>Tax expense</b>  | <u>14,750</u>                       | <u>1</u>        | <u>10,772</u>        | <u>1</u>        |
| <b>Profit</b>   | <u><b>50,696</b></u>                | <u><b>4</b></u> | <u><b>37,053</b></u> | <u><b>3</b></u> |
| <b>Other comprehensive income (loss):</b>                             |                                     |                 |                      |                 |
| Exchange differences on translation of foreign financial statements   | 6,819                               | 1               | (3,181)              | -               |
| Unrealized gain on available-for-sale financial assets                | 148                                 | -               | 125                  | -               |
| Actuarial gains (losses) on defined benefit plans                     | (271)                               | -               | 293                  | -               |
| Less: Income tax relating to components of other comprehensive income | <u>(1,113)</u>                      | <u>-</u>        | <u>491</u>           | <u>-</u>        |
| <b>Other comprehensive income (loss), net of tax</b>                  | <u>5,583</u>                        | <u>1</u>        | <u>(2,272)</u>       | <u>-</u>        |
| <b>Total comprehensive income (loss), net of tax</b>                  | <u><b>\$ 56,279</b></u>             | <u><b>5</b></u> | <u><b>34,781</b></u> | <u><b>3</b></u> |
| <b>Earnings per share (United States Dollars)</b>                     |                                     |                 |                      |                 |
| <b>Basic earnings per share</b>                                       | <u><b>\$ 0.16</b></u>               |                 | <u><b>0.12</b></u>   |                 |
| <b>Diluted earnings per share</b>                                     | <u><b>\$ 0.15</b></u>               |                 | <u><b>0.11</b></u>   |                 |

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

#### Wistron NeWeb Corporation and Subsidiaries Consolidated Statements of Changes in Equity For the years ended December 31, 2013 and 2012 (expressed in thousands of United States Dollars)

|  | Retained earnings         |  |                    |                  |                    |   | Other equity interest |   |   |                                  | Total equity   |                |
|--|---------------------------|--|--------------------|------------------|--------------------|---|-----------------------|---|---|----------------------------------|----------------|----------------|
|  | Ordinary<br>share capital | Advance<br>receipts for<br>share capital | Capital<br>surplus | Legal<br>reserve | Special<br>reserve | Unappro-<br>priated<br>retained<br>earnings | Total                 | Exchange<br>differences<br>on<br>translation<br>of foreign<br>financial<br>statements | Unrealized<br>gains<br>(losses) on<br>available-<br>for-sale<br>financial<br>assets | Deferred<br>compensation<br>cost |                | Total          |
| <b>Balance as of January 1, 2012</b>                               | \$ 95,589                 | 1,209                                    | 65,274             | 27,444           | 2,371              | 119,161                                     | 148,976               | -   | 153   | -                                | 153            | 311,201        |
| Profit for the year ended December 31, 2012                        | -                         | -  | -                  | -                | -                  | 37,053                                      | 37,053                | -   | -   | -                                | -              | 37,053         |
| Other comprehensive income for the year ended<br>December 31, 2012 | -                         | -  | -                  | -                | -                  | 243   | 243                   | (2,640)   | 125   | -                                | (2,515)        | (2,272)        |
| Total comprehensive income for the year ended December<br>31, 2012 | -                         | -  | -                  | -                | -                  | 37,296                                      | 37,296                | (2,640)   | 125   | -                                | (2,515)        | 34,781         |
| Appropriation and distribution of retained earnings (note 1):      |                           |  |                    |                  |                    |   |                       |   |   |                                  |                |                |
| Legal reserve appropriated   | -                         | -  | -                  | 5,708            | -                  | (5,708)                                     | -                     | -   | -   | -                                | -              | -              |
| Reversal of special reserve  | -                         | -  | -                  | -                | (2,371)            | 2,371                                       | -                     | -   | -   | -                                | -              | -              |
| Cash dividends on ordinary shares                                  | -                         | -  | -                  | -                | -                  | (33,791)                                    | (33,791)              | -   | -   | -                                | -              | (33,791)       |
| Stock dividends on ordinary shares                                 | 4,827                     | -  | -                  | -                | -                  | (4,827)                                     | (4,827)               | -   | -   | -                                | -              | -              |
| Exercise of employee share options                                 | 1,036                     | (978)                                    | 3,226              | -                | -                  | -   | -                     | -   | -   | -                                | -              | 3,284          |
| <b>Balance as of December 31, 2012</b>                             | <u>101,452</u>            | <u>231</u>                               | <u>68,500</u>      | <u>33,152</u>    | <u>-</u>           | <u>114,502</u>                              | <u>147,654</u>        | <u>(2,640)</u>  | <u>278</u>  | <u>-</u>                         | <u>(2,362)</u> | <u>315,475</u> |
| Profit for the year ended December 31, 2013                        | -                         | -  | -                  | -                | -                  | 50,696                                      | 50,696                | -   | -   | -                                | -              | 50,696         |
| Other comprehensive income for the year ended<br>December 31, 2013 | -                         | -  | -                  | -                | -                  | (225)                                       | (225)                 | 5,660   | 148   | -                                | 5,808          | 5,583          |
| Total comprehensive income for the year ended December<br>31, 2013 | -                         | -  | -                  | -                | -                  | 50,471                                      | 50,471                | 5,660   | 148   | -                                | 5,808          | 56,279         |
| Appropriation and distribution of retained earnings (note 2):      |                           |  |                    |                  |                    |   |                       |   |   |                                  |                |                |
| Legal reserve appropriated   | -                         | -  | -                  | 3,767            | -                  | (3,767)                                     | -                     | -   | -   | -                                | -              | -              |
| Special reserve appropriated                                       | -                         | -  | -                  | -                | 3,610              | (3,610)                                     | -                     | -   | -   | -                                | -              | -              |
| Cash dividends on ordinary shares                                  | -                         | -  | -                  | -                | -                  | (22,346)                                    | (22,346)              | -   | -   | -                                | -              | (22,346)       |
| Stock dividends on ordinary shares                                 | 3,047                     | -  | -                  | -                | -                  | (3,047)                                     | (3,047)               | -   | -   | -                                | -              | -              |
| Exercise of employee share options                                 | 397                       | 179                                      | 1,036              | -                | -                  | -   | -                     | -   | -   | -                                | -              | 1,612          |
| Issuance of restricted stock awards                                | 2,374                     | -  | 4,350              | -                | -                  | -   | -                     | -   | -   | (6,724)                          | (6,724)        | -              |
| Compensation cost of issued restricted stock awards                | -                         | -  | -                  | -                | -                  | -   | -                     | -   | -   | 320                              | 320            | 320            |
| <b>Balance as of December 31, 2013</b>                             | <u>\$ 107,270</u>         | <u>410</u>                               | <u>73,886</u>      | <u>36,919</u>    | <u>3,610</u>       | <u>132,203</u>                              | <u>172,732</u>        | <u>3,020</u>  | <u>426</u>  | <u>(6,404)</u>                   | <u>(2,958)</u> | <u>351,340</u> |

Note 1: Remuneration to directors and employees' bonuses in the amount of \$514 and \$10,274, respectively, had been charged against consolidated statement of comprehensive income.

Note 2: Remuneration to directors and employees' bonuses in the amount of \$339 and \$6,781, respectively, had been charged against consolidated statement of comprehensive income.

(Continued)

## Wistron NeWeb Corporation and Subsidiaries

### Notes to Consolidated Financial Statements

#### Wistron NeWeb Corporation and Subsidiaries Consolidated Statements of Cash Flows For the years ended December 31, 2013 and 2012 (expressed in thousands of United States Dollars)

|  | <b>For the years ended<br/>December 31,</b> |             |
|--|---|-------------|
|  | <b>2013</b>                                 | <b>2012</b> |
| <b>Cash flows from operating activities:</b>   |   |             |
| <b>Profit before tax</b>   | \$ 65,446                                   | 47,825      |
| <b>Adjustments:</b>  |   |             |
| <b>Adjustments to reconcile profit</b>   |   |             |
| Depreciation (including depreciation of investment property)                             | 30,324                                      | 30,333      |
| Amortization   | 2,612                                       | 2,437       |
| Provision (reversal of provision) for doubtful accounts                                  | (1,607)                                     | 388         |
| Net (gain) loss on financial assets and liabilities at fair value through profit or loss | (6)   | 25          |
| Interest expense   | 2,180                                       | 3,363       |
| Interest income  | (1,143)                                     | (1,236)     |
| Compensation cost of share-based payment   | 320   | -           |
| Share of profit of associates accounted for using equity method                          | (341)                                       | (226)       |
| Gains on disposal of investment  | (255)                                       | (247)       |
| Adjustment for other non-cash-related losses, net  | 1,727                                       | 1,197       |
| Provision for inventory obsolescence and devaluation loss                                | 1,191                                       | 2,258       |
| Total adjustments to reconcile profit  | 35,002                                      | 38,292      |
| <b>Changes in operating assets and liabilities:</b>                                      |   |             |
| Notes receivable   | 2,722                                       | (5,158)     |
| Accounts receivable  | (2,481)                                     | 46,443      |
| Accounts receivable due from related parties   | 1,278                                       | (1,593)     |
| Inventories  | 5,400                                       | 18,511      |
| Other operating assets   | 3,636                                       | (1,292)     |
| Notes and accounts payable   | 28,230                                      | (30,641)    |
| Accounts payable to related parties  | 932   | (69)        |
| Other operating liabilities  | 9,898                                       | (13,951)    |
| Total changes in operating assets and liabilities  | 49,615                                      | 12,250      |
| Total adjustments  | 84,167                                      | 50,542      |
| Cash inflow generated from operations  | 150,063                                     | 98,367      |
| Interest received  | 1,114                                       | 1,225       |
| Interest paid  | (1,354)                                     | (2,459)     |
| Income tax paid  | (11,155)                                    | (8,049)     |
| <b>Net cash flows from operating activities</b>  | 138,668                                     | 89,084      |
| <b>Cash flows used in investing activities:</b>  |   |             |
| Acquisition of available-for-sale financial assets                                       | (75,483)                                    | (48,087)    |
| Proceeds from disposal of available-for-sale financial assets                            | 40,002                                      | 54,612      |
| Acquisition of property, plant and equipment   | (21,769)                                    | (30,569)    |
| Proceeds from disposal of property, plant and equipment                                  | 253   | 13          |
| Acquisition of intangible assets   | (2,700)                                     | (2,737)     |
| Increase in refundable deposits  | (72)  | (32)        |
| <b>Net cash flows used in investing activities</b>                                       | (59,769)                                    | (26,800)    |
| <b>Cash used in financing activities:</b>  |   |             |
| Decrease in short-term borrowings  | (33,918)                                    | (4,953)     |
| Cash dividends paid  | (22,346)                                    | (33,791)    |
| Exercise of employee share options   | 1,612                                       | 3,284       |
| <b>Net cash used in financing activities</b>   | (54,652)                                    | (35,460)    |
| <b>Effect of exchange rate changes</b>   | 1,287                                       | (344)       |
| <b>Net increase in cash and cash equivalents</b>   | 25,534                                      | 26,480      |
| <b>Cash and cash equivalents at beginning of period</b>                                  | 155,038                                     | 128,558     |
| <b>Cash and cash equivalents at end of period</b>  | \$ 180,572                                  | 155,038     |

## 6. Financial Analysis, Financial Performance Analysis, and Risk Management

### 6.1 Financial Analysis (consolidated)

#### 6.1.1 Financial analysis

Unit: Thousand NT\$

| Item                              | 2013       | 2012       | Increase/Decrease Amount | Change Percentage (%) |
|-----------------------------------|------------|------------|--------------------------|-----------------------|
| Current assets                    | 16,797,438 | 15,251,582 | 1,545,856                | 10.14                 |
| Property, plant, and equipment    | 4,669,660  | 4,762,197  | (92,537)                 | (1.94)                |
| Intangible assets                 | 56,858     | 54,114     | 2,744                    | 5.07                  |
| Other assets                      | 746,274    | 743,314    | 2,960                    | 0.40                  |
| Total assets                      | 22,270,230 | 20,811,207 | 1,459,023                | 7.01                  |
| Current liabilities               | 11,338,995 | 9,576,983  | 1,762,012                | 18.40                 |
| Bonds payable                     | 0          | 1,460,882  | (1,460,882)              | (100)                 |
| Other liabilities                 | 408,630    | 324,866    | 83,764                   | 25.78                 |
| Total liabilities                 | 11,747,625 | 11,362,731 | 384,894                  | 3.39                  |
| Common stock                      | 3,212,730  | 3,038,496  | 174,234                  | 5.73                  |
| Advance receipts for common stock | 12,284     | 6,919      | 5,365                    | 77.54                 |
| Capital surplus                   | 2,212,882  | 2,051,579  | 161,303                  | 7.86                  |
| Unappropriated earnings           | 5,173,321  | 4,422,251  | 751,070                  | 16.98                 |
| Other equity                      | (88,612)   | (70,769)   | (17,843)                 | 25.21                 |
| Total stockholders' equity        | 10,522,605 | 9,448,476  | 1,074,129                | 11.37                 |

**Notes: Analysis of items whose increased/decreased amounts are above 20%:**

1. "Bonds payable" decreased due to categorizing convertible bonds from bonds payable to current liabilities, which will mature in June 2014.
2. "Other assets" increased due to an increase in deferred income-tax liabilities.

## 6.2 Financial Performance Analysis (consolidated)

### 6.2.1 Financial performance analysis

Unit: Thousand NT\$

| Item                                 | 2013       | 2012       | Increased/<br>Decreased Amount | Change<br>Percentage (%) |
|--------------------------------------|------------|------------|--------------------------------|--------------------------|
| Net revenues                         | 36,653,661 | 34,434,519 | 2,219,142                      | 6.44                     |
| Operating Cost                       | 31,462,617 | 29,779,275 | 1,683,342                      | 5.65                     |
| Gross profit                         | 5,191,044  | 4,655,244  | 535,800                        | 11.51                    |
| Operating expenses                   | 3,407,908  | 3,171,525  | 236,383                        | 7.45                     |
| Operating income                     | 1,783,136  | 1,483,719  | 299,417                        | 20.18                    |
| Non-operating<br>income and expenses | 176,967    | (51,348)   | 228,315                        | (444.64)                 |
| Profit before tax                    | 1,960,103  | 1,432,371  | 527,732                        | 36.84                    |
| Tax expense                          | 441,772    | 322,623    | 119,149                        | 36.93                    |
| Profit                               | 1,518,331  | 1,109,748  | 408,583                        | 36.82                    |

**Analysis of the increased/decreased amounts:**

1. The increase in non-operating income and expenses is due to increased profits from currency exchange and income from the reversal of allowance for doubtful accounts.

## 6.3 Cash Flow Analysis

### 6.3.1 Cash flow analysis for the last fiscal year:

Unit: Thousand NT\$

| Beginning Cash Balance | Cash Flow From Operating Activities | Cash Flow due to Investment and Financing | Impact of Exchange Rate Movements on Cash and Cash Equivalents | Cash Increase | Plan for Resolving Negative Cash Flow |                      |
|------------------------|-------------------------------------|---|--|---------------|---------------------------------------|----------------------|
|                        |                                     |   |  |               | Investment Activities                 | Financing Activities |
| 4,643,375              | 4,153,100                           | (3,426,903)                               | 38,561   | 5,408,133     | -                                     | -                    |

#### 1. Cash flow analysis:

Operating activities: A positive cash flow of NT\$4,153 million was mainly due to operating profit.

Investing activities: A negative cash flow of NT\$17.9 million was mainly due to the acquisition of fixed assets and disposition of open-ended funds.

Financing activities: A negative cash flow of NT\$1,637 million was mainly due to payments of short-term loans and cash dividends.

## 6.4 Significant Capitalized Expenditure Analysis:

None

## 6.5 Long-term Investment Objective

### 6.5.1 Investment plans:

| Unit                                | Item | Dollar Amount | Plan   | Main Reasons for Gains or Losses   | Improvement Plan | Other Future Investment Plans  |
|-------------------------------------|------|---------------|--|--|------------------|--|
| Wistron NeWeb (Kunshan) Corporation |      | -             | Enhancing the plant's production capacity with business growth | Current volume of business matches the economic scale, and the corporation has begun to realize profits. | -                | Additional investment of US\$16 million to build plants and purchase equipment |

## 6.6 Risk Management

### 6.6.1 How does interest rate, exchange rate, or inflation influence Wistron NeWeb Corporation's profits and losses, and how can it manage such risks?

Unit: Thousand NT\$

| Items                | 2013   |
|----------------------|--------|
| Interest income      | 34,232 |
| Interest expense     | 65,304 |
| Exchange gain/(loss) | 99,836 |

Wistron NeWeb Corporation has abundant funds at its disposal; we reinvested the surplus funds

after considerable evaluation of the risks involved while closely watching changes in bank lending rates on a regular basis.

Approximately 92% of Wistron NeWeb Corporation's revenue from sales was quoted in U.S. dollars, and most of its material-purchasing amounts were also quoted in U.S. dollars. Therefore, the majority of Wistron NeWeb Corporation's foreign currency operating exposure can be offset. In addition, Wistron NeWeb Corporation has used regular hedge activities to manage its foreign exchange risk under proper risk management guidelines.

There was no major inflation influence during the past year on Wistron NeWeb Corporation.

The action plans to cope with the impact from interest rates, exchange rates, and inflation are:

1. Further mutually offset foreign assets and liabilities to avert risk.
2. Make plans and arrangements in advance for fund yields and borrowing costs in light of Wistron NeWeb Corporation's business anticipation and funds requirements.
3. Use auxiliary tools, such as derivative financial products, to avoid risks under proper risk guidelines.

**6.6.2 What were the major reasons for Wistron NeWeb Corporation to engage in high-risk or leveraged investments, make loans, make guarantees, or buy derivatives in the last year? What were the reasons for gains or losses in these and what are the future measures for response?**

Wistron NeWeb Corporation has not engaged in any high-risk or highly leveraged investments in the past year. It has not loaned funds or endorsed or entered into guarantees for any parties other than the subsidiaries wholly-owned by itself, and no loss has been incurred.

Wistron NeWeb Corporation executed derivatives transactions under the related regulations of the company, and the transactions were within our business scope.

Looking ahead, Wistron NeWeb Corporation will adhere to its existing principles and will not make high-risk and highly leveraged investments. We will only loan to other parties or endorse and enter into guarantees for other parties under Wistron NeWeb Corporation's applicable regulations. Derivatives transactions will be performed strictly in compliance with the Derivatives Transaction Procedures set forth by Wistron NeWeb Corporation.

**6.6.3 R&D planning**

1. Future R&D plans
  - (1) Satellite communications product series  
Next-generation satellite receiving systems
  - (2) Mobile and handheld communications product series  
System modules for handheld devices
2. Investment

Wistron NeWeb Corporation will continue to invest in the equipment of the above-mentioned products and recruit outstanding R&D personnel for innovation and development in order to maintain a leading role in the technology and win market opportunities. The investment ratio for R&D expenses for 2014 will be approximately the same as 2013.

**6.6.4 The impact of legal and regulatory changes on Wistron NeWeb Corporation's financial performance:**

Significant policy and law changes internationally and domestically will be understood by the related responsible personnel and appropriate response measures will be affected.

**6.6.5 Impact of technological and industrial changes on Wistron NeWeb Corporation's**

**financial performance:**

The technological changes in recent years have no direct impact on Wistron NeWeb Corporation's financial performance. To react to fierce market competition, Wistron NeWeb Corporation will advance product functionality, lower production costs, and exert strict control over operational costs.

**6.6.6 Impact of corporate image change on risk management and the related action plan:**

Not applicable. Wistron NeWeb Corporation does not have any plans to make corporate image changes.

**6.6.7 Expected gains and possible risks relative to acquisitions and their related solutions:**

Not applicable. Wistron NeWeb Corporation does not have any acquisition plans.

**6.6.8 Expected benefits and risks related to plant facility expansion:**

A feasibility study and financial analysis will be conducted by a designated task force for all plant facility expansions to understand all scenarios and prepare appropriate countermeasures.

**6.6.9 Supply and distribution concentration:**

There is no concentration risk pertaining to suppliers and customers.

**6.6.10 How do share transfers made by directors, supervisors or shareholders with 10% or more shareholdings affect Wistron NeWeb Corporation? What are the countermeasures?**

There is no affect.

**6.6.11 Impact of management changes on Wistron NeWeb Corporation and action plans:**

Major business plans are properly evaluated and then presented as the result of an overall assessment of the industry and market conditions by Wistron NeWeb Corporation's professional managers and executed after approval by the Board of Directors. Wistron NeWeb Corporation has established a complete and organized business structure with each department being distinguished by their assigned responsibilities and duties. The management strategy is fully applied through the implementation of an internal management system and communication between each department. Management is therefore efficient, business results are assured, and the impact of management changes on company operations is reduced significantly.

**6.6.12 Where (1) Wistron NeWeb Corporation and/or any company director, any company supervisor, the general manager, any person with actual responsibility for the firm, any major shareholder holding a stake of greater than 10 percent, and/or any company or companies controlled by Wistron NeWeb Corporation are involved in litigious and non-litigious matters that have been concluded by means of a final and unappealable judgment or are still under litigation and (2) where such a dispute could materially affect shareholders' equity or the price of Wistron NeWeb Corporation's stock, the facts of the dispute, amount of money at stake in the dispute, the date of the litigation's commencement, the main parties in the dispute, and the status of the dispute as of the date of printing of this annual report:**

None

**6.6.13 Other risks:**

None

***WNC***  
***Wistron NeWeb Corp.***